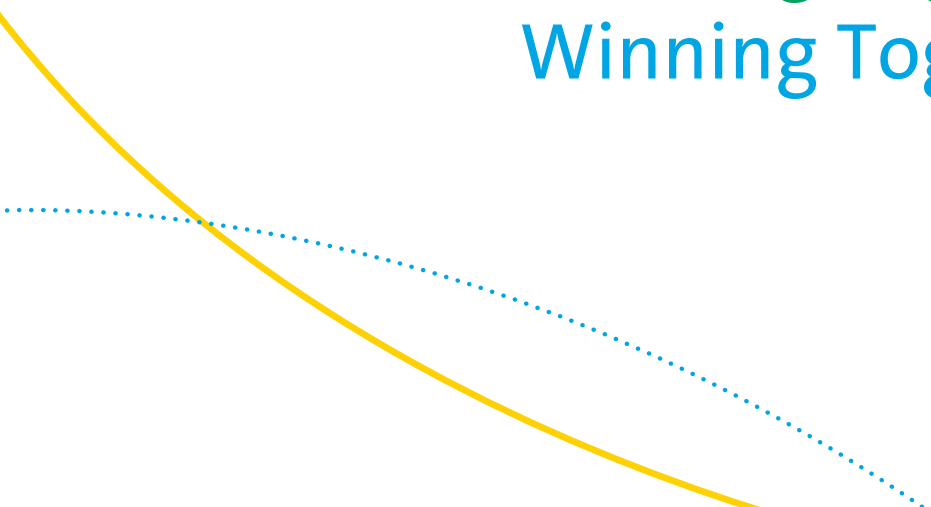




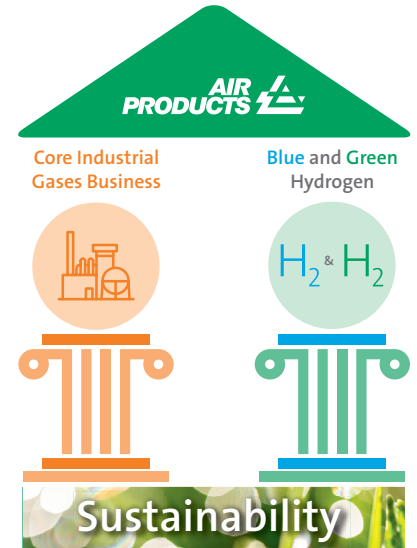
Working Together.  
Winning Together.



2022

## OUR BUSINESSES

Air Products (**NYSE:APD**), a world-leading industrial gases company in operation for over 80 years, provides essential industrial gases, related equipment, and applications expertise to customers around the world. Focused on energy, environmental, and emerging markets, the Company has two growth pillars driven by sustainability. Air Products' core industrial gases business serves customers in dozens of industries, including refining, chemicals, metals, electronics, manufacturing, medical, and food. The Company also develops, engineers, builds, owns, and operates some of the world's largest industrial gas and carbon-capture projects, supplying world-scale clean hydrogen for global transportation, industrial markets, and the broader energy transition. Air Products is also a world leader in several growth markets including hydrogen, helium, and liquefied natural gas process technology and equipment, and provides turbomachinery, membrane systems, and cryogenic containers globally.



### Air Products reported fiscal year 2022 results under five segments:

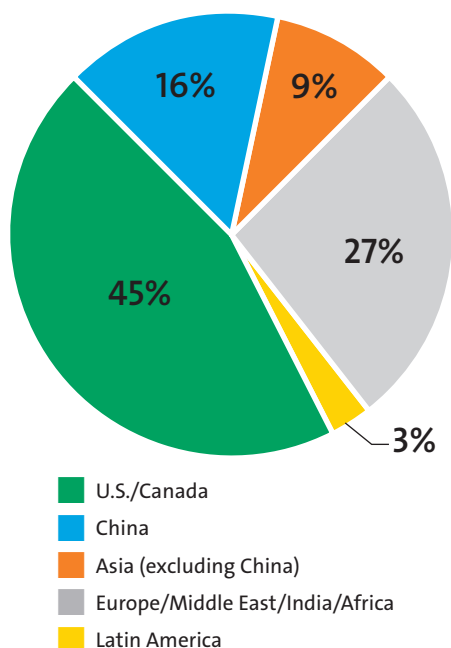
- **Americas;**
- **Asia;**
- **Europe;**
- **Middle East and India; and**
- **Corporate and other**

The **regional industrial gases** segments produce and sell atmospheric gases, such as oxygen, nitrogen and argon; process gases, such as hydrogen, helium, carbon dioxide, carbon monoxide, and syngas (a mixture of hydrogen and carbon monoxide); and specialty gases. The regional segments distribute gases to customers through a variety of supply modes, including liquid or gaseous bulk supply delivered by tanker or tube trailer and, for smaller customers, packaged gases delivered in cylinders and dewars. For large-volume customers with relatively constant demand, the Company constructs or acquires an on-site plant on or near the customer's facility or delivers product from one of its pipelines.

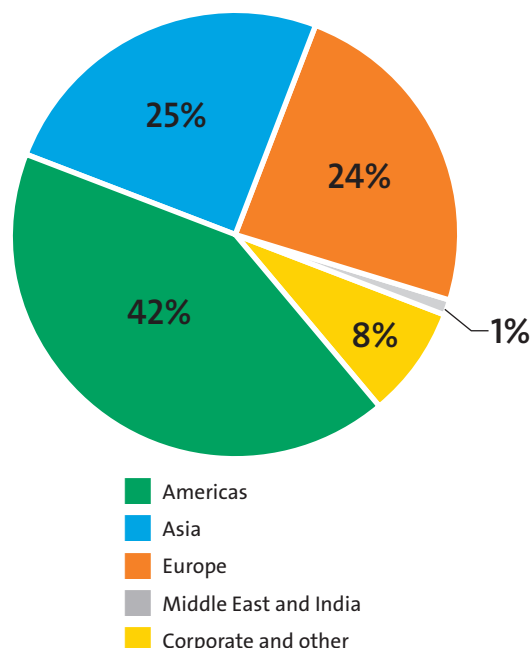
The **Corporate and other** segment includes the Company's sale of equipment businesses. This segment sells cryogenic and gas processing equipment for air separation, liquefied natural gas process technology and equipment, turbo machinery equipment and services, and distribution equipment, including membrane systems and cryogenic containers. The Corporate and other segment also reflects costs to provide corporate support functions and global management activities that benefit all segments.

## FINANCIAL HIGHLIGHTS

### Consolidated sales by region



### Consolidated sales by business segment



Millions of dollars, except for per share data

### FOR THE YEAR (all from continuing operations, unless otherwise indicated)

#### GAAP

	2022	2021	Change
Sales	\$12,699	\$10,323	23%
Net income margin <sup>(A)</sup>	17.8%	20.5%	(270) bp
Operating margin	18.4%	22.1%	(370) bp
Return on capital employed ("ROCE") (GAAP Basis)	8.3%	8.1%	20 bp
Cash used for investing activities	\$3,857	\$2,733	41%

#### NON-GAAP

Adjusted EBITDA margin <sup>(B)</sup>	33.4%	37.6%	(420) bp
Adjusted operating margin <sup>(B)</sup>	19.0%	22.0%	(300) bp
ROCE (Non-GAAP Basis) <sup>(B)</sup>	11.2%	10.1%	110 bp
Capital expenditures <sup>(C)</sup>	\$4,650	\$2,551	82%

#### PER SHARE

GAAP diluted earnings per share ("EPS")	\$10.08	\$9.12	11%
Adjusted diluted EPS <sup>(B)</sup>	\$10.41	\$9.02	15%
Dividends declared per common share	\$6.36	\$5.84	9%

(A) Periods presented include impacts from discontinued operations.

(B) Amounts are non-GAAP financial measures. See pages III-VII for reconciliation to the comparable GAAP measures.

(C) Amounts are non-GAAP financial measures. See reconciliation to the comparable GAAP measure within Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, of the accompanying Annual Report on Form 10-K.

## RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES

(Millions of dollars unless otherwise indicated, except for per share data)

### Adjusted EBITDA

We define adjusted EBITDA as net income less income (loss) from discontinued operations, net of tax, and excluding certain items that we do not believe are indicative of underlying business trends, before interest expense, other non-operating income (expense), net, income tax provision, and depreciation and amortization expense. Adjusted EBITDA and adjusted EBITDA margin provide useful metrics for management to assess

operating performance. Net income margin and adjusted EBITDA margin are calculated by dividing net income and adjusted EBITDA, respectively, by consolidated sales for each period. The tables below present consolidated sales and a reconciliation of net income on a GAAP basis to adjusted EBITDA and net income margin on a GAAP basis to adjusted EBITDA margin:

2022	Q1	Q2	Q3	Q4	Total
<b>Sales</b>	\$2,994.2	\$2,945.1	\$3,189.3	\$3,570.0	\$12,698.6
<b>Net income</b>	549.6	536.8	587.1	593.0	2,266.5
<b>Net income margin</b>	18.4%	18.2%	18.4%	16.6%	17.8%
Reconciliation of GAAP to Non-GAAP:					
<b>Net income</b>	\$549.6	\$536.8	\$587.1	\$593.0	\$2,266.5
Less: Income from discontinued operations, net of tax	—	—	—	12.6	12.6
Add: Interest expense	30.5	32.3	32.7	32.5	128.0
Less: Other non-operating income (expense), net	22.6	9.1	10.5	20.2	62.4
Add: Income tax provision	113.3	122.7	134.2	130.6	500.8
Add: Depreciation and amortization	332.3	335.9	337.2	332.8	1,338.2
Add: Business and asset actions	—	—	—	73.7	73.7
Add: Equity method investment impairment charge	—	—	—	14.8	14.8
<b>Adjusted EBITDA</b>	\$1,003.1	\$1,018.6	\$1,080.7	\$1,144.6	\$4,247.0
<b>Adjusted EBITDA margin</b>	33.5%	34.6%	33.9%	32.1%	33.4%
2021	Q1	Q2	Q3	Q4	Total
<b>Sales</b>	\$2,375.2	\$2,502.0	\$2,604.7	\$2,841.1	\$10,323.0
<b>Net income</b>	486.7	477.1	532.3	618.8	2,114.9
<b>Net income margin</b>	20.5%	19.1%	20.4%	21.8%	20.5%
Reconciliation of GAAP to Non-GAAP:					
<b>Net income</b>	\$486.7	\$477.1	\$532.3	\$618.8	\$2,114.9
Less: Income from discontinued operations, net of tax	10.3	—	8.2	51.8	70.3
Add: Interest expense	36.7	36.1	35.6	33.4	141.8
Less: Other non-operating income (expense), net	18.6	16.8	21.1	17.2	73.7
Add: Income tax provision	113.9	121.9	101.7	125.3	462.8
Add: Depreciation and amortization	323.7	329.3	335.7	332.6	1,321.3
Add: Facility closure	—	23.2	—	—	23.2
Less: Gain on exchange with joint venture partner	—	36.8	—	—	36.8
<b>Adjusted EBITDA</b>	\$932.1	\$934.0	\$976.0	\$1,041.1	\$3,883.2
<b>Adjusted EBITDA margin</b>	39.2%	37.3%	37.5%	36.6%	37.6%
2020	Q1	Q2	Q3	Q4	Total
<b>Sales</b>	\$2,254.7	\$2,216.3	\$2,065.2	\$2,320.1	\$8,856.3
<b>Net income</b>	488.9	490.4	457.1	494.7	1,931.1
<b>Net income margin</b>	21.7%	22.1%	22.1%	21.3%	21.8%
Reconciliation of GAAP to Non-GAAP:					
<b>Net income</b>	\$488.9	\$490.4	\$457.1	\$494.7	\$1,931.1
Less: Loss from discontinued operations, net of tax	—	(14.3)	—	—	(14.3)
Add: Interest expense	18.7	19.3	32.1	39.2	109.3
Less: Other non-operating income (expense), net	9.1	7.1	8.1	6.4	30.7
Add: Income tax provision	120.7	148.5	109.3	99.9	478.4
Add: Depreciation and amortization	289.2	294.7	290.6	310.5	1,185.0
Less: Company headquarters relocation income (expense)	—	33.8	—	—	33.8
Less: India Finance Act 2020 – equity affiliate income impact	—	33.8	—	—	33.8
<b>Adjusted EBITDA</b>	\$908.4	\$892.5	\$881.0	\$937.9	\$3,619.8
<b>Adjusted EBITDA margin</b>	40.3%	40.3%	42.7%	40.4%	40.9%

2019	Q1	Q2	Q3	Q4
<b>Sales</b>	\$2,224.0	\$2,187.7	\$2,224.0	\$2,283.2
<b>Net income</b>	357.0	433.5	500.2	518.7
<b>Net income margin</b>	16.0%	19.8%	22.5%	22.7%
Reconciliation of GAAP to Non-GAAP:				
<b>Net income</b>	\$357.0	\$433.5	\$500.2	\$518.7
Less: Income from discontinued operations, net of tax	—	—	—	—
Add: Interest expense	37.3	35.4	34.2	30.1
Less: Other non-operating income (expense), net	18.5	13.7	17.6	16.9
Add: Income tax provision	132.1	107.5	109.3	131.2
Add: Depreciation and amortization	258.0	262.1	269.1	293.6
Add: Facility closure	29.0	—	—	—
Add: Cost reduction actions	—	—	25.5	—
Less: Gain on exchange with joint venture partner	—	—	29.1	—
<b>Adjusted EBITDA</b>	\$794.9	\$824.8	\$891.6	\$956.7
<b>Adjusted EBITDA margin</b>	35.7%	37.7%	40.1%	41.9%
2018	Q1	Q2	Q3	Q4
<b>Sales</b>	\$2,216.6	\$2,155.7	\$2,259.0	\$2,298.9
<b>Net income</b>	161.7	423.6	487.9	459.7
<b>Net income margin</b>	7.3%	19.7%	21.6%	20.0%
Reconciliation of GAAP to Non-GAAP:				
<b>Net income</b>	\$161.7	\$423.6	\$487.9	\$459.7
Less: Income (loss) from discontinued operations, net of tax	(1.0)	—	43.2	—
Add: Interest expense	29.8	30.4	34.9	35.4
Less: Other non-operating income (expense), net	9.8	11.1	12.8	(28.6)
Add: Income tax provision	291.8	56.2	107.1	69.2
Add: Depreciation and amortization	227.9	240.0	245.6	257.2
Less: Change in inventory valuation method	—	—	—	24.1
Add: Tax reform repatriation - equity method investment	32.5	—	—	(4.0)
<b>Adjusted EBITDA</b>	\$734.9	\$739.1	\$819.5	\$822.0
<b>Adjusted EBITDA margin</b>	33.2%	34.3%	36.3%	35.8%
2017	Q1	Q2	Q3	Q4
<b>Sales</b>	\$1,882.5	\$1,980.1	\$2,121.9	\$2,203.1
<b>Net income</b>	306.4	2,135.7	104.1	475.0
<b>Net income margin</b>	16.3%	107.9%	4.9%	21.6%
Reconciliation of GAAP to Non-GAAP:				
<b>Net income</b>	\$306.4	\$2,135.7	\$104.1	\$475.0
Less: Income (loss) from discontinued operations, net of tax	48.2	1,825.6	(2.3)	(5.5)
Add: Interest expense	29.5	30.5	29.8	30.8
Less: Other non-operating income (expense), net	(0.2)	5.3	3.7	7.8
Add: Income tax provision (benefit)	78.4	94.5	89.3	(1.3)
Add: Depreciation and amortization	206.1	211.8	216.9	231.0
Add: Business separation costs	32.5	—	—	—
Add: Cost reduction and asset actions	50.0	10.3	42.7	48.4
Add: Goodwill and intangible asset impairment charge	—	—	162.1	—
Less: Gain on land sale	—	—	—	12.2
Add: Equity method investment impairment charge	—	—	79.5	—
<b>Adjusted EBITDA</b>	\$654.9	\$651.9	\$723.0	\$769.4
<b>Adjusted EBITDA margin</b>	34.8%	32.9%	34.1%	34.9%

2016	Q1	Q2	Q3	Q4
<b>Sales</b>	\$1,866.3	\$1,777.4	\$1,914.5	\$1,945.5
<b>Net income</b>	372.0	(465.5)	354.1	400.9
<b>Net income margin</b>	19.9%	(26.2)%	18.5%	20.6%
Reconciliation of GAAP to Non-GAAP:				
<b>Net income</b>	\$372.0	(\$465.5)	\$354.1	\$400.9
Less: Income (loss) from discontinued operations, net of tax	84.8	(750.2)	98.4	106.5
Add: Interest expense	22.2	25.7	35.1	32.2
Add: Income tax provision	96.4	93.5	145.9	96.8
Add: Depreciation and amortization	214.7	213.9	213.5	212.5
Add: Business separation costs	12.0	7.4	9.5	21.7
Add: Cost reduction and asset actions	—	10.7	13.2	10.6
Add: Pension settlement loss	—	2.0	1.0	2.1
Add: Loss on extinguishment of debt	—	—	—	6.9
<b>Adjusted EBITDA</b>	\$632.5	\$637.9	\$673.9	\$677.2
<b>Adjusted EBITDA margin</b>	33.9%	35.9%	35.2%	34.8%
2015	Q1	Q2	Q3	Q4
<b>Sales</b>	\$2,041.0	\$1,885.3	\$1,934.4	\$1,963.6
<b>Net income</b>	337.5	296.9	333.2	350.0
<b>Net income margin</b>	16.5%	15.7%	17.2%	17.8%
Reconciliation of GAAP to Non-GAAP:				
<b>Net income</b>	\$337.5	\$296.9	\$333.2	\$350.0
Less: Income from discontinued operations, net of tax	76.7	103.4	99.4	72.2
Add: Interest expense	28.8	23.2	28.1	22.7
Add: Income tax provision	76.8	63.0	74.7	85.7
Add: Depreciation and amortization	215.3	213.9	214.2	215.1
Add: Business separation costs	—	—	—	7.5
Add: Business restructuring and cost reduction actions	24.3	52.9	49.6	53.3
Less: Gain on previously held equity interest	17.9	—	—	—
Less: Gain on land sales	—	—	—	33.6
Add: Pension settlement loss	—	11.9	1.4	6.0
Add: Loss on extinguishment of debt	—	—	—	16.6
<b>Adjusted EBITDA</b>	\$588.1	\$558.4	\$601.8	\$651.1
<b>Adjusted EBITDA margin</b>	28.8%	29.6%	31.1%	33.2%
2014 <sup>(A)</sup>	Q1	Q2	Q3	Q4
<b>Sales</b>	\$2,545.5	\$2,581.9	\$2,634.6	\$2,677.0
<b>Net income</b>	299.0	291.6	323.4	79.1
<b>Net income margin</b>	11.7%	11.3%	12.3%	3.0%
Reconciliation of GAAP to Non-GAAP:				
<b>Net income</b>	\$299.0	\$291.6	\$323.4	\$79.1
Less: Income (loss) from discontinued operations, net of tax	1.3	(2.1)	(2.0)	(0.1)
Add: Interest expense	33.3	31.5	31.3	29.0
Add: Income tax provision	95.3	93.0	103.0	78.1
Add: Depreciation and amortization	234.2	229.1	239.0	254.6
Add: Business restructuring and cost reduction actions	—	—	—	12.7
Add: Goodwill and intangible asset impairment charge	—	—	—	310.1
Add: Pension settlement loss	—	—	—	5.5
<b>Adjusted EBITDA</b>	\$660.5	\$647.3	\$698.7	\$769.2
<b>Adjusted EBITDA margin</b>	25.9%	25.1%	26.5%	28.7%

(A) Fiscal year 2014 is presented as previously reported in our Annual Report on Form 10-K for the fiscal year ended September 30, 2016, which included the results of the former Materials Technologies segment.

## Adjusted Operating Margin

The table below reconciles operating margin on a GAAP basis to adjusted operating margin. Operating margin and adjusted operating margin are calculated by dividing operating income and adjusted operating income, respectively, by consolidated sales for

each period. The adjusted measures exclude the impact of certain items that we do not believe are indicative of underlying business performance.

	2022	2021	Change
<b>Sales</b>	<b>\$12,698.6</b>	\$10,323.0	
<b>Operating income</b>	<b>2,338.8</b>	2,281.4	
<b>Operating margin</b>	<b>18.4%</b>	22.1%	(370) bp
Reconciliation of GAAP to Non-GAAP:			
<b>Operating income</b>	<b>\$2,338.8</b>	\$2,281.4	
Facility closure	—	23.2	
Business and asset actions	<b>73.7</b>	—	
Gain on exchange with joint venture partner	—	(36.8)	
<b>Adjusted operating income</b>	<b>\$2,412.5</b>	\$2,267.8	
<b>Adjusted operating margin</b>	<b>19.0%</b>	22.0%	(300) bp

## Adjusted Diluted Earnings Per Share (“EPS”)

Adjusted diluted EPS is calculated as net income from continuing operations attributable to Air Products, excluding the impact of certain items that we do not believe are indicative of underlying business performance (“non-GAAP adjustments”), divided by the weighted average common shares reflecting the potential dilution that could occur if stock options or other share-based

awards were exercised or converted into common stock. We believe it is important for the reader to understand the per share impact of our non-GAAP adjustments because management does not consider these impacts when evaluating underlying business performance. Per share impacts are calculated independently and may not sum to total adjusted diluted EPS due to rounding.

	2022	2021	2020	2019	2018	2017	2016	2015	2014
<b>Diluted EPS</b>	<b>\$10.08</b>	\$9.12	\$8.55	\$7.94	\$6.59	\$5.16	\$5.04	\$4.29	\$3.24
Change in inventory valuation method	—	—	—	—	(0.08)	—	—	—	—
Facility closure	—	0.08	—	0.10	—	—	—	—	—
Business and asset actions	<b>0.27</b>	—	—	—	—	—	—	—	—
Business separation costs	—	—	—	—	—	0.12	0.21	0.03	—
Tax (benefit) costs associated with business separation	—	—	—	—	—	(0.02)	0.24	—	—
Business restructuring, cost reduction, and asset actions	—	—	—	0.08	—	0.49	0.11	0.61	0.03
Goodwill and intangible asset impairment charge	—	—	—	—	—	0.70	—	—	1.27
Gain on exchange with joint venture partner	—	(0.12)	—	(0.13)	—	—	—	—	—
Gain on previously held equity interest	—	—	—	—	—	—	—	(0.05)	—
Company headquarters relocation (income) expense	—	—	(0.12)	—	—	—	—	—	—
Gain on land sales	—	—	—	—	—	(0.03)	—	(0.13)	—
India Finance Act 2020	—	—	(0.06)	—	—	—	—	—	—
Equity method investment impairment charge	<b>0.05</b>	—	—	—	—	0.36	—	—	—
Pension settlement loss	—	—	—	0.02	0.15	0.03	0.02	0.06	0.02
Loss on extinguishment of debt	—	—	—	—	—	—	0.02	0.07	—
Tax reform repatriation	—	—	—	(0.06)	2.16	—	—	—	—
Tax reform adjustment related to deemed foreign dividends	—	—	—	0.26	(0.25)	—	—	—	—
Tax reform rate change and other	—	—	—	—	(0.96)	—	—	—	—
Tax restructuring	—	—	—	—	(0.16)	—	—	—	—
Tax election benefit and other	—	(0.05)	—	—	—	(0.50)	—	—	(0.14)
<b>Adjusted Diluted EPS</b>	<b>\$10.41</b>	\$9.02	\$8.38	\$8.21	\$7.45	\$6.31	\$5.64	\$4.88	\$4.42
	<b>FY2022 vs. FY2021</b>	FY2021 vs. FY2020	FY2020 vs. FY2019	FY2019 vs. FY2018	FY2018 vs. FY2017	FY2017 vs. FY2016	FY2016 vs. FY2015	FY2015 vs. FY2014	
<b>Change GAAP</b>									
Diluted EPS \$ change	<b>\$0.96</b>	\$0.57	\$0.61	\$1.35	\$1.43	\$0.12	\$0.75	\$1.05	
Diluted EPS % change	<b>11%</b>	7%	8%	20%	28%	2%	17%	32%	
<b>Change Non-GAAP</b>									
Adjusted diluted EPS \$ change	<b>\$1.39</b>	\$0.64	\$0.17	\$0.76	\$1.14	\$0.67	\$0.76	\$0.46	
Adjusted diluted EPS % change	<b>15%</b>	8%	2%	10%	18%	12%	16%	10%	



## Return on Capital Employed (“ROCE”) (Non-GAAP Basis)

Return on capital employed (“ROCE”) is calculated on a continuing operations basis. Management considers this measure to be useful in evaluating the Company’s returns on capital.

ROCE (GAAP Basis):	2022				2021				2020
	Q4	Q3	Q2	Q1	Q4	Q3	Q2	Q1	Q4
Net income	\$593.0	\$587.1	\$536.8	\$549.6	\$618.8	\$532.3	\$477.1	\$486.7	
Total liabilities and equity	27,192.6	27,489.0	27,449.7	27,125.3	26,859.2	26,252.1	26,158.9	26,088.1	25,168.5
Four-Quarter Trailing Net Income	\$2,266.5				\$2,114.9				
÷ Five-Quarter Average Total Liabilities and Equity	27,223.2				26,105.4				
<b>ROCE (GAAP Basis)</b>	8.3%				8.1%				
Change vs. prior year	20 bp								

### ROCE (Non-GAAP Basis):

Net income	\$593.0	\$587.1	\$536.8	\$549.6	\$618.8	\$532.3	\$477.1	\$486.7	
(Income) Loss from discontinued operations, net of tax	(12.6)	—	—	—	(51.8)	(8.2)	—	(10.3)	
Interest expense	32.5	32.7	32.3	30.5	33.4	35.6	36.1	36.7	
Facility closure	—	—	—	—	—	—	23.2	—	
Business and asset actions	73.7	—	—	—	—	—	—	—	
Gain on exchange with joint venture partner	—	—	—	—	—	—	(36.8)	—	
Equity investment impairment charge	14.8	—	—	—	—	—	—	—	
Tax election benefit and other	—	—	—	—	—	(12.2)	—	—	
Tax other <sup>(A)</sup>	(22.4)	(6.1)	(6.0)	(5.2)	(6.0)	(5.8)	(3.7)	(7.1)	
<b>Return After-Tax (Non-GAAP Basis)</b>	\$679.0	\$613.7	\$563.1	\$574.9	\$594.4	\$541.7	\$495.9	\$506.0	
Total liabilities and equity	\$27,192.6	\$27,489.0	\$27,449.7	\$27,125.3	\$26,859.2	\$26,252.1	\$26,158.9	\$26,088.1	\$25,168.5
Less: Payables and accrued liabilities	2,771.6	2,544.4	2,407.1	2,310.6	2,218.3	2,118.4	2,042.2	1,962.2	1,833.2
Less: Accrued income taxes	135.2	107.9	104.6	119.8	93.9	78.8	86.7	108.4	105.8
Less: Other noncurrent liabilities	1,691.2	1,726.2	1,736.8	1,731.7	1,640.9	1,819.0	1,840.0	1,935.7	1,916.0
Less: Deferred income taxes	1,247.4	1,308.6	1,249.0	1,209.6	1,180.9	1,078.2	1,050.8	1,003.0	962.6
<b>Capital Employed (Non-GAAP Basis)</b>	\$21,347.2	\$21,801.9	\$21,952.2	\$21,753.6	\$21,725.2	\$21,157.7	\$21,139.2	\$21,078.8	\$20,350.9
Four-Quarter Trailing Return After-Tax—Non-GAAP	\$2,430.7				\$2,138.0				
÷ Five-Quarter Average Capital Employed—Non-GAAP	21,716.0				21,090.4				
<b>ROCE (Non-GAAP Basis)</b>	11.2%				10.1%				
Change vs. prior year	110 bp								

(A) Represents the tax impact on interest expense and our pre-tax non-GAAP adjustments.

## TO OUR SHAREHOLDERS

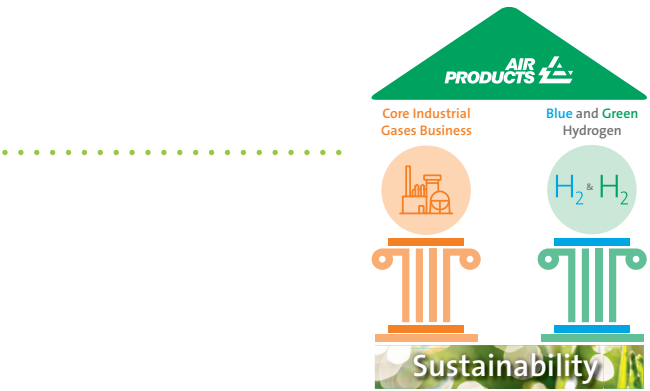
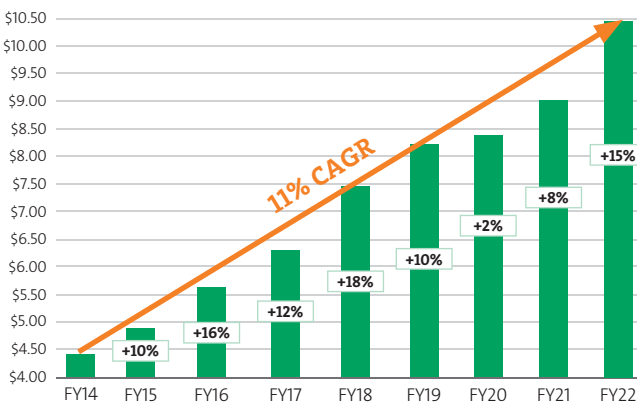


### My fellow shareholders:

I am extremely proud that the people of Air Products again exceeded our financial goals in fiscal 2022, delivering impressive results despite the challenging macroeconomic and geopolitical environment. I would like to thank each of our talented, dedicated and motivated employees for their exceptional efforts toward this strong performance. I am honored every day to be working alongside the team, as they continue to focus on delivering near-term results while executing on our long-term growth strategy.

There are **two pillars** to our growth strategy at Air Products, and **sustainability** is the foundation. Through our **core industrial gases business**, we supply customers in dozens of industries with critical products and expertise that lower emissions and increase efficiency and productivity. Through our **blue and green hydrogen megaprojects**, we will commit more than \$15 billion by 2027 to deliver clean hydrogen at scale, helping to drive the energy transition and move humanity forward.

### Adjusted EPS\* trend



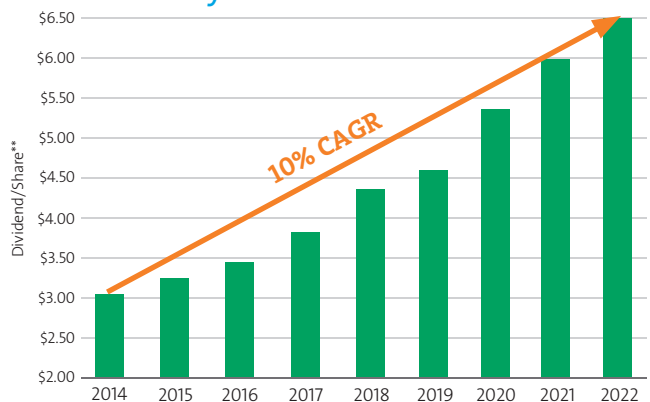
These two pillars, which support and rely upon each other for success, put us at the heart of solving the world's needs for clean, sustainable energy and environmental solutions. As you know, this is our higher purpose as a Company. We continue to devote significant attention to corporate governance to support this growth. We also are continuing to build a diverse and inclusive culture where our more than 21,000 people feel they belong and matter and are motivated to achieve our goals.

For fiscal year 2022, our people delivered strong adjusted earnings per share\* ("EPS") of \$10.41, an increase of 15 percent compared to last year. Since 2014, our goal has been to deliver an average adjusted EPS\* growth rate of 10 percent per year. In the last eight years, we have exceeded this goal, delivering 11 percent for this time period, regardless of the macroeconomic conditions.

We also remain committed to creating shareholder value and are very proud that we have consistently increased the dividend for 40 consecutive years. Our dividend has grown 10 percent per year on average during the past eight years, mirroring our adjusted EPS\* growth rate. In calendar 2022, we returned more than \$1.4 billion to our shareholders and still have significant cash flow to support our many growth opportunities.

### Dividend history

40 consecutive years of dividend increases



\* Non-GAAP financial measures. See reconciliation to GAAP results on pages III-VII.

\*\* Based on annualized quarterly dividend declared in first quarter.

## Fiscal 2022 Performance

Our fiscal 2022 financial performance is detailed in the accompanying Annual Report on Form 10-K, and I also encourage you to review the investor slides on our website, which detail our accomplishments this year and our strategic path forward.

Safety is our #1 priority at Air Products. We are focused on improving our safety performance through intentional actions to engage everyone and ensure we follow procedures. Overall, we have seen a 63 percent improvement in the employee lost-time injury rate and a 40 percent improvement in the employee recordable injury rate since fiscal 2014. We are focused on ensuring the safety and well-being of all of our employees. Our ultimate goal will always be zero incidents and accidents.

.....

“

I am proud to say that we have continued to create and win projects that help customers and countries meet their growing needs for cleaner energy and environmental solutions.

In doing so,  
**we are making  
our dream a reality.**

”

.....

# Making Our Dream a Reality

**Air Products' goal is to be the safest, most diverse and most profitable industrial gas company in the world, providing excellent service to our customers.**

Our **dream of the future** is for Air Products to be the leader in providing solutions to the world's environmental challenges through innovative processes and facilities to provide green and blue hydrogen on a world-scale. This requires expertise and technologies in the production of green hydrogen and carbon capture technologies to enable the production of blue hydrogen.

Our **dream of the future** is to be a company that has a **higher purpose** beyond just creating value for shareholders through improved financial performance . . .

a company where people from all walks of life and nationalities come together, work together, and feel that they **belong** and that their contributions **matter** and are appreciated . . .

a company that is **focused on innovation** to solve the substantial environmental issues facing all humanity . . .

a company that is **compassionate and contributes** to the well-being of all the communities in which we operate around the globe . . .

a global company that **brings people from all over the world together**, to collaborate, improve understanding and prevent conflicts that arise from misunderstanding.

# Making Our Dream a Reality in Fiscal 2022



This year, we took another significant step forward toward a clean hydrogen future, announcing our investment of about \$500 million in a new **green hydrogen project in Massena, New York**, located on the banks of the St. Lawrence River. The facility will produce about 35 metric tons of green liquid hydrogen using almost 100 megawatts of hydro-electric power provided by the New York Power Authority. This project broadens our renewable energy sources beyond solar and wind energy to now include hydropower.



We also announced our **sustainable aviation fuel (SAF) project with World Energy**. This now \$2.5 billion major expansion project will produce SAF at World Energy's Paramount, California location – the world's first and North America's only commercial-scale SAF production facility. Air Products will supply SAF to World Energy under a long-term on-site contract. We also extended our hydrogen pipeline network to further increase supply reliability for all of our Southern California hydrogen pipeline customers.

We expect the landmark U.S. Inflation Reduction Act to create additional opportunities for clean hydrogen and carbon sequestration projects in the future.



With our **net-zero hydrogen energy complex in Edmonton, Alberta, Canada**, we marked two significant milestones. First, we signed a long-term supply agreement for about half of the facility's output to supply Imperial Oil's Strathcona renewable diesel complex. Second, at a ceremony in Edmonton, federal and provincial government representatives announced approximately 475 million (CAD) in project funding for our energy complex, reflecting their confidence in our ability to operate one of the most competitive and lowest-carbon-intensity hydrogen networks in the world.

We also closed Phase I of the Jazan gasification and power project, which delivered a significant contribution in fiscal 2022. In addition, we signed two major on-site agreements this year, together valued at \$1.3 billion, to supply industrial gases to major semiconductor manufacturers.

Also, we continued to make progress on the NEOM green hydrogen project in Saudi Arabia, finalizing the design and moving forward with the project execution, as well as the world-scale clean energy complex in Louisiana to produce blue hydrogen for local and global markets expected to come onstream in 2026.

We are seeing the manifestation of the major project strategy that we embarked on a few years ago, and that is going to drive a significant amount of growth as these major projects come onstream. This backdrop of the major projects for hydrogen and the energy transition, combined with our strong focus on the base business, makes this an exciting time for all of us to be working together and winning together.

**Working Together.  
Winning Together.**

.....

## Acknowledgments

In closing, as I do each year, I want to sincerely thank those who have supported us and helped us achieve our success.

**To our customers . . .** In innovating alongside you, we serve our higher purpose – supplying products that benefit the environment and help you be more efficient and sustainable. Thank you for your continued confidence and trust in us.

**To our employees . . .** Through your dedication and commitment, you continue to play a critical role and make a difference to the world every day, and especially during these challenging times.

**To our shareholders . . .** As always, thank you for your confidence and trust in Air Products. Our priority remains creating superior value for you.

I believe Air Products is uniquely positioned to help the world transition to a cleaner and better future. It is a better future we believe in and in which we are totally vested.

A handwritten signature in black ink, reading "Seifi Ghasemi". The signature is written in a cursive style with a long horizontal line underneath the name.

**Seifi Ghasemi**

Chairman, President and  
Chief Executive Officer of Air Products

## BOARD OF DIRECTORS

---

### **Tonit Calaway**

Executive Vice President and Chief Administrative Officer, General Counsel and Secretary of BorgWarner Inc.  
Director of the Company since 2022.

### **Charles I. Cogut**

Retired Partner, Simpson Thacher & Bartlett LLP.  
Director of the Company since 2015.

### **Lisa A. Davis**

Former Member of the Managing Board and CEO of Gas and Power for Siemens AG.  
Director of the Company since 2020.

### **Seifi Ghasemi**

Chairman, President, and Chief Executive Officer of Air Products.  
Director of the Company since 2013.

### **David H. Y. Ho**

Chairman and Founder of Kiina Investment Ltd.  
Director of the Company since 2013.

### **Edward L. Monser**

(Lead Director)  
Retired President and Chief Operating Officer of Emerson Electric Co.  
Director of the Company since 2013.

### **Matthew H. Paull**

Retired Senior Executive Vice President and Chief Financial Officer of McDonald's Corporation.  
Director of the Company since 2013.

### **Wayne T. Smith**

Retired Chairman and Chief Executive Officer of BASF Corporation.  
Director of the Company since 2021.

## EXECUTIVE OFFICERS

---

### **Seifi Ghasemi**

Chairman, President and Chief Executive Officer

### **Sean D. Major**

Executive Vice President,  
General Counsel and Secretary

### **Melissa Schaeffer**

Senior Vice President and  
Chief Financial Officer

### **Dr. Samir J. Serhan**

Chief Operating Officer

---

For more information about corporate governance practices at Air Products, visit our Governance website at [airproducts.com/company/governance](https://airproducts.com/company/governance).

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended 30 September 2022

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 001-04534



**AIR PRODUCTS AND CHEMICALS, INC.**

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

23-1274455

(I.R.S. Employer Identification No.)

1940 Air Products Boulevard

Allentown, Pennsylvania 18106-5500

(Address of principal executive offices) (Zip Code)

610-481-4911

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock, par value \$1.00 per share	APD	New York Stock Exchange
1.000% Euro Notes due 2025	APD25	New York Stock Exchange
0.500% Euro Notes due 2028	APD28	New York Stock Exchange
0.800% Euro Notes due 2032	APD32	New York Stock Exchange

Securities registered pursuant to Section 12(g) of the Act: None

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant has filed a report on and attestation to its management's assessment of the effectiveness of its internal control over financial reporting under Section 404(b) of the Sarbanes-Oxley Act (15 U.S.C.7262(b)) by the registered public accounting firm that prepared or issued its audit report.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting stock held by non-affiliates of the registrant on 31 March 2022 was approximately \$55.3 billion. For purposes of the foregoing calculations, all directors and/or executive officers have been deemed to be affiliates, but the registrant disclaims that any such director and/or executive officer is an affiliate.

The number of shares of common stock issued and outstanding as of 31 October 2022 was 221,865,971.

**DOCUMENTS INCORPORATED BY REFERENCE**

Portions of the registrant's definitive Proxy Statement for the Annual Meeting of Shareholders to be held on 26 January 2023 are incorporated by reference into Part III.

**AIR PRODUCTS AND CHEMICALS, INC. and Subsidiaries**  
**ANNUAL REPORT ON FORM 10-K**  
**For the fiscal year ended 30 September 2022**

**TABLE OF CONTENTS**

**PART I**

ITEM 1. BUSINESS .....	5
ITEM 1A. RISK FACTORS .....	10
ITEM 1B. UNRESOLVED STAFF COMMENTS .....	17
ITEM 2. PROPERTIES .....	17
ITEM 3. LEGAL PROCEEDINGS .....	18
ITEM 4. MINE SAFETY DISCLOSURES .....	19

**PART II**

ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS, AND ISSUER PURCHASES OF EQUITY SECURITIES .....	19
ITEM 6. RESERVED .....	20
ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS .....	21
ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK .....	51
ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA .....	53
ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE .....	117
ITEM 9A. CONTROLS AND PROCEDURES .....	117
ITEM 9B. OTHER INFORMATION .....	117

**PART III**

ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE .....	118
ITEM 11. EXECUTIVE COMPENSATION .....	118
ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS .....	118
ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS, AND DIRECTOR INDEPENDENCE .....	118
ITEM 14. PRINCIPAL ACCOUNTANT FEES AND SERVICES .....	118

**PART IV**

ITEM 15. EXHIBITS AND FINANCIAL STATEMENT SCHEDULES .....	119
ITEM 16. FORM 10-K SUMMARY .....	119

INDEX TO EXHIBITS .....	120
-------------------------	-----

SIGNATURES .....	123
------------------	-----



## FORWARD-LOOKING STATEMENTS

This Annual Report on Form 10-K contains “forward-looking statements” within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements include all statements that do not relate solely to historical or current facts and can generally be identified by words such as “anticipate,” “believe,” “could,” “estimate,” “expect,” “forecast,” “future,” “goal,” “intend,” “may,” “outlook,” “plan,” “positioned,” “possible,” “potential,” “project,” “should,” “target,” “will,” “would,” and similar expressions or variations thereof, or the negative thereof, but these terms are not the exclusive means of identifying such statements. Forward-looking statements are based on management’s expectations and assumptions as of the date of this report and are not guarantees of future performance. You are cautioned not to place undue reliance on our forward-looking statements.

Forward-looking statements may relate to a number of matters, including expectations regarding revenue, margins, expenses, earnings, tax provisions, cash flows, pension obligations, share repurchases or other statements regarding economic conditions or our business outlook; statements regarding plans, projects, strategies and objectives for our future operations, including our ability to win new projects and execute the projects in our backlog; and statements regarding our expectations with respect to pending legal claims or disputes. While forward-looking statements are made in good faith and based on assumptions, expectations and projections that management believes are reasonable based on currently available information, actual performance and financial results may differ materially from projections and estimates expressed in the forward-looking statements because of many factors, including, without limitation:

- the duration and impacts of the ongoing COVID-19 global pandemic and efforts to contain its transmission, including the effect of these factors on our business, our customers, economic conditions and markets generally;
- changes in global or regional economic conditions, inflation, and supply and demand dynamics in the market segments we serve, including demand for technologies and projects to limit the impact of global climate change;
- changes in the financial markets that may affect the availability and terms on which we may obtain financing;
- the ability to implement price increases to offset cost increases;
- disruptions to our supply chain and related distribution delays and cost increases;
- risks associated with having extensive international operations, including political risks, risks associated with unanticipated government actions and risks of investing in developing markets;
- project delays, contract terminations, customer cancellations, or postponement of projects and sales;
- our ability to safely develop, operate, and manage costs of large-scale and technically complex projects;
- the future financial and operating performance of major customers, joint ventures, and equity affiliates;
- our ability to develop, implement, and operate new technologies and to market products produced utilizing new technologies;
- our ability to execute the projects in our backlog and refresh our pipeline of new projects;
- tariffs, economic sanctions and regulatory activities in jurisdictions in which we and our affiliates and joint ventures operate;
- the impact of environmental, tax, safety, or other legislation, as well as regulations and other public policy initiatives affecting our business and the business of our affiliates and related compliance requirements, including legislation, regulations, or policies intended to address global climate change;
- changes in tax rates and other changes in tax law;
- safety incidents relating to our operations;
- the timing, impact, and other uncertainties relating to acquisitions and divestitures, including our ability to integrate acquisitions and separate divested businesses, respectively;

## FORWARD-LOOKING STATEMENTS (CONTINUED)

- risks relating to cybersecurity incidents, including risks from the interruption, failure or compromise of our information systems;
- catastrophic events, such as natural disasters and extreme weather events, public health crises, acts of war, including Russia's invasion of Ukraine and the ongoing civil war in Yemen, or terrorism;
- the impact on our business and customers of price fluctuations in oil and natural gas and disruptions in markets and the economy due to oil and natural gas price volatility;
- costs and outcomes of legal or regulatory proceedings and investigations;
- asset impairments due to economic conditions or specific events;
- significant fluctuations in inflation, interest rates and foreign currency exchange rates from those currently anticipated;
- damage to facilities, pipelines or delivery systems, including those we own or operate for third parties;
- availability and cost of electric power, natural gas, and other raw materials;
- the success of productivity and operational improvement programs.

In addition to the foregoing factors, forward-looking statements contained herein are qualified with respect to the risks disclosed elsewhere in this document, including in Item 1A, *Risk Factors*, Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, and Item 7A, *Quantitative and Qualitative Disclosures About Market Risk*. Any of these factors, as well as those not currently anticipated by management, could cause our results of operations, financial condition or liquidity to differ materially from what is expressed or implied by any forward-looking statement. Except as required by law, we disclaim any obligation or undertaking to update or revise any forward-looking statements contained herein to reflect any change in assumptions, beliefs, or expectations or any change in events, conditions, or circumstances upon which any such forward-looking statements are based.

# PART I

## Item 1. Business

### About Air Products

Air Products and Chemicals, Inc., a Delaware corporation originally founded in 1940, provides essential industrial gases, related equipment, and applications expertise to customers around the world. We have a sustainability-driven two-pillar growth strategy that includes expansion and efficient operation of our core industrial gases business and execution of projects that provide world-scale clean hydrogen. We serve customers in dozens of industries, including refining, chemicals, metals, electronics, manufacturing, medical, and food. We also develop, engineer, build, own, and operate some of the world's largest industrial gas and carbon-capture projects, supplying clean hydrogen that will support global transportation, industrial markets, and the broader energy transition away from fossil fuels. We have built leading positions in several growth markets, such as hydrogen, helium, and liquefied natural gas ("LNG") process technology and equipment, and provide turbomachinery, membrane systems, and cryogenic containers globally.

As used in this report, unless the context indicates otherwise, the terms "we," "our," "us," the "Company," "Air Products," or "registrant" include our controlled subsidiaries and affiliates.

Except as otherwise noted, the description of our business below reflects our continuing operations. Refer to Note 5, *Discontinued Operations*, to the consolidated financial statements for activity associated with discontinued operations.

During the fiscal year ended 30 September 2022 ("fiscal year 2022"), we reported our continuing operations in five reporting segments under which we managed our operations, assessed performance, and reported earnings: Americas; Asia; Europe; Middle East and India; and Corporate and other. The discussion that follows is based on those operations. Refer to Note 23, *Business Segment and Geographic Information*, to the consolidated financial statements for additional details on our reportable business segments.

### Industrial Gases Business

Our industrial gases business is organized and operated regionally. Our industrial gases business produces and sells atmospheric gases, such as oxygen, nitrogen, and argon; process gases, such as hydrogen, helium, carbon dioxide (CO<sub>2</sub>), carbon monoxide, and syngas (a mixture of hydrogen and carbon monoxide); and specialty gases. Atmospheric gases are produced through various air separation processes, of which cryogenic is the most prevalent, while process gases are produced by methods other than air separation. For example, hydrogen, carbon monoxide, and syngas are produced by steam methane reforming of natural gas and by the gasification of liquid and solid hydrocarbons. For the production of hydrogen, we purify byproduct sources obtained from the chemical and petrochemical industries. Today, we primarily produce hydrogen from hydrocarbons without carbon capture. Our newer energy transition projects are focused on producing clean hydrogen from hydrocarbons with carbon capture (known as "blue hydrogen") as well as from renewable energy (known as "green hydrogen"). Helium is produced as a byproduct of gases extracted from underground reservoirs, primarily natural gas, but also CO<sub>2</sub> purified before resale. The industrial gases business also develops, builds, and operates equipment for the production or processing of gases, such as air separation units and non-cryogenic generators.

The regional segments supply gases, related equipment, and applications in the relevant region to diversified customers in many industries, including those in refining, chemicals, metals, electronics, manufacturing, medical, and food. Hydrogen is used by refiners to facilitate the conversion of heavy crude feedstock and lower the sulfur content of gasoline and diesel fuels, as well as in the developing hydrogen-for-mobility markets. We have hydrogen fueling stations that support commercial markets as well as demonstration projects across the globe. The chemicals industry uses hydrogen, oxygen, nitrogen, carbon monoxide, and syngas as feedstocks in the production of many basic chemicals. The energy production industry uses nitrogen injection for enhanced recovery of oil and natural gas and oxygen for gasification. Oxygen is used in combustion and industrial heating applications, including in the steel, certain nonferrous metals, glass, and cement industries. Nitrogen applications are used in food processing for freezing and preserving flavor, and nitrogen is used for inerting in various fields, including the metals, chemical, and semiconductor industries. Helium is used in laboratories and healthcare for cooling and in other industries for pressurizing, purging, and lifting. Argon is used in the metals and other industries for its unique inerting, thermal conductivity, and other properties. Industrial gases are also used in welding and providing healthcare and are utilized in various manufacturing processes to make them more efficient and to optimize performance.

Industrial gases are generally produced at or near the point of use given the complexity and inefficiency with storing molecules at low temperatures. Helium, however, is generally sourced globally, at long distances from point of sale. As a result, we maintain an inventory of helium stored in our fleet of ISO containers as well as at the U.S. Bureau of Land Management underground storage facility in Amarillo, Texas, and our storage cavern near Beaumont, Texas.

We distribute gases to our sale of gas customers through different supply modes depending on various factors including the customer's volume requirements and location. Our supply modes are as follows:

- *Liquid Bulk*—Product is delivered in bulk in either liquid or gaseous form via tanker or tube trailer and stored, usually in its liquid state, in equipment that we typically design and install at the customer's site for vaporizing into a gaseous state as needed. Liquid bulk sales are usually governed by three- to five-year contracts.
- *Packaged Gases*—Small quantities of product are delivered in either cylinders or dewars. We operate packaged gas businesses in Europe, Asia, and Latin America. In the United States, our packaged gas business sells products (principally helium) only for the electronics and magnetic resonance imaging industries.
- *On-Site Gases*—Large quantities of hydrogen, nitrogen, oxygen, carbon monoxide, and syngas are provided to customers, principally in the energy production and refining, chemical, metals, and electronics industries worldwide, that require large volumes of gases and have relatively constant demand. Gases are produced and supplied by large facilities we construct or acquire on or near the customers' facilities or by pipeline systems from centrally located production facilities. These sale of gas contracts are generally governed by 15- to 20-year contracts. We also deliver smaller quantities of product through small on-site plants (cryogenic or non-cryogenic generators), typically via a 10- to 15-year sale of gas contract.

Electricity is the largest cost component in the production of atmospheric gases. Steam methane reformers utilize natural gas as the primary raw material and gasifiers use liquid and solid hydrocarbons as the principal raw material for the production of hydrogen, carbon monoxide, and syngas. We mitigate electricity, natural gas, and hydrocarbon price fluctuations contractually through pricing formulas, surcharges, and cost pass-through and tolling arrangements. During fiscal year 2022, no significant difficulties were encountered in obtaining adequate supplies of power and natural gas.

We obtain helium from a number of sources globally, including crude helium for purification from the U.S. Bureau of Land Management's helium reserve.

The regional industrial gases segments also include our share of the results of several joint ventures accounted for under the equity method. Our share of our investees' net earnings is primarily presented net of income taxes within "Equity affiliates' income" on our consolidated income statements. The largest of these joint ventures operate in China, India, Italy, Mexico, Saudi Arabia, South Africa, and Thailand. The carrying value of our equity method investments is reflected as "Investment in net assets of and advances to equity affiliates" on our consolidated balance sheets.

Each of the regional industrial gases segments competes against three global industrial gas companies: Air Liquide S.A., Messer, and Linde plc, as well as regional competitors. Competition in industrial gases is based primarily on price, reliability of supply, and the development of industrial gas applications. We derive a competitive advantage in locations where we have pipeline networks, which enable us to provide reliable and economic supply of products to our larger customers.

Overall regional industrial gases sales constituted approximately 92%, 92%, and 94% of consolidated sales in fiscal years 2022, 2021, and 2020, respectively. Sales of atmospheric gases constituted approximately 43%, 47%, and 47% of consolidated sales in fiscal years 2022, 2021, and 2020, respectively, while sales of tonnage hydrogen, syngas, and related products constituted approximately 28%, 22%, and 22% of consolidated sales in fiscal years 2022, 2021, and 2020, respectively.

## **Industrial Gases Equipment**

We design and manufacture equipment for air separation, hydrocarbon recovery and purification, natural gas liquefaction, and liquid helium and liquid hydrogen transport and storage. The Corporate and other segment includes activity related to the sale of cryogenic and gas processing equipment for air separation. The equipment is sold worldwide to customers in a variety of industries, including chemical and petrochemical manufacturing, oil and gas recovery and processing, and steel and primary metals processing. The Corporate and other segment also includes our LNG equipment business, our Gardner Cryogenics business fabricating helium and hydrogen transport and storage containers, and our Rotoflow business, which manufactures turboexpanders and other precision rotating equipment. Steel, aluminum, and capital equipment subcomponents such as compressors are the principal raw materials in the manufacturing of equipment. Raw materials for individual projects typically are acquired under firm purchase agreements. Equipment is produced at our manufacturing sites with certain components being procured from subcontractors and vendors. Competition in the equipment business is based primarily on plant efficiency, service, technical know-how, and price, as well as schedule and plant performance guarantees. Sale of equipment constituted approximately 8%, 8%, and 6% of consolidated sales in fiscal years 2022, 2021, and 2020, respectively.

## **International Operations**

Through our subsidiaries, affiliates, and joint ventures accounted for using the equity method, we conduct business in approximately 50 countries outside the United States. Our international businesses are subject to risks customarily encountered in foreign operations, including fluctuations in foreign currency exchange rates and controls, tariffs, trade sanctions, import and export controls, and other economic, political, and regulatory policies of local governments described in Item 1A, *Risk Factors*, below.

We have majority or wholly owned foreign subsidiaries that operate in Canada and approximately 20 countries in Europe (including the Netherlands, Poland, Spain, and the countries of the United Kingdom); approximately 10 countries and regions in Asia (including China, South Korea, and Taiwan); approximately 10 countries in Latin America (including Brazil and Chile); approximately five countries in the Middle East (including Saudi Arabia and Israel), and approximately five countries in Africa. We also own less-than-controlling interests in entities operating in Europe, Asia, Latin America, the Middle East, and Africa.

Financial information about our foreign operations and investments is included in Note 7, *Equity Affiliates*; Note 21, *Income Taxes*; and Note 23, *Business Segment and Geographic Information*, to the consolidated financial statements included under Item 8, below. Information about foreign currency translation is included under "Foreign Currency" in Note 1, *Basis of Presentation and Major Accounting Policies*, and information on our exposure to currency fluctuations is included in Note 12, *Financial Instruments*, to the consolidated financial statements, included under Item 8, below, and in "Foreign Currency Exchange Rate Risk," included under Item 7A, below.

## **Technology Development**

We pursue a market-oriented approach to technology development through research and development, engineering, and commercial development processes. We conduct research and development principally in our laboratories located in the United States (Allentown, Pennsylvania), the United Kingdom (Basingstoke and Carrington), Spain (Barcelona), China (Shanghai), and Saudi Arabia (Dhahran). We also fund and cooperate in research and development programs conducted by a number of major universities and undertake research work funded by others, including the United States government.

Development of technology for use within the Industrial Gases business focuses primarily on new and improved processes and equipment for the production and delivery of industrial gases and new or improved applications for industrial gas products.

During fiscal year 2022, we owned approximately 674 United States patents, approximately 3,245 foreign patents, and were a licensee under certain patents owned by others. While the patents and licenses are considered important, we do not consider our business as a whole to be materially dependent upon any particular patent, patent license, or group of patents or licenses.

## Environmental Regulation

We are subject to various environmental laws, regulations, and public policies in the countries in which we have operations. Compliance with these measures often results in higher capital expenditures and costs. In the normal course of business, we are involved in legal proceedings under the Comprehensive Environmental Response, Compensation, and Liability Act ("CERCLA," the federal Superfund law); Resource Conservation and Recovery Act ("RCRA"); and similar state and foreign environmental laws relating to the designation of certain sites for investigation or remediation. Our accounting policy for environmental expenditures is discussed in Note 1, *Basis of Presentation and Major Accounting Policies*, and environmental loss contingencies are discussed in Note 16, *Commitments and Contingencies*, to the consolidated financial statements, included under Item 8, below.

Some of our operations are within jurisdictions that have or are developing regulatory regimes governing emissions of greenhouse gases ("GHG"), including CO<sub>2</sub>. These include existing coverage under the European Union Emission Trading System, the California Cap-and-Trade Program, China's Emission Trading Scheme and its nation-wide expansion, and South Korea's Emission Trading Scheme. In the Netherlands, a CO<sub>2</sub> emissions tax was enacted on 1 January 2021. In Canada, Alberta's Technology Innovation and Emission Reduction System went into effect 1 January 2020. In Ontario, Environment & Climate Change Canada's Output Based Pricing System ("OBPS") was replaced by the GHG Emissions Performance Standards ("EPS") program beginning 1 January 2022. In Singapore, the Carbon Pricing Tax Act was implemented effective 1 January 2019. In Taiwan, Greenhouse Gases Emissions Registration and Verification Management Act will be enforced beginning in 2023. In addition, the U.S. Environmental Protection Agency ("EPA") requires mandatory reporting of GHG emissions and is regulating GHG emissions for new construction and major modifications to existing facilities. Some jurisdictions have various mechanisms to target the power sector to achieve emission reductions, which often result in higher power costs.

Increased public concern may result in more international, U.S. federal, and/or regional requirements to reduce or mitigate the effects of GHG emissions. Although uncertain, these developments could increase our costs related to consumption of electric power, hydrogen production and application of our gasification technology. We believe we will be able to mitigate some of the increased costs through contractual terms, but the lack of definitive legislation or regulatory requirements prevents an accurate estimate of the long-term impact these measures will have on our operations. Any legislation that limits or taxes GHG emissions could negatively impact our growth, increase our operating costs, or reduce demand for certain of our products.

Regulation of GHG may also produce new opportunities for us. We continue to develop technologies to help our facilities and our customers lower energy consumption, improve efficiency and lower emissions. We see significant opportunities for hydrogen for mobility and energy transition, carbon capture technologies, and gasification.

We estimate that we spent approximately \$10 million, \$8 million, and \$4 million in fiscal years 2022, 2021, and 2020, respectively, on capital projects reflected in continuing operations to control pollution. Capital expenditures to control pollution are estimated to be approximately \$11 million in both fiscal years 2023 and 2024.

For additional information regarding environmental matters, refer to Note 16, *Commitments and Contingencies*, to the consolidated financial statements.

## Sustainability

Our Sustainability Report details our growth strategy and the role our employees play in achieving our goals. Through our "Grow—Conserve—Care" approach to sustainability, we are growing responsibly alongside our customers through sustainability-driven opportunities, conserving resources, and caring for our employees and communities. Our latest Sustainability Report is available at [www.airproducts.com/company/sustainability/sustainability-report](http://www.airproducts.com/company/sustainability/sustainability-report). The information posted on our website, including our Sustainability Report, is not incorporated by reference into, and does not form part of, this Annual Report on Form 10-K.

During fiscal 2022, we announced new sustainability goals, including a commitment to \$15 billion in energy transition projects through 2027. We believe our higher purpose is to bring people together to collaborate and innovate solutions to the world's most significant energy and environmental sustainability challenges. We are living this commitment, putting sustainability in action through our major global projects that will support the energy transition.

## **Human Capital Management**

As of 30 September 2022, we had approximately 21,900 employees, of which over 90% were working full-time and 62% were located outside the United States. We have collective bargaining agreements with unions and works councils at certain locations that expire on various dates over the next four years. Approximately 17% of our total workforce is covered by such agreements. Overall, we have a corporate strategy supported by our leaders and enabled by a positive organizational culture.

We believe our employees are our most valuable asset and are critical to our success as an organization. Our goal is to be the safest, most diverse, and most profitable industrial gas company in the world, providing excellent service to our customers. Integral to our success is the continued development of our 4S culture (Safety, Speed, Simplicity and Self-Confidence) and creating a work environment where our employees feel that they belong and matter. Our talent-related initiatives, including employee recruitment and development, diversity and inclusion, and compensation and benefit programs, focus on building and retaining the world-class talent needed to execute our two-pillar growth strategy and fulfill Air Products' higher purpose.

### Safety

Safety is fundamental to who we are as a company. Safety is a shared value, and our employees' commitment to safety is demonstrated in many ways every day. Safety is a critical component of everything we do, everywhere in the world. Our goal is to be the safest industrial gas company in the world.

### Diversity, Inclusion, and Belonging

Our 2022 Sustainability Report sets forth our announced goals to further increase the percentage of women and U.S. minorities in professional and managerial roles and the recruitment and talent development strategies we have in place to ensure we meet these ambitions. By 2025, Air Products aims to achieve at least 28 percent female representation in the professional and managerial population globally, and at least 30 percent minority representation in that same population in the United States. We established these goals following analysis of our global employee representation metrics and future talent needs, as well as assessing industry benchmarks and peer companies. For more information on these initiatives and to access our most recent Equal Employment Opportunity EEO-1 Report, please refer to our Diversity, Inclusion and Belonging website at [www.airproducts.com/company/diversity](http://www.airproducts.com/company/diversity). The information posted on our website is not incorporated by reference into, and does not form part of, this Annual Report on Form 10-K.

### Compensation

As detailed in our 2022 Sustainability Report, in order to create a diverse workplace, individuals must be compensated fairly and equitably. A work environment where employees know they belong and matter includes fair and equitable pay. Our pay practices apply equally to all employees irrespective of gender, race, religion, disability, age, or any other form of personal difference. We strive to pay competitively in local markets where we do business and compete for talent. We benchmark our compensation to ensure that we are keeping pace with the market to provide competitive pay and benefits.

### **Seasonality**

Our businesses are not subject to seasonal fluctuations to any material extent.

### **Inventories**

We maintain inventory where required to facilitate the supply of products to customers on a reasonable delivery schedule. Inventory consists primarily of crude helium, industrial gas, and specialty gas inventories supplied to customers through liquid bulk and packaged gases supply modes.

### **Customers**

We do not have a homogeneous customer base or end market, and no single customer accounts for more than 10% of our consolidated sales. We do have concentrations of customers in specific industries, primarily refining, chemicals, and electronics. Within each of these industries, we have several large-volume customers with long-term contracts. A negative trend affecting one of these industries, or the loss of one of these major customers, although not material to our consolidated revenue, could have an adverse impact on our financial results.

### **Governmental Contracts**

Our business is not subject to a government entity's renegotiation of profits or termination of contracts that would be material to our business as a whole.

## Available Information

All periodic and current reports, registration statements, proxy statements, and other filings that we are required to file with the Securities and Exchange Commission ("SEC"), including our Annual Report on Form 10-K, Quarterly Reports on Form 10-Q, Current Reports on Form 8-K, and amendments to those reports filed or furnished pursuant to Section 13(a) of the Securities Exchange Act of 1934 (the "Exchange Act"), are available free of charge through our website at [www.airproducts.com](http://www.airproducts.com). Such documents are available as soon as reasonably practicable after electronic filing of the material with the SEC. All such reports filed during the period covered by this report were available on our website on the same day as filing. In addition, our filings with the SEC are available free of charge on the SEC's website, [www.sec.gov](http://www.sec.gov).

## Our Executive Officers

Our executive officers and their respective positions and ages on 22 November 2022 follow. Information with respect to offices held is stated in fiscal years.

Name	Age	Office
Seifi Ghasemi	78	Chairman, President, and Chief Executive Officer (became Chairman, President and Chief Executive Officer in 2014 and previously served as Chairman and Chief Executive Officer of Rockwood Holdings, Inc. from 2001 to 2014). Mr. Ghasemi is a member and Chairman of the Board of Directors and the Chairman of the Executive Committee of the Board of Directors.
Sean D. Major	58	Executive Vice President, General Counsel and Secretary since 2017. Previously, Mr. Major served as Executive Vice President, General Counsel and Secretary for Joy Global Inc. from 2007 to 2017.
Melissa N. Schaeffer	43	Senior Vice President and Chief Financial Officer (became Senior Vice President and Chief Financial Officer in August 2021). Ms. Schaeffer joined the Company in 2016 and most recently served as Vice President, Finance – GEMTE, Americas, Middle East, and India from 2020 to 2021 and previously served as Vice President, Chief Audit Executive from 2016 to 2020.
Dr. Samir J. Serhan	61	Chief Operating Officer (Executive Vice President since December 2016 and Chief Operating Officer since May 2020). Dr. Serhan served as President, Global HyCO, from 2014 to 2016 for Praxair Inc. From 2000-2014, he worked in leadership positions in the U.S. and Germany for The Linde Group, including as Managing Director of Linde Engineering from 2008-2014.

## Item 1A. Risk Factors

Our operations are affected by various risks, many of which are beyond our control. In evaluating investment in the Company and the forward-looking information contained in this Annual Report on Form 10-K or presented elsewhere from time to time, you should carefully consider the risk factors discussed below. Any of these risks could have a material adverse effect on our business, operating results, financial condition, and the actual outcome of matters as to which forward-looking statements are made and could adversely affect the value of an investment in our securities. The risks described below are not all inclusive but are designed to highlight what we believe are important factors to consider when evaluating our expectations. In addition to such risks, there may be additional risks and uncertainties that adversely affect our business, performance, or financial condition in the future that are not presently known, are not currently believed to be significant, or are not identified below because they are common to all businesses.

### Risks Related to Economic Conditions

#### **The COVID-19 global pandemic may materially and adversely impact our business, financial condition and results of operations.**

The COVID-19 global pandemic, including resurgences and variants of the virus that causes COVID-19, and efforts to reduce its spread have led, and may continue to lead to, significant changes in levels of economic activity and significant disruption and volatility in global markets. These factors have led, and may continue to lead, to reduced demand for industrial gas products, particularly in our merchant business. In addition, COVID-19 may result in reduced sales in our other businesses, lower returns for certain of our projects, and the potential delay or cancellation of certain projects in our pipeline. These effects may be exacerbated by actions by health or other governmental authorities to attempt to reduce the transmission of COVID-19.



Further, to the extent COVID-19 adversely affects our business, financial condition, and results of operations and global economic conditions more generally, it may also have the effect of heightening many of the other risks described herein.

**Changes in global and regional economic conditions, the markets we serve, or the financial markets may adversely affect our results of operations and cash flows.**

Unfavorable conditions in the global economy or regional economies, the markets we serve or financial markets may decrease the demand for our goods and services and adversely impact our revenues, operating results, and cash flows.

Demand for our products and services depends in part on the general economic conditions affecting the countries and markets in which we do business. Weak economic conditions in certain geographies and changing supply and demand balances in the markets we serve have negatively impacted demand for our products and services in the past, including most recently due to COVID-19, and may do so in the future. In addition, our growth strategy is largely based on demand for technologies and projects that limit the impact of global climate change. Demand for our solutions could be negatively impacted if public and private actors reduce their focus on reducing carbon emissions. Reduced demand for our products and services would have a negative impact on our revenues and earnings. In addition, reduced demand could depress sales, reduce our margins, constrain our operating flexibility or reduce efficient utilization of our manufacturing capacity, or result in charges which are unusual or nonrecurring. Excess capacity in our manufacturing facilities or those of our competitors could decrease our ability to maintain pricing and generate profits.

In addition, our operating results in one or more segments may be affected by uncertain or deteriorating economic conditions for particular customer markets within a segment. A decline in the industries served by our customers or adverse events or circumstances affecting individual customers can reduce demand for our products and services and impair the ability of such customers to satisfy their obligations to us, resulting in uncollected receivables, unanticipated contract terminations, project delays or the inability to recover plant investments, any of which may negatively impact our financial results.

Weak overall demand or specific customer conditions may also cause customer shutdowns or defaults or otherwise make us unable to operate facilities profitably and may force sale or abandonment of facilities and equipment or prevent projects from coming on-stream when expected. These or other events associated with weak economic conditions or specific market, product, or customer events may require us to record an impairment on tangible assets, such as facilities and equipment, or intangible assets, such as intellectual property or goodwill, which would have a negative impact on our financial results.

**Our extensive international operations can be adversely impacted by operational, economic, political, security, legal, and currency translation risks that could decrease profitability.**

In fiscal year 2022, over 60% of our sales were derived from customers outside the United States and many of our operations, suppliers, and employees are located outside the United States. Our operations in foreign jurisdictions may be subject to risks including exchange control regulations, import and trade restrictions, trade policy and other potentially detrimental domestic and foreign governmental practices or policies affecting U.S. companies doing business abroad. Changing economic and political conditions within foreign jurisdictions, strained relations between countries, or the imposition of tariffs or international sanctions can cause fluctuations in demand, price volatility, supply disruptions, or loss of property. The occurrence of any of these risks could have a material adverse impact on our financial condition, results of operation, and cash flows.

Our growth strategies depend in part on our ability to further penetrate markets outside the United States, particularly in markets such as China, India, Indonesia, and the Middle East, and involve significantly larger and more complex projects, including gasification and large-scale hydrogen projects, some in regions where there is the potential for significant economic and political disruptions. We are actively investing large amounts of capital and other resources, in some cases through joint ventures, in developing markets, which we believe to have high growth potential. Our operations in these markets may be subject to greater risks than those faced by our operations in mature economies, including political and economic instability, project delay or abandonment due to unanticipated government actions, inadequate investment in infrastructure, undeveloped property rights and legal systems, unfamiliar regulatory environments, relationships with local partners, language and cultural differences and increased difficulty recruiting, training and retaining qualified employees. In addition, our properties and contracts in these locations may be subject to seizure and cancellation, respectively, without full compensation for loss. Successful operation of particular facilities or execution of projects may be disrupted by civil unrest, acts of war, sabotage or terrorism, and other local security concerns. Such concerns may require us to incur greater costs for security or require us to shut down operations for a period of time.

Furthermore, because the majority of our revenue is generated from sales outside the United States, we are exposed to fluctuations in foreign currency exchange rates. Our business is primarily exposed to translational currency risk as the results of our foreign operations are translated into U.S. dollars at current exchange rates throughout the fiscal period. Our policy is to minimize cash flow volatility from changes in currency exchange rates. We choose not to hedge the translation of our foreign subsidiaries' earnings into dollars. Accordingly, reported sales, net earnings, cash flows, and fair values have been, and in the future will be, affected by changes in foreign exchange rates. For a more detailed discussion of currency exposure, see Item 7A, *Quantitative and Qualitative Disclosures About Market Risk*, below.

## **Risks Related to Our Business**

### **Risks related to the approval, execution, and operation of our projects, particularly with respect to our largest projects, may adversely affect our operations or financial results.**

A significant and growing portion of our business involves clean hydrogen, carbon capture, gasification, and other large-scale projects that involve challenging engineering, procurement and construction phases that may last several years and involve the investment of billions of dollars. These projects are technically complex, often reliant on significant interaction with government authorities and face significant financing, development, operational and reputational risks. These projects may also be subject to complex government approvals, as well as legal or regulatory challenges by government authorities or third parties. Delays in receiving required approvals or related to litigation could require us to delay or abandon certain projects, which may result in the incurrence of additional expense, the loss of invested proceeds and reputational damage.

We may encounter difficulties in engineering, delays in designs or materials provided by the customer or a third party, equipment and materials delivery delays, schedule changes, customer scope changes, delays related to obtaining regulatory permits and rights-of-way, inability to find adequate sources of labor in the locations where we are building new plants, weather-related delays, delays by customers' contractors in completing their portion of a project, technical or transportation difficulties, cost overruns, supply difficulties, geopolitical risks and other factors, many of which are beyond our control, that may impact our ability to complete a project within the original delivery schedule. In some cases, delays and additional costs may be substantial, and we may be required to cancel a project and/or compensate the customer for the delay. We may not be able to recover any of these costs. In addition, in some cases we seek financing for large projects and face market risk associated with the availability and terms of such financing. These financing arrangements may require that we comply with certain performance requirements which, if not met, could result in default and restructuring costs or other losses. All of these factors could also negatively impact our reputation or relationships with our customers, suppliers and other third parties, any of which could adversely affect our ability to secure new projects in the future.

The operation of our facilities, pipelines, and delivery systems inherently entails hazards that require continuous oversight and control, such as pipeline leaks and ruptures, fire, explosions, toxic releases, mechanical failures, vehicle accidents, or cyber incidents. If operational risks materialize, they could result in loss of life, damage to the environment, or loss of production, all of which could negatively impact our ongoing operations, reputation, financial results, and cash flows. In addition, our operating results are dependent on the continued operation of our production facilities and our ability to meet customer requirements, which depend, in part, on our ability to properly maintain and replace aging assets.

**We are subject to extensive government regulation in the jurisdictions in which we do business. Regulations addressing, among other things, import/export restrictions, anti-bribery and corruption, and taxes, can negatively impact our financial condition, results of operation, and cash flows.**

We are subject to government regulation in the United States and in the foreign jurisdictions where we conduct business. The application of laws and regulations to our business is sometimes unclear. Compliance with laws and regulations may involve significant costs or require changes in business practices that could result in reduced profitability. If there is a determination that we have failed to comply with applicable laws or regulations, we may be subject to penalties or sanctions that could adversely impact our reputation and financial results. Compliance with changes in laws or regulations can result in increased operating costs and require additional, unplanned capital expenditures. Export controls or other regulatory restrictions could prevent us from shipping our products to and from some markets or increase the cost of doing so. Changes in tax laws and regulations and international tax treaties could affect the financial results of our businesses. Increasingly aggressive enforcement of anti-bribery and anti-corruption requirements, including the U.S. Foreign Corrupt Practices Act, the United Kingdom Bribery Act and the China Anti-Unfair Competition Law, could subject us to criminal or civil sanctions if a violation is deemed to have occurred. In addition, we are subject to laws and sanctions imposed by the U.S. and other jurisdictions where we do business that may prohibit us, or certain of our affiliates, from doing business in certain countries, or restricting the kind of business that we may conduct. Such restrictions may provide a competitive advantage to competitors who are not subject to comparable restrictions or prevent us from taking advantage of growth opportunities.

Further, we cannot guarantee that our internal controls and compliance systems will always protect us from acts committed by employees, agents, business partners or that businesses that we acquire would not violate U.S. and/or non-U.S. laws, including the laws governing payments to government officials, bribery, fraud, kickbacks and false claims, pricing, sales and marketing practices, conflicts of interest, competition, export and import compliance, money laundering, and data privacy. Any such improper actions or allegations of such acts could damage our reputation and subject us to civil or criminal investigations in the U.S. and in other jurisdictions and related shareholder lawsuits, could lead to substantial civil and criminal, monetary and non-monetary penalties, and could cause us to incur significant legal and investigatory fees. In addition, the government may seek to hold us liable as a successor for violations committed by companies in which we invest or that we acquire.

**We may be unable to successfully identify, execute or effectively integrate acquisitions, manage our joint ventures, or effectively disentangle divested businesses.**

Our ability to grow revenue, earnings, and cash flow at anticipated rates depends in part on our ability to identify, successfully acquire and integrate businesses and assets at appropriate prices, and realize expected growth, synergies, and operating efficiencies. We may not be able to complete transactions on favorable terms, on a timely basis or at all. In addition, our results of operations and cash flows may be adversely impacted by the failure of acquired businesses or assets to meet expected returns, the failure to integrate acquired businesses, the inability to dispose of non-core assets and businesses on satisfactory terms and conditions, and the discovery of unanticipated liabilities or other problems in acquired businesses or assets for which we lack adequate contractual protections or insurance. In addition, we may incur asset impairment charges related to acquisitions that do not meet expectations.

In addition, some of our largest projects involve joint ventures. These arrangements may involve significant risks and uncertainties, including our ability to cooperate with our strategic partners, our strategic partners having interests or goals that are inconsistent with ours, and the potential that our strategic partners may be unable to meet their economic or other obligations to the joint venture, which may negatively impact the expected benefits of the joint venture and cause us to incur additional expense or suffer reputational damage. In addition, due to the nature of these arrangements, we may have limited ability to direct or influence the management of the joint venture, which may limit our ability to assist and oversee the design and implementation of the joint venture's business as well as its accounting, legal, governance, human resources, information technology, and other administrative systems. This may expose us to additional risks and uncertainties because we may be dependent upon and subject to liability, losses, or reputational damage relating to systems, controls, and personnel that are not under our control. These risks may be augmented when the joint venture is operating outside the United States due to differences in language, culture, and regulation, as well as the factors listed above that are relevant to our international operations.

We continually assess the strategic fit of our existing businesses and may divest businesses that are deemed not to fit with our strategic plan or are not achieving the desired return on investment. These transactions pose risks and challenges that could negatively impact our business and financial statements. For example, when we decide to sell or otherwise dispose of a business or assets, we may be unable to do so on satisfactory terms within our anticipated time frame or at all. In addition, divestitures or other dispositions may dilute our earnings per share, have other adverse financial and accounting impacts, distract management, and give rise to disputes with buyers. In addition, we have agreed, and may in the future agree, to indemnify buyers against known and unknown contingent liabilities. Our financial results could be impacted adversely by claims under these indemnification provisions.

**The security of our information technology systems could be compromised, which could adversely affect our ability to operate.**

We depend on information technology to enable us to operate safely and efficiently and interface with our customers as well as to maintain our internal control environment and financial reporting accuracy and efficiency. Our information technology capabilities are delivered through a combination of internal and external services and service providers. If we do not allocate and effectively manage the resources necessary to build and sustain the proper technology infrastructure, we could be subject to transaction errors, processing inefficiencies, the loss of customers, business disruptions, property damage, or the loss of or damage to our confidential business information due to a security breach. In addition, our information technology systems may be damaged, disrupted or shut down due to attacks by computer hackers, computer viruses, employee error or malfeasance, power outages, hardware failures, telecommunication or utility failures, catastrophes or other unforeseen events, and in any such circumstances our system redundancy and other disaster recovery planning may be ineffective or inadequate. Security breaches of our systems (or the systems of our customers, suppliers or other business partners) could result in the misappropriation, destruction or unauthorized disclosure of confidential information or personal data belonging to us or to our employees, partners, customers or suppliers, and may subject us to legal liability.

As with most large systems, our information technology systems have in the past been, and in the future likely will be subject to computer viruses, malicious codes, unauthorized access and other cyber-attacks, and we expect the sophistication and frequency of such attacks to continue to increase. To date, we are not aware of any significant impact on our operations or financial results from such attempts; however, unauthorized access could disrupt our business operations, result in the loss of assets, and have a material adverse effect on our business, financial condition, or results of operations. Any of the attacks, breaches or other disruptions or damage described above could: interrupt our operations at one or more sites; delay production and shipments; result in the theft of our and our customers' intellectual property and trade secrets; damage customer and business partner relationships and our reputation; result in defective products or services, physical damage to facilities, pipelines or delivery systems, including those we own or operate for third parties, legal claims and proceedings, liability and penalties under privacy laws, or increased costs for security and remediation; or raise concerns regarding our internal control environment and internal control over financial reporting. Each of these consequences could adversely affect our business, reputation and our financial statements.

Our business involves the use, storage, and transmission of information about our employees, vendors, and customers. The protection of such information, as well as our proprietary information, is critical to us. The regulatory environment surrounding information security and privacy is increasingly demanding, with the frequent imposition of new and constantly changing requirements. We have established policies and procedures to help protect the security and privacy of this information. We also, from time to time, export sensitive customer data and technical information to recipients outside the United States. Breaches of our security measures or the accidental loss, inadvertent disclosure, or unapproved dissemination of proprietary information or sensitive or confidential data about us or our customers, including the potential loss or disclosure of such information or data as a result of fraud, trickery, or other forms of deception, could expose us, our customers, or the individuals affected to a risk of loss or misuse of this information, which could ultimately result in litigation and potential legal and financial liability. These events could also damage our reputation or otherwise harm our business.

**Interruption in ordinary sources of raw material or energy supply or an inability to recover increases in energy and raw material costs from customers could result in lost sales or reduced profitability.**

Hydrocarbons, including natural gas, are the primary feedstock for the production of hydrogen, carbon monoxide, and syngas. Energy, including electricity, natural gas, and diesel fuel for delivery trucks, is the largest cost component of our business. Because our industrial gas facilities use substantial amounts of electricity, inflation and energy price fluctuations could materially impact our revenues and earnings. A disruption in the supply of energy, components, or raw materials, whether due to market conditions, legislative or regulatory actions, the COVID-19 pandemic, natural events, or other disruption, could prevent us from meeting our contractual commitments and harm our business and financial results.

Our supply of crude helium for purification and resale is largely dependent upon natural gas production by crude helium suppliers. Lower natural gas production resulting from natural gas pricing dynamics, supplier operating or transportation issues, or other interruptions in sales from crude helium suppliers, can reduce our supplies of crude helium available for processing and resale to customers.

We typically contract to pass-through cost increases in energy and raw materials to customers, but such cost pass-through results in declining margins, and cost variability can negatively impact our other operating results. For example, we may be unable to raise prices as quickly as costs rise, or competitive pressures may prevent full recovery of such costs. In addition, increases in energy or raw material costs that cannot be passed on to customers for competitive or other reasons may negatively impact our revenues and earnings. Even where costs are passed through, price increases can cause lower sales volume.

**New technologies create performance risks that could impact our financial results or reputation.**

We are continually developing and implementing new technologies and product offerings. Existing technologies are being implemented in products and designs or at scales beyond our experience base. These technological expansions can create nontraditional performance risks to our operations. Failure of the technologies to work as predicted, or unintended consequences of new designs or uses, could lead to cost overruns, project delays, financial penalties, or damage to our reputation. We may face difficulties marketing products produced using new technologies including, but not limited to, green hydrogen, which may adversely impact our sales and financial results. In addition, certain large-scale projects may contain processes or technologies that we have not operated at the same scale or in the same combination, and although such projects generally include technologies and processes that have been demonstrated previously by others, such technologies or processes may be new to us and may introduce new risks to our operations. Additionally, there is also a risk that our new technologies may become obsolete and replaced by other market alternatives. Performance difficulties on these larger projects may have a material adverse effect on our operations and financial results. In addition, performance challenges may adversely affect our reputation and our ability to obtain future contracts.

**Protecting our intellectual property is critical to our technological development and we may suffer competitive harm from infringement on such rights.**

As we develop new technologies, it is critical that we protect our intellectual property assets against third-party infringement. We own a number of patents and other forms of intellectual property related to our products and services. As we develop new technologies there is a risk that our patent applications may not be granted, or we may not receive sufficient protection of our proprietary interests. We may also expend considerable resources in defending our patents against third-party infringement. It is critical that we protect our proprietary interests to prevent competitive harm.

**Legal and Regulatory Risks**

**Legislative, regulatory, societal, and market efforts to address global climate change may impact our business and create financial risk.**

We are the world's leading supplier of hydrogen, the primary use of which is the production of ultra-low sulfur transportation fuels that have significantly reduced transportation emissions and helped improve human health. To make the high volumes of hydrogen needed by our customers, we use steam methane reforming, which produces carbon dioxide. In addition, gasification enables the conversion of lower value feedstocks into cleaner energy and value-added products; however, our gasification projects also produce carbon dioxide. Some of our operations are within jurisdictions that have or are developing regulatory regimes governing GHG emissions, including CO<sub>2</sub>, which may lead to direct and indirect costs on our operations. Furthermore, some jurisdictions have various mechanisms to target the power sector to achieve emission reductions, which often result in higher power costs.

Increased public concern and governmental action may result in more international, U.S. federal and/or regional requirements to reduce or mitigate the effects of GHG emissions or increased demand for technologies and projects to limit the impact of global climate change. Although uncertain, these developments could increase our costs related to consumption of electric power, hydrogen production and application of our gasification technology. We believe we will be able to mitigate some of the increased costs through contractual terms, but the lack of definitive legislation or regulatory requirements prevents an accurate estimate of the long-term impact these measures will have on our operations. Any legislation or governmental action that limits or taxes GHG emissions could negatively impact our growth, increase our operating costs, or reduce demand for certain of our products.

**Our operations may present a safety risk to our employees.**

Notwithstanding our emphasis on the safety of our employees and contractors and the precautions we take related to health and safety, we may be unable to avoid safety incidents relating to our operations that result in injuries or deaths. Certain safety incidents may result in legal or regulatory action that could result in increased expenses or reputational damage. We maintain workers' compensation insurance to address the risk of incurring material liabilities for injuries or deaths, but there can be no assurance that the insurance coverage will be adequate or will continue to be available on terms acceptable to us, or at all, which could result in material liabilities to us for any injuries or deaths. Changes to federal, state, and local employee health and safety regulations, and legislative, regulatory, or societal responses to safety incidents may result in heightened regulations or public scrutiny that may increase our compliance costs or result in reputational damage.

**Our financial results may be affected by various legal and regulatory proceedings, including antitrust, tax, environmental, or other matters.**

We are subject to litigation and regulatory investigations and proceedings in the normal course of business and could become subject to additional claims in the future, some of which could be material. While we seek to limit our liability in our commercial contractual arrangements, there are no guarantees that each contract will contain suitable limitations of liability or that limitations of liability will be enforceable. Also, the outcome of existing legal proceedings may differ from our expectations because the outcomes of litigation, including regulatory matters, are often difficult to predict reliably. Various factors or developments can lead us to change current estimates of liabilities and related insurance receivables, where applicable, or make such estimates for matters previously not susceptible to reasonable estimates, such as a significant judicial ruling or judgment, a significant settlement, significant regulatory developments, or changes in applicable law. A future adverse ruling, settlement, or unfavorable development could result in charges that could have a material adverse effect on our financial condition, results of operations, and cash flows in any particular period.

**Costs and expenses resulting from compliance with environmental regulations may negatively impact our operations and financial results.**

We are subject to extensive federal, state, local, and foreign environmental and safety laws and regulations concerning, among other things, emissions in the air; discharges to land and water; and the generation, handling, treatment, and disposal of hazardous waste and other materials. We take our environmental responsibilities very seriously, but there is a risk of adverse environmental impact inherent in our manufacturing operations and in the transportation of our products. Future developments and more stringent environmental regulations may require us to make additional unforeseen environmental expenditures. In addition, laws and regulations may require significant expenditures for environmental protection equipment, compliance, and remediation. These additional costs may adversely affect our financial results. For a more detailed description of these matters, see Item 1, *Business—Environmental Regulation*, above.

**A change of tax law in key jurisdictions could result in a material increase in our tax expense.**

The multinational nature of our business subjects us to taxation in the United States and numerous foreign jurisdictions. Due to economic and political conditions, tax rates in various jurisdictions may be subject to significant change. Our future effective tax rates could be affected by changes in the mix of earnings in countries with differing statutory tax rates, changes in the valuation of deferred tax assets and liabilities, or changes in tax laws or their interpretation.

Changes to income tax laws and regulations in any of the jurisdictions in which we operate, or in the interpretation of such laws, could significantly increase our effective tax rate and adversely impact our financial condition, results of operations, or cash flows. Various levels of government, including the U.S. federal government, are increasingly focused on tax reform and other legislative action to increase tax revenue. Further changes in tax laws in the U.S. or foreign jurisdictions where we operate could have a material adverse effect on our business, results of operations, or financial condition.

## **General Risk Factors**

### **Catastrophic events could disrupt our operations or the operations of our suppliers or customers, having a negative impact on our business, financial results, and cash flows.**

Our operations could be impacted by catastrophic events outside our control, including severe weather conditions such as hurricanes, floods, earthquakes, storms, epidemics, pandemics, acts of war, and terrorism. Any such event could cause a serious business disruption that could affect our ability to produce and distribute products and possibly expose us to third-party liability claims. Additionally, such events could impact our suppliers, customers, and partners, which could cause energy and raw materials to be unavailable to us, or our customers to be unable to purchase or accept our products and services. Any such occurrence could have a negative impact on our operations and financial results.

### **The United Kingdom's ("UK") exit from European Union ("EU") membership could adversely affect our European Operations.**

Although the UK's exit from EU membership on 31 January 2021 ("Brexit") did not result in material disruptions to customer demand, our relationships with customers and suppliers, or our European business, the ultimate effects of Brexit on us are still difficult to predict. Adverse consequences from Brexit may include greater restrictions on imports and exports between the UK and EU members and increased regulatory complexities. Any of these factors could adversely affect customer demand, our relationships with customers and suppliers, and our European business overall.

### **Inability to compete effectively in a segment could adversely impact sales and financial performance.**

We face strong competition from large global competitors and many smaller regional competitors in many of our business segments. Introduction by competitors of new technologies, competing products, or additional capacity could weaken demand for, or impact pricing of our products, negatively impacting financial results. In addition, competitors' pricing policies could affect our profitability or market share.

## **Item 1B. Unresolved Staff Comments**

We have not received any written comments from the Commission staff that remain unresolved.

## **Item 2. Properties**

Air Products and Chemicals, Inc. owns its principal administrative offices located at the Company's new global headquarters and co-located research and development facility in Allentown, Pennsylvania, as well as regional offices in Hersham, England; Medellin, Colombia; and Santiago, Chile. We lease the principal administrative offices in Shanghai, China; Pune, India; Vadodara, India; and Dhahran, Saudi Arabia. We lease administrative offices in the United States, Canada, Spain, Malaysia, and China primarily for our Finance and Business Services organization.

Descriptions of the properties used by our five business segments are provided below. We believe that our facilities are suitable and adequate for our current and anticipated future levels of operation.

### **Americas**

This business segment currently operates from over 450 production and distribution facilities in North and South America. Approximately 25% of these facilities are located on owned property and 10% are integrated sites that serve dedicated customers as well as merchant customers. We have sufficient property rights and permits for the ongoing operation of our pipeline systems in the Gulf Coast, California, and Arizona in the United States and Alberta and Ontario in Canada. Management and sales support is based in our Allentown, Medellin, and Santiago offices referred to above, and at 12 leased properties located throughout North and South America.

### **Asia**

This business segment currently operates from over 250 production and distribution facilities within Asia, approximately 25% of which are on owned property or long-duration term grants. We have sufficient property rights and permits for the ongoing operation of our pipeline systems in China, South Korea, Taiwan, Malaysia, Singapore, and Indonesia. Management and sales support for this business segment is based in Shanghai, China, and Kuala Lumpur, Malaysia, and in 30 leased office locations throughout the region.

## Europe

This business segment currently operates from over 200 production and distribution facilities in Europe, approximately one-third of which are on owned property. We have sufficient property rights and permits for the ongoing operation of our pipeline systems in the Netherlands, the United Kingdom, Belgium, France, and Germany. Management and sales support for this business segment is based in Hersham, England, referred to above; Barcelona, Spain; and at 15 leased regional office sites and 10 leased local office sites, located throughout the region.

## Middle East and India

This business segment currently operates from over 15 production and distribution facilities in the Middle East and India, all of which are leasehold properties. Management and sales support for this business segment are based in Dharan, Saudi Arabia; Dubai, United Arab Emirates; and Pune, India; as well as nine leased local office sites located throughout the region.

## Corporate and other

This business segment includes our sale of equipment businesses for which equipment is manufactured in Missouri in the United States and Shanghai, China. The LNG business operates a manufacturing facility in Florida in the United States with management, engineering, and sales support based in the Allentown offices referred to above. The Gardner Cryogenic business operates at facilities in Pennsylvania and Kansas in the United States. The Rotoflow business operates manufacturing and service facilities in Texas and Pennsylvania in the United States with management, engineering, and sales support based in the Allentown offices referred to above and a nearby leased office.

Research and development activities are primarily conducted at owned locations in the United States, the United Kingdom, and Saudi Arabia.

Helium is processed at multiple sites in the United States and then distributed to and from transfill sites globally.

Our Corporate and other segment also has management, sales, engineering support, and corporate administrative functions that are based in our administrative offices referred to above.

## Item 3. Legal Proceedings

In the normal course of business, we and our subsidiaries are involved in various legal proceedings, including commercial, competition, environmental, intellectual property, regulatory, product liability, and insurance matters. Although litigation with respect to these matters is routine and incidental to the conduct of our business, such litigation could result in large monetary awards, especially if compensatory and/or punitive damages are awarded. However, we believe that litigation currently pending to which we are a party will be resolved without any material adverse effect on our financial position, earnings, or cash flows.

From time to time, we are also involved in proceedings, investigations, and audits involving governmental authorities in connection with environmental, health, safety, competition, and tax matters.

We are a party to proceedings under CERCLA, RCRA, and similar state and foreign environmental laws relating to the designation of certain sites for investigation or remediation. Presently there are 30 sites on which a final settlement has not been reached where we, usually along with others, have been designated a potentially responsible party by the Environmental Protection Agency or is otherwise engaged in investigation or remediation, including cleanup activity at certain of its current and former manufacturing sites. We do not expect that any sums we may have to pay in connection with these environmental matters would have a material adverse impact on our consolidated financial position. Additional information on our environmental exposure is included under Item 1, Business—Environmental Regulation, and Note 16, *Commitments and Contingencies*, to the consolidated financial statements.

In September 2010, the Brazilian Administrative Council for Economic Defense ("CADE") issued a decision against our Brazilian subsidiary, Air Products Brasil Ltda., and several other Brazilian industrial gas companies for alleged anticompetitive activities. CADE imposed a civil fine of R\$179.2 million (approximately \$33 million at 30 September 2022) on Air Products Brasil Ltda. This fine was based on a recommendation by a unit of the Brazilian Ministry of Justice, following an investigation beginning in 2003, which alleged violation of competition laws with respect to the sale of industrial and medical gases. The fines are based on a percentage of our total revenue in Brazil in 2003.



We have denied the allegations made by the authorities and filed an appeal in October 2010 with the Brazilian courts. On 6 May 2014, our appeal was granted and the fine against Air Products Brasil Ltda. was dismissed. CADE has appealed that ruling and the matter remains pending. We, with advice of our outside legal counsel, have assessed the status of this matter and have concluded that, although an adverse final judgment after exhausting all appeals is possible, such a judgment is not probable. As a result, no provision has been made in the consolidated financial statements. In the event of an adverse final judgment, we estimate the maximum possible loss to be the full amount of the fine of R\$179.2 million (approximately \$33 million at 30 September 2022) plus interest accrued thereon until final disposition of the proceedings.

Additionally, Winter Storm Uri, a severe winter weather storm in the U.S. Gulf Coast in February 2021, disrupted our operations and caused power and natural gas prices to spike significantly in Texas. We remain in litigation of a dispute regarding energy management services related to the impact of this event, and other disputes may arise from such power price increases. In addition, legislative action may affect power supply and energy management charges. While it is reasonably possible that we could incur additional costs related to power supply and energy management services in Texas related to the winter storm, it is too early to estimate potential losses, if any, given significant unknowns resulting from the unusual nature of this event.

Other than the matters discussed above, we do not currently believe there are any legal proceedings, individually or in the aggregate, that are reasonably possible to have a material impact on our financial condition, results of operations, or cash flows. However, a future charge for regulatory fines or damage awards could have a significant impact on our net income in the period in which it is recorded.

#### **Item 4. Mine Safety Disclosures**

Not applicable.

## **PART II**

#### **Item 5. Market for Registrant's Common Equity, Related Stockholder Matters, and Issuer Purchases of Equity Securities**

Our common stock is listed on the New York Stock Exchange under the symbol "APD." As of 31 October 2022, there were 4,599 record holders of our common stock.

Cash dividends on our common stock are paid quarterly. It is our expectation that we will continue to pay cash dividends in the future at comparable or increased levels. The Board of Directors determines whether to declare dividends and the timing and amount based on financial condition and other factors it deems relevant. Dividend information for each quarter of fiscal years 2022 and 2021 is summarized below:

	<b>2022</b>	2021
Fourth quarter	<b>\$1.62</b>	\$1.50
Third quarter	<b>\$1.62</b>	\$1.50
Second quarter	<b>\$1.62</b>	\$1.50
First quarter	<b>\$1.50</b>	\$1.34
<b>Total</b>	<b>\$6.36</b>	\$5.84

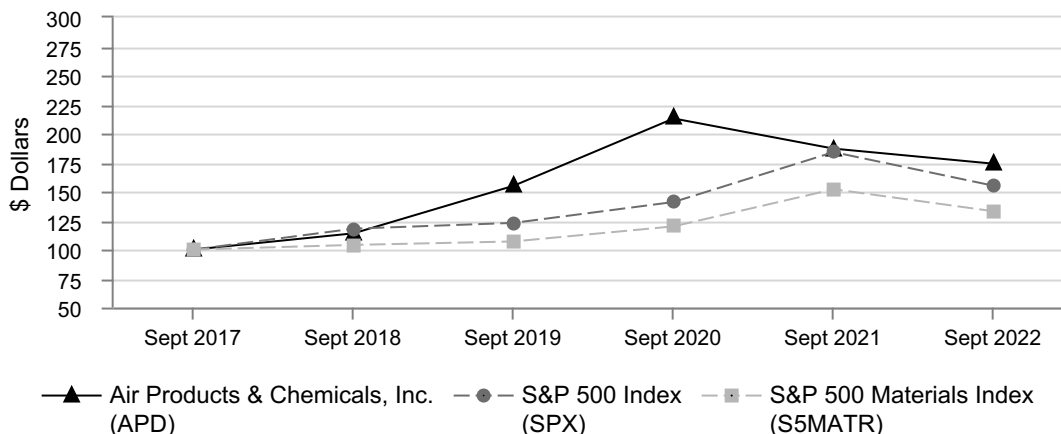
#### **Purchases of Equity Securities by the Issuer**

On 15 September 2011, the Board of Directors authorized the repurchase of up to \$1.0 billion of our outstanding common stock. This program does not have a stated expiration date. We repurchase shares pursuant to Rules 10b5-1 and 10b-18 under the Exchange Act through repurchase agreements established with one or more brokers. There were no purchases of stock during fiscal year 2022. As of 30 September 2022, \$485.3 million in share repurchase authorization remained. Any future purchases will be completed at our discretion while maintaining sufficient funds for investing in our business and pursuing growth opportunities.

## Performance Graph

The performance graph below compares the five-year cumulative returns of our common stock with those of the Standard & Poor's 500 Index ("S&P 500 Index") and the Standard & Poor's 500 Materials Index ("S&P 500 Materials Index"). The figures assume an initial investment of \$100 and the reinvestment of all dividends.

**COMPARISON OF FIVE YEAR CUMULATIVE SHAREHOLDER RETURN**  
**Air Products & Chemicals, Inc., S&P 500 Index, and S&P 500 Materials Index**  
**Comparative Growth of a \$100 Investment**  
**(Assumes Reinvestment of All Dividends)**



	Sept 2017	Sept 2018	Sept 2019	Sept 2020	Sept 2021	Sept 2022
Air Products & Chemicals, Inc.	100	114	155	213	187	174
S&P 500 Index	100	118	123	141	184	155
S&P 500 Materials Index	100	104	107	120	152	133

## Item 6. [Reserved]

Not applicable.

## Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

Business Overview .....	22
2022 in Summary .....	22
2023 Outlook .....	25
Results of Operations .....	25
Reconciliations of Non-GAAP Financial Measures .....	35
Liquidity and Capital Resources .....	41
Pension Benefits .....	44
Critical Accounting Policies and Estimates .....	46

This Management's Discussion and Analysis contains "forward-looking statements" within the safe harbor provisions of the Private Securities Litigation Reform Act of 1995, including statements about business outlook. These forward-looking statements are based on management's expectations and assumptions as of the date of this Annual Report on Form 10-K and are not guarantees of future performance. Actual performance and financial results may differ materially from projections and estimates expressed in the forward-looking statements because of many factors not anticipated by management, including, without limitation, those described in "*Forward-Looking Statements*" and Item 1A, *Risk Factors*, of this Annual Report.

Our Management's Discussion and Analysis should be read in conjunction with the consolidated financial statements and the accompanying notes contained in this Annual Report. Unless otherwise stated, financial information is presented in millions of dollars, except for per share data. Except for net income, which includes the results of discontinued operations, financial information is presented on a continuing operations basis.

The financial measures discussed below are presented in accordance with U.S. generally accepted accounting principles ("GAAP"), except as noted. We present certain financial measures on an "adjusted," or "non-GAAP," basis because we believe such measures, when viewed together with financial results computed in accordance with GAAP, provide a more complete understanding of the factors and trends affecting our historical financial performance. For each non-GAAP financial measure, including adjusted diluted earnings per share ("EPS"), adjusted EBITDA, adjusted EBITDA margin, adjusted effective tax rate, and capital expenditures, we present a reconciliation to the most directly comparable financial measure calculated in accordance with GAAP. These reconciliations and explanations regarding the use of non-GAAP measures are presented under the heading "*Reconciliations of Non-GAAP Financial Measures*" beginning on page 35.

Comparisons included within the "Results of Operations" section below are for fiscal years 2022 versus ("vs.") 2021 and 2021 vs. 2020. We have updated our segment information to reflect the reorganization of our reporting segments effective 1 October 2021. We provide reconciliations for any adjusted measures discussed within the "Reconciliations of Non-GAAP Financial Measures" section. Comparisons for all other sections within this Management's Discussion and Analysis are for fiscal years 2022 vs. 2021, while fiscal year 2021 vs. 2020 comparisons are available within Part II, Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, of our Annual Report on Form 10-K for the fiscal year ended 30 September 2021, which was filed with the SEC on 18 November 2021.

For information concerning activity with our related parties, refer to Note 22, *Supplemental Information*, to the consolidated financial statements.

### Russia's Invasion of Ukraine

In the fourth quarter of fiscal year 2022, we recorded a noncash charge of \$73.7 (\$61.0 after tax, or \$0.27 per share) associated with the divestiture of our small industrial gas business in Russia, which generated annual sales of less than \$25 in our Europe segment.

During the second quarter of fiscal year 2022, we suspended construction of a plant in Ukraine. Our ability to complete the project and recover the carrying value of the assets, which was approximately \$45 as of 30 September 2022, could be impacted by future events. Annual sales generated from our business in Ukraine were less than \$5 in our Europe segment.

## BUSINESS OVERVIEW

Air Products and Chemicals, Inc., a Delaware corporation originally founded in 1940, has built a reputation for its innovative culture, operational excellence, and commitment to safety and the environment. Our passionate, talented, and committed employees are from diverse backgrounds, but are driven by our higher purpose to create innovative solutions that benefit the environment, enhance sustainability, and address the challenges facing customers, communities, and the world.

We offer a unique portfolio of products, services, and solutions that include atmospheric gases, process and specialty gases, equipment, and related services. Focused on energy, environmental, and emerging markets, we serve customers in dozens of industries, including refining, chemicals, metals, electronics, manufacturing, medical, and food. Our gases, equipment, and applications expertise enable our customers to improve their sustainability performance by increasing productivity, producing better quality products, reducing energy use, and lowering emissions.

We also develop, engineer, build, own, and operate some of the world's largest industrial gas and carbon-capture projects, supplying clean hydrogen that will support global transportation, industrial markets, and the broader energy transition away from fossil fuels. We have built leading positions in several growth markets, such as hydrogen, helium, and liquefied natural gas ("LNG") process technology and equipment, and provide turbomachinery, membrane systems, and cryogenic containers globally.

With operations in over 50 countries, in fiscal year 2022 we had sales of \$12.7 billion and assets of \$27.2 billion. During the fiscal year ended 30 September 2022, we managed our operations, assessed performance, and reported earnings under the following five reporting segments:

- Americas;
- Asia;
- Europe;
- Middle East and India; and
- Corporate and other

This Management's Discussion and Analysis discusses our results based on these operations. Refer to Note 23, *Business Segment and Geographic Information*, to the consolidated financial statements for additional details on our reportable business segments.

## 2022 IN SUMMARY

Our fiscal year 2022 results demonstrate our employees' commitment to excellence and service to our customers as our earnings grew despite economic headwinds. Our on-site business continued to provide stable cash flow due to the structure of our contracts, which generally contain fixed monthly charges and/or minimum purchase requirements. These contracts also protected us from energy price fluctuations, particularly in Europe, due to pass-through provisions that allow us to recover the cost of energy. Our merchant business also successfully implemented pricing actions to recover higher costs, including soaring energy prices, in our three largest regional segments and across most major product lines.

We also made progress on our growth strategy, including completion of an initial investment in the Jazan Integrated Gasification and Power Company ("JIGPC") joint venture. JIGPC acquired the first phase of assets for the gasification and power project and began contributing to our results through equity affiliates' income in late October 2021.

We shared the cash flows generated during fiscal year 2022 with our investors by increasing the quarterly dividend on our common stock to \$1.62 per share, representing an 8% increase, or \$0.12 per share, from the previous dividend of \$1.50 per share. This is the 40<sup>th</sup> consecutive year that we have increased our quarterly dividend.

## Fiscal Year 2022 Highlights

- Sales of \$12,698.6 increased 23%, or \$2,375.6, due to higher energy cost pass-through to customers of 13%, higher volumes of 8%, and higher pricing of 6%, partially offset by unfavorable currency of 4% due to the strengthening of the U.S. Dollar. Volume growth was driven by recovery in hydrogen, new assets, better merchant demand, and higher sale of equipment project activity. In our merchant business, we successfully implemented pricing actions across the regional segments, particularly in Europe, to offset unprecedented power and fuel costs.
- Operating income of \$2,338.8 increased 3%, or \$57.4, as our pricing actions and higher volumes overcame unfavorable costs, including the loss on the divestiture of our Russia business, and currency. Operating margin of 18.4% decreased 370 basis points (bp) from the prior year, primarily due to higher energy cost pass-through to customers and unfavorable costs.
- Equity affiliates' income of \$481.5 increased 64%, or \$187.4, driven by the JIGPC joint venture. JIGPC began contributing to our results in the Middle East and India segment in late October 2021.
- Net income of \$2,266.5 increased 7%, or \$151.6, primarily due to higher pricing, net of power and fuel costs, higher volumes, and higher equity affiliates' income driven by JIGPC, partially offset by higher costs. Net income margin of 17.8% decreased 270 bp, primarily due to higher energy cost pass-through to customers, as unfavorable costs offset the impact of higher equity affiliates' income.
- Adjusted EBITDA of \$4,247.0 increased 9%, or \$363.8, while adjusted EBITDA margin of 33.4% decreased 420 bp.
- Diluted EPS of \$10.08 increased 11%, or \$0.96 per share, and adjusted diluted EPS of \$10.41 increased 15%, or \$1.39 per share. A summary table of changes in diluted EPS is presented below.

## Changes in Diluted EPS Attributable to Air Products

The per share impacts presented in the table below were calculated independently and do not sum to the total change in diluted EPS due to rounding.

Fiscal Year Ended 30 September	2022	2021	Increase (Decrease)
<b>Total Diluted EPS</b>	<b>\$10.14</b>	\$9.43	\$0.71
Less: Diluted EPS from income from discontinued operations	<b>0.06</b>	0.32	(0.26)
<b>Diluted EPS From Continuing Operations</b>	<b>\$10.08</b>	\$9.12	\$0.96
<b>Operating Impacts</b>			
Underlying business			
Volume			\$0.80
Price, net of variable costs			0.81
Other costs			(0.84)
Currency			(0.24)
Facility closure			0.08
Business and asset actions			(0.27)
Gain on exchange with joint venture partner			(0.12)
<b>Total Operating Impacts</b>			<b>\$0.22</b>
<b>Other Impacts</b>			
Equity affiliates' income, excluding item below			\$0.74
Equity method investment impairment charge			(0.05)
Interest expense			0.05
Other non-operating income/expense, net			(0.04)
Change in effective tax rate, excluding discrete item below			0.09
Tax election benefit and other			(0.05)
Noncontrolling interests			0.02
<b>Total Other Impacts</b>			<b>\$0.76</b>
<b>Total Change in Diluted EPS From Continuing Operations</b>			<b>\$0.96</b>
% Change from prior year			11%

Fiscal Year Ended 30 September	2022	2021	Increase (Decrease)
<b>Diluted EPS From Continuing Operations</b>	<b>\$10.08</b>	\$9.12	\$0.96
Facility closure	—	0.08	(0.08)
Business and asset actions	<b>0.27</b>	—	0.27
Gain on exchange with joint venture partner	—	(0.12)	0.12
Equity method investment impairment charge	<b>0.05</b>	—	0.05
Tax election benefit and other	—	(0.05)	0.05
<b>Adjusted Diluted EPS From Continuing Operations</b>	<b>\$10.41</b>	\$9.02	\$1.39
% Change from prior year			15%

## OUTLOOK

The guidance below should be read in conjunction with the *Forward-Looking Statements* of this Annual Report on Form 10-K.

We are committed to efficiently operating and deploying capital to grow our core industrial gases business. While global economic challenges are likely to continue in fiscal year 2023, we remain focused on pricing actions to recover higher energy costs in our merchant business, pursuing additional volume opportunities, and closely monitoring our costs. We expect our onsite business model, which has contractual protection from energy cost fluctuations, to continue providing stable cash flow. This business consistently generates approximately half our total company sales. Further, we expect several new projects to contribute to our results in 2023, including the second phase of JIGPC's gasification and power project that we expect to commence in the second quarter.

Sustainability is our growth strategy at Air Products, and we have the financial capacity to support our zero- and low-carbon hydrogen projects. We believe there will be additional opportunities for clean hydrogen and carbon capture technologies, which are further supported by the U.S. Inflation Reduction Act of 2022 that was enacted in August. We anticipate benefits from tax incentives for carbon sequestration and clean hydrogen production in future years once our new projects in these areas come on-stream in the U.S. We continue to evaluate the impact this act could have on our business.

## RESULTS OF OPERATIONS

### DISCUSSION OF CONSOLIDATED RESULTS

	Fiscal Year Ended 30 September			2022 vs. 2021		2021 vs. 2020	
	2022	2021	2020	\$	%/bp	\$	%/bp
<b>GAAP Measures</b>							
Sales	\$12,698.6	\$10,323.0	\$8,856.3	\$2,375.6	23%	\$1,466.7	17%
Operating income	2,338.8	2,281.4	2,237.6	57.4	3%	43.8	2%
Operating margin	18.4%	22.1%	25.3%		(370) bp		(320) bp
Equity affiliates' income	\$481.5	\$294.1	\$264.8	187.4	64%	29.3	11%
Net income	2,266.5	2,114.9	1,931.1	151.6	7%	183.8	10%
Net income margin	17.8%	20.5%	21.8%		(270) bp		(130) bp
<b>Non-GAAP Measures</b>							
Adjusted EBITDA	\$4,247.0	\$3,883.2	\$3,619.8	363.8	9%	263.4	7%
Adjusted EBITDA margin	33.4%	37.6%	40.9%		(420) bp		(330) bp

## Sales

	2022 vs. 2021	2021 vs. 2020
Volume	8%	5 %
Price	6%	2 %
Energy cost pass-through to customers	13%	6 %
Currency	(4%)	4 %
<b>Total Consolidated Sales Change</b>	<b>23%</b>	<b>17 %</b>

### 2022 vs. 2021

Sales of \$12,698.6 increased 23%, or \$2,375.6, due to higher energy cost pass-through to customers of 13%, higher volumes of 8%, and positive pricing of 6%, partially offset by unfavorable currency impacts of 4%. Energy costs were significantly higher versus the prior year, particularly in Europe and the Americas. Contractual provisions associated with our on-site business, which generates approximately half our total company sales, allow us to pass the higher energy costs through to our customers. Volume growth was driven by recovery in hydrogen, new assets, better merchant demand, and higher sale of equipment project activity. Continued focus on pricing actions in our merchant businesses, including those intended to recover escalating power and fuel costs, resulted in price improvement in our three largest segments. Currency was unfavorable as the U.S. Dollar strengthened against most major currencies.

### 2021 vs. 2020

Sales of \$10,323.0 increased 17%, or \$1,466.7, due to higher energy cost pass-through to customers of 6%, higher volumes of 5%, favorable currency impacts of 4%, and positive pricing of 2%. We experienced significantly higher energy costs in the second half of fiscal year 2021, particularly in North America and Europe, which were passed to our on-site customers. Positive volumes from new assets, our sale of equipment businesses, and merchant demand recovery from COVID-19 were partially offset by reduced contributions from our gasification joint venture with Lu'An Clean Energy Company. Favorable currency was driven by the appreciation of the British Pound Sterling, Chinese Renminbi, Euro, and South Korean Won against the U.S. Dollar. Continued focus on pricing actions, including energy cost recovery, in our merchant businesses resulted in price improvement in the Americas, Asia, and Europe segments.

## Cost of Sales and Gross Margin

### 2022 vs. 2021

Cost of sales of \$9,338.5 increased 30%, or \$2,129.2, from total cost of sales of \$7,209.3 in the prior year, which included a charge of \$23.2 for a facility closure as discussed below. The increase was due to higher energy cost pass-through to customers of \$1,263, unfavorable costs of \$617, and higher costs associated with sales volumes of \$575, partially offset by favorable currency impacts of \$302. The unfavorable cost impact was driven by power for our merchant business, higher planned maintenance, inflation, and supply chain challenges. Additionally, we also incurred higher costs to support long-term growth, such as costs for resources needed to bring projects on-stream as well as costs for a helium storage cavern to support reliable helium supply to our customers globally. Gross margin of 26.5% decreased 370 bp from 30.2% in the prior year, primarily due to the unfavorable costs and higher energy cost pass-through to customers, partially offset by the positive impact of our pricing actions.

### 2021 vs. 2020

Total cost of sales of \$7,209.3, including the facility closure discussed below, increased 23%, or \$1,351.2. The increase from the prior year was primarily due to higher energy cost pass-through to customers of \$479, higher costs associated with sales volumes of \$433, unfavorable currency impacts of \$233, and higher costs, including power and other cost inflation, of \$183. Gross margin of 30.2% decreased 370 bp from 33.9% in the prior year, primarily due to higher energy cost pass-through to customers, higher costs, and a reduced contribution from our Lu'An joint venture, partially offset by the positive impact of our pricing actions.

## Facility Closure

During the second quarter of fiscal year 2021, we recorded a charge of \$23.2 (\$17.4 after-tax, or \$0.08 per share) primarily for a noncash write-down of assets associated with a contract termination in the Americas segment. This charge is reflected as "Facility closure" on our consolidated income statements for the fiscal year ended 30 September 2021 and was not recorded in segment results.



## **Selling and Administrative**

### 2022 vs. 2021

Selling and administrative expense of \$900.6 increased 9%, or \$72.2, primarily due to higher incentive compensation, depreciation expense associated with our new global headquarters, inflation, and increased headcount to support our growth strategy, partially offset by a favorable currency impact from the strengthening of the U.S. Dollar. Selling and administrative expense as a percentage of sales decreased to 7.1% from 8.0% in the prior year.

### 2021 vs. 2020

Selling and administrative expense of \$828.4 increased 7%, or \$52.5, primarily due to higher spending for business development resources to support our growth strategy and unfavorable currency impacts. Selling and administrative expense as a percentage of sales decreased to 8.0% in fiscal year 2021 from 8.8% in fiscal year 2020.

## **Research and Development**

### 2022 vs. 2021

Research and development expense of \$102.9 increased 10%, or \$9.4. Research and development expense as a percentage of sales decreased to 0.8% from 0.9% in the prior year.

### 2021 vs. 2020

Research and development expense of \$93.5 increased 11%, or \$9.6. Research and development expense as a percentage of sales of 0.9% was flat versus fiscal year 2020.

## **Business and Asset Actions**

During the fourth quarter of fiscal year 2022, we divested our small industrial gas business in Russia due to Russia's invasion of Ukraine. As a result, we recorded a noncash charge of \$73.7 (\$61.0 after tax, or \$0.27 per share), which included transaction costs and cumulative currency translation losses. This charge is reflected as "Business and asset actions" on our consolidated income statement for the fiscal year ended 30 September 2022 and was not recorded in segment results.

## **Gain On Exchange With Joint Venture Partner**

In the second quarter of fiscal year 2021, we recognized a gain of \$36.8 (\$27.3 after-tax, or \$0.12 per share) on an exchange with the Tyczka Group, a former joint venture partner. As part of the exchange, we separated our 50/50 joint venture in Germany into two separate businesses so each party could acquire a portion of the business on a 100% basis. The gain included \$12.7 from the revaluation of our previously held equity interest in the portion of the business that we retained and \$24.1 from the sale of our interest in the remaining business. The gain is reflected as "Gain on exchange with joint venture partner" on our consolidated income statements for the fiscal year ended 30 September 2021 and was not recorded in segment results. Refer to Note 3, *Acquisitions*, to the consolidated financial statements for additional information.

## **Company Headquarters Relocation Income**

In 2020, we sold property at our former corporate headquarters located in Trexlertown, Pennsylvania. We received net proceeds of \$44.1 and recorded a gain of \$33.8 (\$25.6 after-tax, or \$0.12 per share), which is reflected on our consolidated income statements as "Company headquarters relocation income (expense)" for the fiscal year ended 30 September 2020. The gain was not recorded in segment results.

## **Other Income (Expense), Net**

### 2022 vs. 2021

Other income of \$55.9 increased 6%, or \$3.1, as higher income from the sale of assets in fiscal year 2022 was partially offset by a prior year settlement of a supply contract.

### 2021 vs. 2020

Other income of \$52.8 decreased 19%, or \$12.6. Fiscal year 2020 was favorably impacted by an adjustment for a benefit plan liability due to a change in plan terms. This impact was partially offset by the settlement of a supply contract in fiscal year 2021.

## **Operating Income and Margin**

### **2022 vs. 2021**

Operating income of \$2,338.8 increased 3%, or \$57.4, as positive pricing, net of power and fuel costs, of \$222 and higher volumes of \$218 were partially offset by higher costs of \$229 and an unfavorable currency impact of \$66. Higher costs were primarily attributable to operating and distribution costs driven by higher planned maintenance and various external factors, including inflation and supply chain challenges, as well as higher incentive compensation. Additionally, we incurred higher costs in the current year to support long-term growth, such as costs for resources needed to bring projects on-stream. In fiscal year 2022, we also recorded a charge of \$74 for business and asset actions associated with the divestiture of our Russia business. The prior year included a gain of \$37 on an exchange with a joint venture partner and a charge of \$23 associated with a facility closure.

Operating margin of 18.4% decreased 370 bp from 22.1% in the prior year, primarily due to higher energy cost pass-through to customers and unfavorable costs.

### **2021 vs. 2020**

Operating income of \$2,281.4 increased 2%, or \$43.8, as favorable currency of \$96, positive pricing, net of power and fuel costs, of \$95, and a gain on an exchange with a joint venture partner of \$37 were partially offset by higher operating costs of \$127 and a facility closure of \$23. Additionally, fiscal year 2020 included income of \$34 associated with our company headquarters relocation. Despite higher sales volumes, the volume impact on operating income was minimal due to a reduced contribution from our Lu'An joint venture in fiscal year 2021. Unfavorable operating costs were driven by the addition of resources to support our growth strategy and higher planned maintenance activities.

Operating margin of 22.1% decreased 320 bp from 25.3% in fiscal year 2020, primarily due to the higher operating costs, higher energy cost pass-through to customers and the reduced contribution from our Lu'An joint venture, partially offset by positive pricing. The positive impact from a gain on an exchange with a joint venture partner in 2021 was offset by income in fiscal year 2020 associated with the company headquarters relocation.

## **Equity Affiliates' Income**

### **2022 vs. 2021**

Equity affiliates' income of \$481.5 increased 64%, or \$187.4, driven by the JIGPC joint venture, which began contributing to our results in the Middle East and India segment in late October 2021. In the first quarter, we also recognized the remaining deferred profit associated with air separation units previously sold to Jazan Gas Project Company, net of other project finalization costs. These factors were partially offset by an impairment charge of \$14.8 (\$11.1 after tax, or \$0.05 per share) related to two small affiliates in the Asia segment and lower contributions from several affiliates in our regional segments.

For additional information on our equity affiliates, refer to Note 7, *Equity Affiliates*, to the consolidated financial statements.

### **2021 vs. 2020**

Equity affiliates' income of \$294.1 increased 11%, or \$29.3. Higher income from affiliates in the regional segments was partially offset by a benefit of \$33.8 in fiscal year 2020 from the enactment of the India Finance Act 2020. Refer to Note 21, *Income Taxes*, to the consolidated financial statements for additional information.

## **Interest Expense**

Fiscal Year Ended 30 September	2022	2021	2020
Interest incurred	\$169.0	\$170.1	\$125.2
Less: Capitalized interest	41.0	28.3	15.9
<b>Interest expense</b>	<b>\$128.0</b>	<b>\$141.8</b>	<b>\$109.3</b>

### 2022 vs. 2021

Interest incurred decreased 1%, or \$1.1, as the impacts of a lower debt balance and currency were mostly offset by a higher average interest rate on the debt portfolio. Capitalized interest increased 45%, or \$12.7, due to a higher carrying value of projects under construction.

### 2021 vs. 2020

Interest incurred increased 36%, or \$44.9, driven by a higher debt balance due to the issuance of U.S. Dollar- and Euro-denominated fixed-rate notes in the third quarter of fiscal year 2020. Capitalized interest increased \$12.4 due to a higher carrying value of projects under construction.

## **Other Non-Operating Income (Expense), Net**

### 2022 vs. 2021

Other non-operating income of \$62.4 decreased 15%, or \$11.3. Non-service pension income decreased \$38 primarily due to lower expected returns on plan assets for the U.S. salaried pension plan and the U.K. pension plan. This impact was partially offset by higher interest income on cash and cash items due to higher interest rates and lower expense for excluded components of cash flow hedges of intercompany loans.

### 2021 vs. 2020

Other non-operating income of \$73.7 increased \$43.0. We recorded higher non-service pension income in 2021 due to lower interest costs and higher total assets, primarily for our U.S. pension plans. Fiscal year 2021 also included favorable currency impacts. These factors were partially offset by lower interest income on cash and cash items due to lower interest rates.

## **Discontinued Operations**

In fiscal year 2022, income from discontinued operations, net of tax, was \$12.6 (\$0.06 per share). This primarily resulted from a net tax benefit recorded in the fourth quarter upon release of tax liabilities for uncertain tax positions associated with our former Performance Materials Division ("PMD") for which the statute of limitations expired.

In fiscal year 2021, income from discontinued operations, net of tax, was \$70.3 (\$0.32 per share). This included net tax benefits of \$60.0 recorded for the release of tax reserves for uncertain tax positions, of which \$51.8 (\$0.23 per share) was recorded in the fourth quarter for liabilities associated with the 2017 sale of PMD and \$8.2 was recorded in the third quarter for liabilities associated with our former Energy-from-Waste business. Additionally, we recorded a tax benefit from discontinued operations of \$10.3 in the first quarter, primarily from the settlement of a state tax appeal related to the gain on the sale of PMD.

In fiscal year 2020, loss from discontinued operations, net of tax, was \$14.3 (\$0.06 per share). This resulted from a pre-tax loss of \$19.0 recorded in the second quarter to increase our existing liability for retained environmental obligations associated with the sale of our former Amines business in September 2006. Refer to the Pace discussion within Note 16, *Commitments and Contingencies*, for additional information.

## **Net Income and Net Income Margin**

### **2022 vs. 2021**

Net income of \$2,266.5 increased 7%, or \$151.6, primarily due to higher pricing, net of power and fuel costs, higher volumes, and higher equity affiliates' income driven by JIGPC, partially offset by higher costs, including charges for business and asset actions and the equity affiliate impairment, and unfavorable currency due to the strengthening of the U.S. dollar. Additionally, the prior year included higher net income from discontinued operations.

Net income margin of 17.8% decreased 270 bp from 20.5% in the prior year primarily due to higher energy cost pass-through to customers as the impact of higher equity affiliates' income was offset by unfavorable costs. Higher energy cost pass-through to customers accounted for approximately 200 bp of the decline.

### **2021 vs. 2020**

Net income of \$2,114.9 increased 10%, or \$183.8. As discussed above, fiscal year 2021 included higher net income from discontinued operations. On a continuing operations basis, the increase was driven by positive pricing, net of power and fuel costs, favorable currency impacts, higher equity affiliates' income, and a gain on an exchange with a joint venture partner, partially offset by unfavorable operating costs and a loss from a facility closure. Additionally, less net income was attributable to noncontrolling interests, including our Lu'An joint venture partner. Fiscal year 2020 also included income associated with the company headquarters relocation and a net benefit from the India Finance Act 2020.

Net income margin of 20.5% decreased 130 bp from 21.8% in the prior year, primarily due to higher energy and natural gas cost pass-through to customers, which decreased margin by approximately 100 bp, and unfavorable net operating costs, partially offset by the impact from our pricing actions.

## **Adjusted EBITDA and Adjusted EBITDA Margin**

### **2022 vs. 2021**

Adjusted EBITDA of \$4,247.0 increased 9%, or \$363.8, primarily due to higher volumes, higher pricing, net of power and fuel costs, and higher equity affiliates' income, partially offset by higher costs and unfavorable currency. Adjusted EBITDA margin of 33.4% decreased 420 bp from 37.6% in the prior year primarily due to higher energy cost pass-through to customers as the impact of higher equity affiliates' income was offset by unfavorable costs. Higher energy cost pass-through to customers accounted for approximately 400 bp of the decline.

### **2021 vs. 2020**

Adjusted EBITDA of \$3,883.2 increased 7%, or \$263.4, primarily due to favorable currency impacts, positive pricing, net of power and fuel costs, and higher equity affiliates' income, partially offset by unfavorable operating costs. Adjusted EBITDA margin of 37.6% decreased 330 bp from 40.9% in the prior year, primarily due to higher energy and natural gas cost pass-through to customers, which decreased margin by approximately 200 bp, and the unfavorable net operating costs.

## **Effective Tax Rate**

The effective tax rate equals the income tax provision divided by income from continuing operations before taxes. Refer to Note 21, *Income Taxes*, to the consolidated financial statements for details on factors affecting the effective tax rate.

### **2022 vs. 2021**

Our effective tax rate was 18.2% and 18.5% for the fiscal years ended 30 September 2022 and 2021, respectively. The current year reflects a favorable effective tax rate impact from higher equity affiliates' income, which is primarily presented net of income taxes within income from continuing operations on our consolidated income statements. The higher equity affiliates' income was driven by the JIGPC joint venture, which began contributing to our results in late October 2021. The prior year included a tax benefit of \$21.5 from the release of tax reserves established for uncertain tax positions. This included a benefit of \$12.2 (\$0.05 per share) for the release of reserves established in 2017 for a tax election related to a non-U.S. subsidiary and other previously disclosed items ("tax election benefit and other").

Our adjusted effective tax rate was 18.2% and 18.9% for the fiscal years ended 30 September 2022 and 2021, respectively.

### 2021 vs. 2020

Our effective tax rate was 18.5% and 19.7% for the fiscal years ended 30 September 2021 and 2020, respectively. The fiscal year 2021 rate was lower primarily due to income tax benefits of \$21.5 recorded upon expiration of the statute of limitations for tax reserves previously established for uncertain tax positions taken in prior years. This included a benefit of \$12.2 (\$0.05 per share) for release of reserves established in 2017 for a tax election related to a non-U.S. subsidiary and other previously disclosed items ("tax election benefit and other").

Additionally, the fiscal year 2020 effective tax rate reflected the unfavorable impact of India Finance Act 2020, which resulted in additional net income of \$13.5 (\$0.06 per share). This included an increase to equity affiliates' income of \$33.8, partially offset by an increase to our income tax provision of \$20.3 for changes in the future tax costs of repatriated earnings.

Our adjusted effective tax rate was 18.9% and 19.1% for the fiscal years ended 30 September 2021 and 2020, respectively.

### **DISCUSSION OF RESULTS BY BUSINESS SEGMENT**

Prior year segment information presented below has been updated to reflect the reorganization of our reporting segments effective 1 October 2021. The reorganization included the separation of our former Industrial Gases – EMEA (Europe, Middle East, and Africa) segment into two separate reporting segments: (1) Europe and (2) Middle East and India. The results of an affiliate formerly reflected in the Asia segment are now reported in the Middle East and India segment. Additionally, the results of our Industrial Gases – Global operating segment are reflected in the Corporate and other segment. The reorganization did not impact the Americas segment.

#### **Americas**

	<u>Fiscal Year Ended 30 September</u>			<u>2022 vs. 2021</u>		<u>2021 vs. 2020</u>	
	<b>2022</b>	2021	2020	\$	%/bp	\$	%/bp
Sales	<b>\$5,368.9</b>	\$4,167.6	\$3,630.7	<b>\$1,201.3</b>	<b>29%</b>	\$536.9	15%
Operating income	<b>1,174.4</b>	1,065.5	1,012.4	<b>108.9</b>	<b>10%</b>	53.1	5%
Operating margin	<b>21.9%</b>	25.6%	27.9%		<b>(370) bp</b>		(230) bp
Equity affiliates' income	<b>\$98.2</b>	\$112.5	\$84.3	<b>(14.3)</b>	<b>(13%)</b>	28.2	33%
Adjusted EBITDA	<b>1,902.1</b>	1,789.9	1,656.2	<b>112.2</b>	<b>6%</b>	133.7	8%
Adjusted EBITDA margin	<b>35.4%</b>	42.9%	45.6%		<b>(750) bp</b>		(270) bp

The table below summarizes the major factors that impacted sales in the Americas segment for the periods presented:

	<b>2022 vs. 2021</b>	2021 vs. 2020
Volume	<b>8%</b>	—%
Price	<b>6%</b>	4%
Energy cost pass-through to customers	<b>16%</b>	11%
Currency	<b>(1%)</b>	—%
<b>Total Americas Sales Change</b>	<b>29%</b>	15%

#### 2022 vs. 2021 (Americas)

Sales of \$5,368.9 increased 29%, or \$1,201.3, due to higher energy cost pass-through to customers of 16%, higher volumes of 8%, and positive pricing of 6%, partially offset by an unfavorable currency impact of 1%. Significantly higher energy costs increased contractual cost pass-through to our on-site customers. In our merchant business, we successfully implemented pricing actions across all major product lines. The volume improvement was driven by a recovery in hydrogen and better demand for merchant products in North America. The unfavorable currency impact was primarily attributable to the strengthening of the U.S. Dollar against the Chilean Peso.

Operating income of \$1,174.4 increased 10%, or \$108.9, primarily from pricing, net of power and fuel costs, of \$146 and favorable volumes of \$68, partially offset by higher costs of \$100. Higher costs were driven by supply chain challenges, including driver shortages that continue to impact the industry broadly, inflation, higher planned maintenance, and higher incentive compensation. Operating margin of 21.9% decreased 370 bp from 25.6% in the prior year, as higher energy cost pass-through to customers and higher costs were only partially offset by higher pricing. The higher energy cost pass-through to customers accounted for approximately 300 bp of the decline.

Equity affiliates' income of \$98.2 decreased 13%, or \$14.3, driven by our Mexico affiliate.

#### 2021 vs. 2020 (Americas)

Sales of \$4,167.6 increased 15%, or \$536.9, due to higher energy cost pass-through to customers of 11% and positive pricing of 4%, as volumes and currency were flat versus the prior year. Energy cost pass-through to customers was higher in fiscal year 2021 primarily due to natural gas prices, which rose significantly in the second quarter and remained elevated throughout the year. The pricing improvement was attributable to continued focus on pricing actions in our merchant business. Volumes were flat as positive contributions from new assets, including hydrogen assets we acquired in April 2020, were offset by lower hydrogen and merchant demand.

Operating income of \$1,065.5 increased 5%, or \$53.1, due to higher pricing, net of power and fuel costs, of \$79 and favorable currency of \$10, partially offset by higher operating costs, including planned maintenance, of \$36. Operating margin of 25.6% decreased 230 bp from 27.9% in 2020 primarily due to higher energy cost pass-through to customers, which negatively impacted margin by approximately 250 bp, and higher operating costs, partially offset by the impact of our pricing actions.

Equity affiliates' income of \$112.5 increased 33%, or \$28.2, driven by higher income from our Mexico affiliate.

#### Asia

	<u>Fiscal Year Ended 30 September</u>			<u>2022 vs. 2021</u>		<u>2021 vs. 2020</u>	
	<b>2022</b>	2021	2020	\$	%/bp	\$	%/bp
Sales	<b>\$3,143.3</b>	\$2,920.8	\$2,716.5	<b>\$222.5</b>	<b>8%</b>	\$204.3	8%
Operating income	<b>898.3</b>	838.3	870.3	<b>60.0</b>	<b>7%</b>	(32.0)	(4%)
Operating margin	<b>28.6%</b>	28.7%	32.0%		<b>(10) bp</b>		(330) bp
Equity affiliates' income	<b>\$22.1</b>	\$35.9	\$32.1	<b>(13.8)</b>	<b>(38%)</b>	3.8	12%
Adjusted EBITDA	<b>1,356.9</b>	1,318.6	1,301.8	<b>38.3</b>	<b>3%</b>	16.8	1%
Adjusted EBITDA margin	<b>43.2%</b>	45.1%	47.9%		<b>(190) bp</b>		(280) bp

The table below summarizes the major factors that impacted sales in the Asia segment for the periods presented:

	<b>2022 vs. 2021</b>	2021 vs. 2020
Volume	<b>7%</b>	—%
Price	<b>3%</b>	1%
Energy cost pass-through to customers	<b>1%</b>	—%
Currency	<b>(3%)</b>	7%
<b>Total Asia Sales Change</b>	<b>8%</b>	8%

### 2022 vs. 2021 (Asia)

Sales of \$3,143.3 increased 8%, or \$222.5, due to higher volumes of 7%, positive pricing of 3%, and higher energy cost pass-through to customers of 1%, partially offset by unfavorable currency impacts of 3%. Volumes improved overall despite COVID-19 restrictions in certain parts of China and included contributions from several traditional industrial gas plants that were brought on-stream in our on-site business across the region. Pricing improved across all key countries and most major merchant product lines. The unfavorable currency impact was primarily attributable to the strengthening of the U.S. Dollar against the Chinese Renminbi and the South Korean Won.

Operating income of \$898.3 increased 7%, or \$60.0, as higher volumes of \$104 and positive pricing, net of power and fuel costs, of \$22 were partially offset by higher operating costs of \$43 and an unfavorable currency impact of \$23. Higher costs were driven by higher distribution and product sourcing costs, including those related to supply chain inefficiencies, inflation, higher incentive compensation, and resources needed to support new project start-ups. Operating margin of 28.6% decreased 10 bp from 28.7% in the prior year as the positive impact of our volume growth was mostly offset by the higher costs.

Equity affiliates' income of \$22.1 decreased 38%, or \$13.8, driven by an affiliate in Thailand.

### 2021 vs. 2020 (Asia)

Sales of \$2,920.8 increased 8%, or \$204.3, due to favorable currency of 7% and positive pricing of 1%, as both volumes and energy cost pass-through to customers were flat versus 2020. Positive volume contributions from our base merchant business and new plants were offset by a reduced contribution from our Lu'An joint venture. The favorable currency impact was primarily attributable to the appreciation of the Chinese Renminbi and South Korean Won against the U.S. Dollar.

Operating income of \$838.3 decreased 4%, or \$32.0, primarily due to unfavorable volume mix of \$62 and higher operating costs, including inflation and product sourcing costs, of \$32, partially offset by favorable currency of \$59. Operating margin of 28.7% decreased 330 bp from 32.0% in the prior year primarily due to a reduced contribution from our Lu'An joint venture.

Equity affiliates' income of \$35.9 increased 12%, or \$3.8.

## Europe

	<u>Fiscal Year Ended 30 September</u>			<u>2022 vs. 2021</u>		<u>2021 vs. 2020</u>	
	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>\$</u>	<u>%/bp</u>	<u>\$</u>	<u>%/bp</u>
Sales	<b>\$3,086.1</b>	\$2,345.6	\$1,847.0	<b>\$740.5</b>	<b>32%</b>	\$498.6	27%
Operating income	<b>503.4</b>	529.4	454.8	<b>(26.0)</b>	<b>(5%)</b>	74.6	16%
Operating margin	<b>16.3%</b>	22.6%	24.6%		<b>(630) bp</b>		(200) bp
Equity affiliates' income	<b>\$78.2</b>	\$62.8	\$51.8	<b>15.4</b>	<b>25%</b>	11.0	21%
Adjusted EBITDA	<b>776.8</b>	796.7	682.5	<b>(19.9)</b>	<b>(2%)</b>	114.2	17%
Adjusted EBITDA margin	<b>25.2%</b>	34.0%	37.0%		<b>(880) bp</b>		(300) bp

The table below summarizes the major factors that impacted sales in the Europe segment for the periods presented:

	<u>2022 vs. 2021</u>	<u>2021 vs. 2020</u>
Volume	<b>1%</b>	11%
Price	<b>15%</b>	3%
Energy cost pass-through to customers	<b>27%</b>	6%
Currency	<b>(11%)</b>	7%
<b>Total Europe Sales Change</b>	<b>32%</b>	27%

### 2022 vs. 2021 (Europe)

Sales of \$3,086.1 increased 32%, or \$740.5, due to higher energy cost pass-through to customers of 27%, higher pricing of 15%, and higher volumes of 1%, partially offset by an unfavorable currency impact of 11%. Significantly higher energy costs across the region increased contractual cost pass-through to our on-site customers. In our merchant business, we successfully implemented pricing actions in all major product lines. While we experienced better demand for merchant products, volumes were relatively flat due to lower hydrogen demand. Additionally, sales in this region were negatively impacted by the strengthening of the U.S. Dollar against the Euro and the British Pound Sterling.

Operating income of \$503.4 decreased 5%, or \$26.0, due to unfavorable currency impacts of \$37, higher costs of \$31, and unfavorable volume mix of \$19, partially offset by higher pricing, net of power and fuel costs, of \$61. Higher costs were primarily attributable to inflation and distribution and sourcing costs. Operating margin of 16.3% decreased 630 bp from 22.6% in the prior year primarily due to higher energy cost pass-through to customers, which accounted for approximately 450 bp of the margin decline, and higher costs.

Equity affiliates' income of \$78.2 increased 25%, or \$15.4, driven by an affiliate in Italy.

### 2021 vs. 2020 (Europe)

Sales of \$2,345.6 increased 27%, or \$498.6, due to higher volumes of 11%, favorable currency impacts of 7%, higher energy cost pass-through to customers of 6%, and positive pricing of 3%. The volume improvement was driven by our base merchant business and new assets, including those from a business in Israel that we acquired in the fourth quarter of 2020. While our liquid bulk business largely recovered from COVID-19 in fiscal year 2021, demand for packaged gases and hydrogen continued to be lower than pre-pandemic levels. Favorable currency impacts were primarily attributable to the appreciation of the British Pound Sterling and Euro against the U.S. Dollar. Energy cost pass-through to customers was higher primarily in the second half of the year as we had experienced significantly higher natural gas and electricity costs in Europe. The pricing improvement was primarily attributable to our merchant business.

Operating income of \$529.4 increased 16%, or \$74.6, due to higher volumes of \$47, favorable currency impacts of \$31, and positive pricing, net of power and fuel costs, of \$13, partially offset by unfavorable costs of \$16. Operating margin of 22.6% decreased 200 bp from 24.6% in the prior year, primarily due to impacts from higher energy cost pass-through to customers, which negatively impacted margin by approximately 100 bp, and unfavorable operating costs.

Equity affiliates' income of \$62.8 increased 21%, or \$11.0, primarily due to higher income from affiliates in Italy and South Africa.

### Middle East and India

	<u>Fiscal Year Ended 30 September</u>			<u>2022 vs. 2021</u>		<u>2021 vs. 2020</u>	
	<u>2022</u>	<u>2021</u>	<u>2020</u>	<u>\$</u>	<u>%/bp</u>	<u>\$</u>	<u>%/bp</u>
Sales	<b>\$129.5</b>	\$99.3	\$79.3	<b>\$30.2</b>	<b>30%</b>	\$20.0	25%
Operating income	<b>21.1</b>	28.0	18.5	<b>(6.9)</b>	<b>(25%)</b>	9.5	51%
Equity affiliates' income	<b>293.9</b>	76.4	51.9	<b>217.5</b>	<b>285%</b>	24.5	47%
Adjusted EBITDA	<b>341.9</b>	129.7	90.4	<b>212.2</b>	<b>164%</b>	39.3	43%

### 2022 vs. 2021 (Middle East and India)

Sales of \$129.5 increased 30%, or \$30.2, primarily due to a new plant in India and a small acquisition. Operating income of \$21.1 decreased 25%, or \$6.9, due to unfavorable volume mix and higher costs. Equity affiliates' income of \$293.9 increased \$217.5 primarily from the JIGPC joint venture, which began contributing to our results in late October 2021, as well as recognition of the remaining deferred profit associated with air separation units previously sold to Jazan Gas Project Company, net of other project finalization costs, in the first quarter.

### 2021 vs. 2020 (Middle East and India)

Sales of \$99.3 increased 25%, or \$20.0, and operating income of \$28.0 increased 51%, or \$9.5, primarily due to a new plant in India. Equity affiliates' income of \$76.4 increased 47%, or \$24.5, primarily due to higher income from an affiliate in India.



## Corporate and other

	Fiscal Year Ended 30 September			2022 vs. 2021		2021 vs. 2020	
	2022	2021	2020	\$	%/bp	\$	%/bp
Sales	<b>\$970.8</b>	\$789.7	\$582.8	<b>\$181.1</b>	<b>23%</b>	\$206.9	36%
Operating loss	<b>(184.7)</b>	(193.4)	(152.2)	<b>8.7</b>	<b>4%</b>	(41.2)	(27%)
Adjusted EBITDA	<b>(130.7)</b>	(151.7)	(111.1)	<b>21.0</b>	<b>14%</b>	(40.6)	(37%)

### 2022 vs. 2021 (Corporate and other)

Sales of \$970.8 increased 23%, or \$181.1, and operating loss of \$184.7 decreased 4%, or \$8.7, as the current year included higher sale of equipment project activity related to air separation equipment, completion of liquefaction equipment for an LNG project, as well as distribution equipment.

### 2021 vs. 2020 (Corporate and other)

Sales of \$789.7 increased 36%, or \$206.9, primarily due to higher project activity in our sale of equipment and turbo machinery equipment and services businesses. Despite higher sales, operating loss of \$193.4 increased 27%, or \$41.2, as higher project costs, product development spending, and corporate support costs were only partially offset by higher sale of equipment activity and a favorable settlement of a supply contract.

## **RECONCILIATIONS OF NON-GAAP FINANCIAL MEASURES**

(Millions of dollars unless otherwise indicated, except for per share data)

We present certain financial measures, other than in accordance with U.S. generally accepted accounting principles ("GAAP"), on an "adjusted" or "non-GAAP" basis. On a consolidated basis, these measures include adjusted diluted earnings per share ("EPS"), adjusted EBITDA, adjusted EBITDA margin, adjusted effective tax rate, and capital expenditures. On a segment basis, these measures include adjusted EBITDA and adjusted EBITDA margin. In addition to these measures, we also present certain supplemental non-GAAP financial measures to help the reader understand the impact that certain disclosed items, or "non-GAAP adjustments," have on the calculation of our adjusted diluted EPS. For each non-GAAP financial measure, we present a reconciliation to the most directly comparable financial measure calculated in accordance with GAAP.

In many cases, non-GAAP financial measures are determined by adjusting the most directly comparable GAAP measure to exclude certain items that we believe are not representative of our underlying business performance, or "non-GAAP adjustments." For example, we previously excluded certain expenses associated with cost reduction actions, impairment charges, and gains on disclosed transactions. The reader should be aware that we may recognize similar losses or gains in the future.

When applicable, the tax impact of our pre-tax non-GAAP adjustments reflects the expected current and deferred income tax impact of our non-GAAP adjustments. These tax impacts are primarily driven by the statutory tax rate of the various relevant jurisdictions and the taxability of the adjustments in those jurisdictions.

We provide these non-GAAP financial measures to allow investors, potential investors, securities analysts, and others to evaluate the performance of our business in the same manner as our management. We believe these measures, when viewed together with financial results computed in accordance with GAAP, provide a more complete understanding of the factors and trends affecting our historical financial performance and projected future results. However, we caution readers not to consider these measures in isolation or as a substitute for the most directly comparable measures calculated in accordance with GAAP. Readers should also consider the limitations associated with these non-GAAP financial measures, including the potential lack of comparability of these measures from one company to another.

## Adjusted Diluted EPS

The table below provides a reconciliation to the most directly comparable GAAP measure for each of the major components used to calculate adjusted diluted EPS from continuing operations, which we view as a key performance metric. In periods that we have non-GAAP adjustments, we believe it is important for the reader to understand the per share impact of each such adjustment because management does not consider these impacts when evaluating underlying business performance. Per share impacts are calculated independently and may not sum to total diluted EPS and total adjusted diluted EPS due to rounding.

Fiscal Year Ended 30 September	Operating Income	Equity Affiliates' Income	Income Tax Provision	Net Income Attributable to Air Products	Diluted EPS
<b>2022 GAAP</b>	<b>\$2,338.8</b>	<b>\$481.5</b>	<b>\$500.8</b>	<b>\$2,243.5</b>	<b>\$10.08</b>
<b>2021 GAAP</b>	<b>2,281.4</b>	<b>294.1</b>	<b>462.8</b>	<b>2,028.8</b>	<b>9.12</b>
Change GAAP					\$0.96
% Change GAAP					11%
2022 GAAP	\$2,338.8	\$481.5	\$500.8	\$2,243.5	\$10.08
Business and asset actions	73.7	—	12.7	61.0	0.27
Equity method investment impairment charge	—	14.8	3.7	11.1	0.05
<b>2022 Non-GAAP ("Adjusted")</b>	<b>\$2,412.5</b>	<b>\$496.3</b>	<b>\$517.2</b>	<b>\$2,315.6</b>	<b>\$10.41</b>
2021 GAAP	\$2,281.4	\$294.1	\$462.8	\$2,028.8	\$9.12
Facility closure	23.2	—	5.8	17.4	0.08
Gain on exchange with joint venture partner	(36.8)	—	(9.5)	(27.3)	(0.12)
Tax election benefit and other	—	—	12.2	(12.2)	(0.05)
<b>2021 Non-GAAP ("Adjusted")</b>	<b>\$2,267.8</b>	<b>\$294.1</b>	<b>\$471.3</b>	<b>\$2,006.7</b>	<b>\$9.02</b>
Change Non-GAAP ("Adjusted")					\$1.39
% Change Non-GAAP ("Adjusted")					15%

Fiscal Year Ended 30 September	Operating Income	Equity Affiliates' Income	Income Tax Provision	Net Income Attributable to Air Products	Diluted EPS
<b>2021 GAAP</b>	<b>\$2,281.4</b>	<b>\$294.1</b>	<b>\$462.8</b>	<b>\$2,028.8</b>	<b>\$9.12</b>
<b>2020 GAAP</b>	<b>2,237.6</b>	<b>264.8</b>	<b>478.4</b>	<b>1,901.0</b>	<b>8.55</b>
Change GAAP					\$0.57
% Change GAAP					7 %
2021 GAAP	\$2,281.4	\$294.1	\$462.8	\$2,028.8	\$9.12
Facility closure	23.2	—	5.8	17.4	0.08
Gain on exchange with joint venture partner	(36.8)	—	(9.5)	(27.3)	(0.12)
Tax election benefit and other	—	—	12.2	(12.2)	(0.05)
<b>2021 Non-GAAP ("Adjusted")</b>	<b>\$2,267.8</b>	<b>\$294.1</b>	<b>\$471.3</b>	<b>\$2,006.7</b>	<b>\$9.02</b>
2020 GAAP	\$2,237.6	\$264.8	\$478.4	\$1,901.0	\$8.55
Company headquarters relocation (income) expense	(33.8)	—	(8.2)	(25.6)	(0.12)
India Finance Act 2020	—	(33.8)	(20.3)	(13.5)	(0.06)
<b>2020 Non-GAAP ("Adjusted")</b>	<b>\$2,203.8</b>	<b>\$231.0</b>	<b>\$449.9</b>	<b>\$1,861.9</b>	<b>\$8.38</b>
Change Non-GAAP ("Adjusted")					\$0.64
% Change Non-GAAP ("Adjusted")					8 %

## Adjusted EBITDA and Adjusted EBITDA Margin

We define adjusted EBITDA as net income less income (loss) from discontinued operations, net of tax, and excluding certain items that we do not believe are indicative of underlying business trends, before interest expense, other non-operating income (expense), net, income tax provision, and depreciation and amortization expense. Adjusted EBITDA and adjusted EBITDA margin provide useful metrics for management to assess operating performance. Margins are calculated independently for each period by dividing each line item by consolidated sales for the respective period and may not sum to total margin due to rounding.

The tables below present consolidated sales and a reconciliation of net income on a GAAP basis to adjusted EBITDA and net income margin on a GAAP basis to adjusted EBITDA margin:

	Fiscal Year Ended 30 September					
	2022		2021		2020	
	\$	Margin	\$	Margin	\$	Margin
<b>Sales</b>	<b>\$12,698.6</b>		\$10,323.0		\$8,856.3	
<b>Net income and net income margin</b>	<b>\$2,266.5</b>	<b>17.8%</b>	\$2,114.9	20.5%	\$1,931.1	21.8 %
Less: Income (Loss) from discontinued operations, net of tax	12.6	0.1%	70.3	0.7%	(14.3)	(0.2%)
Add: Interest expense	128.0	1.0%	141.8	1.4%	109.3	1.2 %
Less: Other non-operating income (expense), net	62.4	0.5%	73.7	0.7%	30.7	0.3 %
Add: Income tax provision	500.8	3.9%	462.8	4.5%	478.4	5.4 %
Add: Depreciation and amortization	1,338.2	10.5%	1,321.3	12.8%	1,185.0	13.4 %
Add: Facility closure	—	—%	23.2	0.2%	—	— %
Add: Business and asset actions	73.7	0.6%	—	—%	—	— %
Less: Gain on exchange with joint venture partner	—	—%	36.8	0.4%	—	— %
Less: Company headquarters relocation income (expense)	—	—%	—	—%	33.8	0.4 %
Less: India Finance Act 2020 – equity affiliate income impact	—	—%	—	—%	33.8	0.4 %
Add: Equity method investment impairment charge	14.8	0.1%	—	—%	—	— %
<b>Adjusted EBITDA and adjusted EBITDA margin</b>	<b>\$4,247.0</b>	<b>33.4%</b>	\$3,883.2	37.6%	\$3,619.8	40.9 %

	2022 vs. 2021	2021 vs. 2020
<b>Change GAAP</b>		
Net income \$ change	\$151.6	\$183.8
Net income % change	7%	10%
Net income margin change	(270) bp	(130) bp
<b>Change Non-GAAP</b>		
Adjusted EBITDA \$ change	\$363.8	\$263.4
Adjusted EBITDA % change	9%	7%
Adjusted EBITDA margin change	(420) bp	(330) bp

The tables below present sales and a reconciliation of operating income and operating margin to adjusted EBITDA and adjusted EBITDA margin for each of our reporting segments for the fiscal years ended 30 September:

### Americas

	Fiscal Year Ended 30 September			2022 vs. 2021		2021 vs. 2020	
	2022	2021	2020	\$	%/bp	\$	%/bp
Sales	\$5,368.9	\$4,167.6	\$3,630.7	\$1,201.3	29%	\$536.9	15%
Operating income	\$1,174.4	\$1,065.5	\$1,012.4	\$108.9	10%	\$53.1	5%
Operating margin	21.9%	25.6%	27.9%		(370) bp		(230) bp
<u>Reconciliation of GAAP to Non-GAAP:</u>							
Operating income	\$1,174.4	\$1,065.5	\$1,012.4				
Add: Depreciation and amortization	629.5	611.9	559.5				
Add: Equity affiliates' income	98.2	112.5	84.3				
Adjusted EBITDA	\$1,902.1	\$1,789.9	\$1,656.2	\$112.2	6%	\$133.7	8%
Adjusted EBITDA margin	35.4%	42.9%	45.6%		(750) bp		(270) bp

### Asia

	Fiscal Year Ended 30 September			2022 vs. 2021		2021 vs. 2020	
	2022	2021	2020	\$	%/bp	\$	%/bp
Sales	\$3,143.3	\$2,920.8	\$2,716.5	\$222.5	8%	\$204.3	8%
Operating income	\$898.3	\$838.3	\$870.3	\$60.0	7%	(\$32.0)	(4%)
Operating margin	28.6%	28.7%	32.0%		(10) bp		(330) bp
<u>Reconciliation of GAAP to Non-GAAP:</u>							
Operating income	\$898.3	\$838.3	\$870.3				
Add: Depreciation and amortization	436.5	444.4	399.4				
Add: Equity affiliates' income	22.1	35.9	32.1				
Adjusted EBITDA	\$1,356.9	\$1,318.6	\$1,301.8	\$38.3	3%	\$16.8	1%
Adjusted EBITDA margin	43.2%	45.1%	47.9%		(190) bp		(280) bp

### Europe

	Fiscal Year Ended 30 September			2022 vs. 2021		2021 vs. 2020	
	2022	2021	2020	\$	%/bp	\$	%/bp
Sales	\$3,086.1	\$2,345.6	\$1,847.0	\$740.5	32%	\$498.6	27%
Operating income	\$503.4	\$529.4	\$454.8	(\$26.0)	(5%)	\$74.6	16%
Operating margin	16.3%	22.6%	24.6%		(630) bp		(200) bp
<u>Reconciliation of GAAP to Non-GAAP:</u>							
Operating income	\$503.4	\$529.4	\$454.8				
Add: Depreciation and amortization	195.2	204.5	175.9				
Add: Equity affiliates' income	78.2	62.8	51.8				
Adjusted EBITDA	\$776.8	\$796.7	\$682.5	(\$19.9)	(2%)	\$114.2	17%
Adjusted EBITDA margin	25.2%	34.0%	37.0%		(880) bp		(300) bp

## Middle East and India

	Fiscal Year Ended 30 September			2022 vs. 2021		2021 vs. 2020	
	2022	2021	2020	\$	%/bp	\$	%/bp
Sales	<b>\$129.5</b>	\$99.3	\$79.3	<b>\$30.2</b>	<b>30%</b>	\$20.0	25%
Operating income	<b>\$21.1</b>	\$28.0	\$18.5	<b>(\$6.9)</b>	<b>(25%)</b>	\$9.5	51%
<u>Reconciliation of GAAP to Non-GAAP:</u>							
Operating income	<b>\$21.1</b>	\$28.0	\$18.5				
Add: Depreciation and amortization	<b>26.9</b>	25.3	20.0				
Add: Equity affiliates' income	<b>293.9</b>	76.4	51.9				
Adjusted EBITDA	<b>\$341.9</b>	\$129.7	\$90.4	<b>\$212.2</b>	<b>164 bp</b>	\$39.3	43%

## Corporate and other

	Fiscal Year Ended 30 September			2022 vs. 2021		2021 vs. 2020	
	2022	2021	2020	\$	%/bp	\$	%/bp
Sales	<b>\$970.8</b>	\$789.7	\$582.8	<b>\$181.1</b>	<b>23%</b>	\$206.9	36%
Operating loss	<b>(\$184.7)</b>	(\$193.4)	(\$152.2)	<b>\$8.7</b>	<b>4%</b>	(\$41.2)	(27%)
<u>Reconciliation of GAAP to Non-GAAP:</u>							
Operating income	<b>(\$184.7)</b>	(\$193.4)	(\$152.2)				
Add: Depreciation and amortization	<b>50.1</b>	35.2	30.2				
Add: Equity affiliates' income	<b>3.9</b>	6.5	10.9				
Adjusted EBITDA	<b>(\$130.7)</b>	(\$151.7)	(\$111.1)	<b>\$21.0</b>	<b>14 bp</b>	(\$40.6)	(37%)

## Adjusted Effective Tax Rate

The effective tax rate equals the income tax provision divided by income from continuing operations before taxes.

Fiscal Year Ended 30 September	2022	2021	2020
<b>Income tax provision</b>	<b>\$500.8</b>	\$462.8	\$478.4
<b>Income from continuing operations before taxes</b>	<b>2,754.7</b>	2,507.4	2,423.8
<b>Effective tax rate</b>	<b>18.2%</b>	18.5%	19.7%
Income tax provision	\$500.8	\$462.8	\$478.4
Facility closure	—	5.8	—
Business and asset actions	12.7	—	—
Gain on exchange with joint venture partner	—	(9.5)	—
Company headquarters relocation	—	—	(8.2)
India Finance Act 2020	—	—	(20.3)
Equity method investment impairment charge	3.7	—	—
Tax election benefit and other	—	12.2	—
<b>Adjusted income tax provision</b>	<b>\$517.2</b>	\$471.3	\$449.9
Income from continuing operations before taxes	\$2,754.7	\$2,507.4	\$2,423.8
Facility closure	—	23.2	—
Business and asset actions	73.7	—	—
Gain on exchange with joint venture partner	—	(36.8)	—
Company headquarters relocation (income) expense	—	—	(33.8)
India Finance Act 2020 – equity affiliate income impact	—	—	(33.8)
Equity method investment impairment charge	14.8	—	—
<b>Adjusted income from continuing operations before taxes</b>	<b>\$2,843.2</b>	\$2,493.8	\$2,356.2
<b>Adjusted effective tax rate</b>	<b>18.2%</b>	18.9%	19.1%

## Capital Expenditures

We define capital expenditures as cash flows for additions to plant and equipment, including long-term deposits, acquisitions (less cash acquired), and investment in and advances to unconsolidated affiliates. A reconciliation of cash used for investing activities to our reported capital expenditures is provided below:

Fiscal Year Ended 30 September	2022	2021
Cash used for investing activities	\$3,857.2	\$2,732.9
Proceeds from sale of assets and investments	46.2	37.5
Purchases of investments	(1,637.8)	(2,100.7)
Proceeds from investments	2,377.4	1,875.2
Other investing activities	7.0	5.8
<b>Capital expenditures</b>	<b>\$4,650.0</b>	\$2,550.7

## LIQUIDITY AND CAPITAL RESOURCES

Our cash balance and cash flows from operations are our primary sources of liquidity and are generally sufficient to meet our liquidity needs. In addition, we have the flexibility to access capital through a variety of financing activities, including accessing the capital markets, drawing upon our credit facility, or alternatively, accessing the commercial paper markets. At this time, we have not utilized, nor do we expect to access, our credit facility for additional liquidity.

As of 30 September 2022, we had \$1,611.1 of foreign cash and cash items compared to total cash and cash items of \$2,711.0. We do not expect that a significant portion of the earnings of our foreign subsidiaries and affiliates will be subject to U.S. income tax upon repatriation to the U.S. Depending on the country in which the subsidiaries and affiliates reside, the repatriation of these earnings may be subject to foreign withholding and other taxes. However, since we have significant current investment plans outside the U.S., it is our intent to permanently reinvest the majority of our foreign cash and cash items that would be subject to additional taxes outside the U.S.

### Cash Flows From Operations

Fiscal Year Ended 30 September	2022	2021
Net income from continuing operations attributable to Air Products	\$2,243.5	\$2,028.8
Adjustments to reconcile income to cash provided by operating activities:		
Depreciation and amortization	1,338.2	1,321.3
Deferred income taxes	32.3	94.0
Facility closure	—	23.2
Business and asset actions	73.7	—
Undistributed earnings of equity method investments	(214.7)	(138.2)
Gain on sale of assets and investments	(24.1)	(37.2)
Share-based compensation	48.4	44.5
Noncurrent lease receivables	94.0	98.8
Other adjustments	(304.9)	(116.7)
Changes in working capital accounts	(115.8)	16.7
<b>Cash Provided by Operating Activities</b>	<b>\$3,170.6</b>	<b>\$3,335.2</b>

For the fiscal year ended 30 September 2022, cash provided by operating activities was \$3,170.6. Undistributed earnings of equity method investments reflects activity from the JIGPC joint venture, which began contributing to our results in late October 2021. We received cash distributions of approximately \$155 from this joint venture during the fiscal year. Other adjustments of \$304.9 included adjustments for noncash currency impacts of intercompany balances, deferred costs associated with new projects, contributions to pension plans, and payments made for leasing activities. The working capital accounts were a use of cash of \$115.8, primarily driven by a use of cash of \$475.2 from trade receivables, less allowances, \$94.3 from inventory and \$77.0 from other working capital, partially offset by a source of cash of \$532.5 from payables and accrued liabilities. The use of cash within trade receivables includes the impacts of higher natural gas costs contractually passed through to customers and higher underlying sales. The source of cash within payables and accrued liabilities primarily resulted from higher natural gas costs and customer advances for sale of equipment projects. The use of cash within other working capital primarily relates to contract fulfillment costs and the timing of income tax payments.

For the fiscal year ended 30 September 2021, cash provided by operating activities was \$3,335.2. Other adjustments of \$116.7 included pension plan contributions of \$44.6 and pension income of \$38.9 that did not have a cash impact. The working capital accounts were a source of cash of \$16.7, primarily driven by a \$187.9 source of cash from payables and accrued liabilities, partially offset by a \$130.5 use of cash from trade receivables, less allowances. The source of cash within payables and accrued liabilities primarily resulted from higher natural gas costs, which also drove the use of cash within trade receivables as we contractually passed through these higher costs to customers.

## Cash Flows From Investing Activities

Fiscal Year Ended 30 September	2022	2021
Additions to plant and equipment, including long-term deposits	(\$2,926.5)	(\$2,464.2)
Acquisitions, less cash acquired	(65.1)	(10.5)
Investment in and advances to unconsolidated affiliates	(1,658.4)	(76.0)
Proceeds from sale of assets and investments	46.2	37.5
Purchases of investments	(1,637.8)	(2,100.7)
Proceeds from investments	2,377.4	1,875.2
Other investing activities	7.0	5.8
<b>Cash Used for Investing Activities</b>	<b>(\$3,857.2)</b>	<b>(\$2,732.9)</b>

For the fiscal year ended 30 September 2022, cash used for investing activities was \$3,857.2. Capital expenditures primarily included \$2,926.5 for additions to plant and equipment, including long-term deposits and \$1,658.4 for investment in and advances to unconsolidated affiliates. Refer to the *Capital Expenditures* section below for further detail. Proceeds from investments of \$2,377.4 resulted from maturities of time deposits and treasury securities with terms greater than three months but less than one year and exceeded purchases of investments of \$1,637.8.

For the fiscal year ended 30 September 2021, cash used for investing activities was \$2,732.9. Capital expenditures for plant and equipment, including long-term deposits, were \$2,464.2. Purchases of investments with terms greater than three months but less than one year of \$2,100.7 exceeded proceeds from investments of \$1,875.2, which resulted from maturities of time deposits and treasury securities.

### Capital Expenditures

Capital expenditures is a non-GAAP financial measure that we define as cash flows for additions to plant and equipment, including long-term deposits, acquisitions (less cash acquired), and investment in and advances to unconsolidated affiliates. The components of our capital expenditures are detailed in the table below. We also present a reconciliation of our capital expenditures to cash used for investing activities on page 40.

Fiscal Year Ended 30 September	2022	2021
Additions to plant and equipment, including long-term deposits	\$2,926.5	\$2,464.2
Acquisitions, less cash acquired	65.1	10.5
Investment in and advances to unconsolidated affiliates <sup>(A)</sup>	1,658.4	76.0
<b>Capital Expenditures</b>	<b>\$4,650.0</b>	<b>\$2,550.7</b>

<sup>(A)</sup> Includes contributions from noncontrolling partners in consolidated subsidiaries as discussed below.

Capital expenditures in fiscal year 2022 totaled \$4,650.0 compared to \$2,550.7 in fiscal year 2021. The increase of \$2,099.3 was primarily driven by our initial investment of \$1.6 billion in the new JIGPC joint venture, which included approximately \$130 from a non-controlling partner in one of our subsidiaries. We expect to make an additional investment of approximately \$1 billion, which will also include a contribution from our non-controlling partner, for the second phase of the project, which we expect to occur in the second quarter of fiscal year 2023. Refer to Note 7, *Equity Affiliates*, to the consolidated financial statements for additional information.

### Outlook for Investing Activities

We expect capital expenditures for fiscal year 2023 to be approximately \$5 to \$5.5 billion.

It is not possible, without unreasonable efforts, to reconcile our forecasted capital expenditures to future cash used for investing activities because we are unable to identify the timing or occurrence of our future investment activity, which is driven by our assessment of competing opportunities at the time we enter into transactions. These decisions, either individually or in the aggregate, could have a significant effect on our cash used for investing activities.



We anticipate capital expenditures to be funded principally with our current cash balance, cash generated from continuing operations, and financing activities as needed. In addition, we intend to continue to evaluate (1) investments in large industrial gas projects driven by demand for more energy, cleaner energy, and emerging market growth; (2) purchases of existing industrial gas facilities from our customers to create long-term contracts under which we own and operate the plant and sell industrial gases to the customer based on a fixed fee; and (3) acquisitions of small- and medium-sized industrial gas companies or assets from other industrial gas companies.

### Cash Flows From Financing Activities

Fiscal Year Ended 30 September	2022	2021
Long-term debt proceeds	\$766.2	\$178.9
Payments on long-term debt	(400.0)	(462.9)
Net increase in commercial paper and short-term borrowings	17.9	1.0
Dividends paid to shareholders	(1,383.3)	(1,256.7)
Proceeds from stock option exercises	19.3	10.6
Investments by noncontrolling interests	21.0	136.6
Other financing activities	(41.7)	(28.4)
<b>Cash Used for Financing Activities</b>	<b>(\$1,000.6)</b>	<b>(\$1,420.9)</b>

In fiscal year 2022, cash used for financing activities was \$1,000.6. The use of cash was primarily driven by dividend payments to shareholders of \$1,383.3 and payments on long-term debt of \$400.0 for the repayment of a 3.0% Senior Note at maturity. These uses of cash were partially offset by long-term debt proceeds of \$766.2.

In fiscal year 2021, cash used for financing activities was \$1,420.9 and primarily included dividend payments to shareholders of \$1,256.7 and payments on long-term debt of \$462.9, partially offset by long-term debt proceeds of \$178.9 and investments by noncontrolling interests of \$136.6. The payments on long-term debt included the repayment of a 0.375% €350.0 million Eurobond (\$428) in June 2021.

### Financing and Capital Structure

Capital needs in fiscal year 2022 were satisfied with our cash balance and cash from operations. Total debt increased from \$7,637.2 as of 30 September 2021 to \$7,644.8 as of 30 September 2022. Total debt includes related party debt of \$781.0 and \$358.4 as of 30 September 2022 and 30 September 2021, respectively.

Various debt agreements to which we are a party include financial covenants and other restrictions, including restrictions pertaining to the ability to create property liens and enter into certain sale and leaseback transactions. As of 30 September 2022, we are in compliance with all of the financial and other covenants under our debt agreements.

#### Credit Facilities

On 31 March 2021, we entered into a five-year \$2,500 revolving credit agreement maturing 31 March 2026 with a syndicate of banks (the "2021 Credit Agreement"), under which senior unsecured debt is available to us and certain of our subsidiaries. On 31 March 2022, we amended the 2021 Credit Agreement to exercise our option to increase the maximum borrowing capacity to \$2,750 and transition the benchmark rate from the London Inter-Bank Offered Rate ("LIBOR") to the Secured Overnight Financing Rate ("SOFR"). All other terms remain unchanged from the original agreement.

The only financial covenant in the 2021 Credit Agreement is a maximum ratio of total debt to total capitalization (equal to total debt plus total equity) not to exceed 70%. Total debt as of 30 September 2022 and 30 September 2021, expressed as a percentage of total capitalization, was 35.8% and 35.2%, respectively. No borrowings were outstanding under the 2021 Credit Agreement as of 30 September 2022.

We also have credit facilities available to certain of our foreign subsidiaries totaling \$749.0, of which \$457.5 was borrowed and outstanding as of 30 September 2022. The amount borrowed and outstanding as of 30 September 2021 was \$176.2.

### Equity Securities

On 15 September 2011, the Board of Directors authorized the repurchase of up to \$1,000 of our outstanding common stock. We did not purchase any of our outstanding shares in fiscal years 2022 or 2021. As of 30 September 2022, \$485.3 in share repurchase authorization remained.

### Dividends

The Board of Directors determines whether to declare cash dividends on our common stock and the timing and amount based on financial condition and other factors it deems relevant. Dividends are paid quarterly, usually during the sixth week after the close of the fiscal quarter. In fiscal year 2022, the Board of Directors increased the quarterly dividend on our common stock to \$1.62 per share, representing an 8% increase, or \$0.12 per share, from the previous dividend of \$1.50 per share. This is the 40<sup>th</sup> consecutive year that we have increased our quarterly dividend. We expect to continue to pay cash dividends in the future at comparable or increased levels.

On 22 November 2022, the Board of Directors declared a quarterly dividend of \$1.62 per share that is payable on 13 February 2023 to shareholders of record at the close of business on 3 January 2023.

### **Discontinued Operations**

In fiscal year 2022, cash provided by operating activities of discontinued operations of \$59.6 resulted from cash received as part of a state tax refund related to the sale of our former Performance Materials Division in fiscal year 2017.

In fiscal year 2021, cash provided by operating activities of discontinued operations of \$6.7 resulted from cash received as part of a state tax settlement related to the sale of our former Performance Materials Division in fiscal year 2017.

## **PENSION BENEFITS**

We and certain of our subsidiaries sponsor defined benefit pension plans and defined contribution plans that cover a substantial portion of our worldwide employees. The principal defined benefit pension plans are the U.S. salaried pension plan and the U.K. pension plan. These plans were closed to new participants in 2005, after which defined contribution plans were offered to new employees. The shift to defined contribution plans is expected to continue to reduce volatility of both plan expense and contributions. Refer to Note 15, *Retirement Benefits*, to the consolidated financial statements for additional disclosures on our postretirement benefits.

### **Net Periodic Benefit**

The table below summarizes the components of net periodic benefit for our U.S. and international defined benefit pension plans for the fiscal years ended 30 September:

	<b>2022</b>	2021
Service cost	<b>\$39.8</b>	\$44.7
Non-service related benefits	<b>(44.7)</b>	(83.0)
Other	<b>1.3</b>	1.0
<b>Net periodic benefit</b>	<b>(\$3.6)</b>	(\$37.3)

Net periodic benefit of \$3.6 decreased from \$37.3 in the prior year, primarily due to lower non-service related benefits. We increased the percentage of fixed income investments within the plan asset portfolios, which resulted in lower expected returns on plan assets for both the U.S. salaried and the U.K. pension plans. Additionally, a higher discount rate resulted in higher interest costs. These two reductions in non-service related benefits were only partially offset by lower actuarial loss amortization. Our non-service related benefits are reflected within "Other non-operating income (expense), net" on our consolidated income statements.

Service costs result from benefits earned by active employees and are reflected as operating expenses primarily within "Cost of sales" and "Selling and administrative" on our consolidated income statements. The amount of service costs capitalized in fiscal years 2022 and 2021 was not material.

The table below summarizes the assumptions used in the calculation of net periodic benefit for the fiscal years ended 30 September:

	<b>2022</b>	2021
Weighted average discount rate – Service cost	<b>2.4%</b>	2.3%
Weighted average discount rate – Interest cost	<b>2.0%</b>	1.8%
Weighted average expected rate of return on plan assets	<b>5.1%</b>	6.0%
Weighted average expected rate of compensation increase	<b>3.4%</b>	3.4%

### **2023 Outlook**

In fiscal year 2023, we expect to recognize pension expense of approximately \$110 to \$120 primarily driven by non-service related costs, including higher interest cost and lower estimated expected returns on plan assets due to a smaller beginning balance of plan assets.

In fiscal year 2022, we recognized net actuarial losses of \$143.5 in other comprehensive income. Actuarial gains and losses are amortized into pension expense over prospective periods to the extent they are not offset by future gains or losses. Future changes in the discount rate and actual returns on plan assets could impact the actuarial gain or loss and resulting amortization in years beyond fiscal year 2023.

Effective beginning in the first quarter of fiscal year 2023, management will review and disclose our adjusted results excluding the impact of non-service related costs as they are not indicative of the plans' future contribution needs due to the funded status of the plans. Non-service related costs are driven by factors that are unrelated to our operations, such as recent changes to the allocation of our pension plan assets associated with de-risking as well as volatility in equity and debt markets.

### **Pension Funding**

#### **Funded Status**

The projected benefit obligation represents the actuarial present value of benefits attributable to employee service rendered to date, including the effects of estimated future salary increases. The plan funded status is calculated as the difference between the projected benefit obligation and the fair value of plan assets at the end of the period.

The table below summarizes the project benefit obligation, the fair value of plan assets, and the funded status for our U.S. and international plans as of 30 September:

	<b>2022</b>	2021
Projected benefit obligation	<b>\$3,588.3</b>	\$5,304.9
Fair value of plan assets at end of year	<b>3,526.0</b>	5,248.7
Plan funded status	<b>(\$62.3)</b>	(\$56.2)

The net unfunded liability of \$62.3 as of 30 September 2022 increased \$6.1 from \$56.2 as of 30 September 2021, primarily due to unfavorable asset experience, partially offset by a lower liability due to increased discount rates.

#### **Company Contributions**

Pension funding includes both contributions to funded plans and benefit payments for unfunded plans, which are primarily non-qualified plans. With respect to funded plans, our funding policy is that contributions, combined with appreciation and earnings, will be sufficient to pay benefits without creating unnecessary surpluses.

In addition, we make contributions to satisfy all legal funding requirements while managing our capacity to benefit from tax deductions attributable to plan contributions. With the assistance of third-party actuaries, we analyze the liabilities and demographics of each plan, which help guide the level of contributions. During 2022 and 2021, our cash contributions to funded plans and benefit payments for unfunded plans were \$44.7 and \$44.6, respectively.

#### **Funding Outlook**

For fiscal year 2023, cash contributions to defined benefit plans are estimated to be \$25 to \$35. The estimate is based on expected contributions to certain international plans and anticipated benefit payments for unfunded plans, which are dependent upon the timing of retirements. Actual future contributions will depend on future funding legislation, discount rates, investment performance, plan design, and various other factors.

## CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Refer to Note 1, *Basis of Presentation and Major Accounting Policies*, and Note 2, *New Accounting Guidance*, to the consolidated financial statements for a description of our major accounting policies and information concerning implementation and impact of new accounting guidance.

The accounting policies discussed below are those policies that we consider to be the most critical to understanding our financial statements because they require management's most difficult, subjective, or complex judgments, often as the result of the need to make estimates about the effects of matters that are inherently uncertain. These estimates reflect our best judgment about current and/or future economic and market conditions and their effect based on information available as of the date of our consolidated financial statements. If conditions change, actual results may differ materially from these estimates. Our management has reviewed these critical accounting policies and estimates and related disclosures with the Audit and Finance Committee of our Board of Directors.

### Depreciable Lives of Plant and Equipment

Plant and equipment, net at 30 September 2022 totaled \$14,160.5, and depreciation expense totaled \$1,302.7 during fiscal year 2022. Plant and equipment is recorded at cost and depreciated using the straight-line method, which deducts equal amounts of the cost of each asset from earnings every year over its estimated economic useful life.

Economic useful life is the duration of time an asset is expected to be productively employed by us, which may be less than its physical life. Assumptions on the following factors, among others, affect the determination of estimated economic useful life: wear and tear, obsolescence, technical standards, contract life, market demand, competitive position, raw material availability, and geographic location.

The estimated economic useful life of an asset is monitored to determine its appropriateness, especially when business circumstances change. For example, changes in technology, changes in the estimated future demand for products, excessive wear and tear, or unanticipated government actions may result in a shorter estimated useful life than originally anticipated. In these cases, we would depreciate the remaining net book value over the new estimated remaining life, thereby increasing depreciation expense per year on a prospective basis. Likewise, if the estimated useful life is increased, the adjustment to the useful life decreases depreciation expense per year on a prospective basis.

Our regional segments have numerous long-term customer supply contracts for which we construct an on-site plant adjacent to or near the customer's facility. These contracts typically have initial contract terms of 10 to 20 years. Depreciable lives of the production assets related to long-term supply contracts are generally matched to the contract lives. Extensions to the contract term of supply frequently occur prior to the expiration of the initial term. As contract terms are extended, the depreciable life of the associated production assets is adjusted to match the new contract term, as long as it does not exceed the remaining physical life of the asset.

Our regional segments also have contracts for liquid or gaseous bulk supply and, for smaller customers, packaged gases. The depreciable lives of production facilities associated with these contracts are generally 15 years. These depreciable lives have been determined based on historical experience combined with judgment on future assumptions such as technological advances, potential obsolescence, competitors' actions, etc.

In addition, we may purchase assets through transactions accounted for as either an asset acquisition or a business combination. Depreciable lives are assigned to acquired assets based on the age and condition of the assets, the remaining duration of long-term supply contracts served by the assets, and our historical experience with similar assets. Management monitors its assumptions and may potentially need to adjust depreciable life as circumstances change.

### Impairment of Assets

There were no triggering events in fiscal year 2022 that would require impairment testing for any of our asset groups, reporting units that contain goodwill, or indefinite-lived intangibles assets. We completed our annual impairment tests for goodwill and other indefinite-lived intangible assets and concluded there were no indications of impairment.

In the fourth quarter of fiscal year 2022, we recorded a noncash charge of \$14.8 for the other-than-temporary impairment of two small equity method investments in our Asia segment.

Refer to the "Impairment of Assets" subsections below for additional detail.

## **Impairment of Assets – Plant and Equipment**

Plant and equipment meeting the held for sale criteria are reported at the lower of carrying amount or fair value less cost to sell. Plant and equipment to be disposed of other than by sale may be reviewed for impairment upon the occurrence of certain triggering events, such as unexpected contract terminations or unexpected foreign government-imposed restrictions or expropriations. Plant and equipment held for use is grouped for impairment testing at the lowest level for which there is identifiable cash flows. Impairment testing of the asset group occurs whenever events or changes in circumstances indicate that the carrying amount of the assets may not be recoverable. Such circumstances may include:

- a significant decrease in the market value of a long-lived asset grouping;
- a significant adverse change in the manner in which the asset grouping is being used or in its physical condition;
- an accumulation of costs significantly in excess of the amount originally expected for the acquisition or construction of the long-lived asset;
- a reduction in revenues that is other than temporary;
- a history of operating or cash flow losses associated with the use of the asset grouping; or
- changes in the expected useful life of the long-lived assets.

If such circumstances are determined to exist, an estimate of undiscounted future cash flows produced by that asset group is compared to the carrying value to determine whether impairment exists. If an asset group is determined to be impaired, the loss is measured based on the difference between the asset group's fair value and its carrying value. An estimate of the asset group's fair value is based on the discounted value of its estimated cash flows.

The assumptions underlying the undiscounted future cash flow projections require significant management judgment. Factors that management must estimate include industry and market conditions, sales volume and prices, costs to produce, inflation, etc. The assumptions underlying the cash flow projections represent management's best estimates at the time of the impairment review and could include probability weighting of cash flow projections associated with multiple potential future scenarios. Changes in key assumptions or actual conditions that differ from estimates could result in an impairment charge. We use reasonable and supportable assumptions when performing impairment reviews and cannot predict the occurrence of future events and circumstances that could result in impairment charges.

In fiscal year 2022, there was no need to test for impairment on any of our asset groupings as no events or changes in circumstances indicated that the carrying amount of our asset groupings may not be recoverable.

## **Impairment of Assets – Goodwill**

The acquisition method of accounting for business combinations requires us to make use of estimates and judgments to allocate the purchase price paid for acquisitions to the fair value of the net tangible and identifiable intangible assets. Goodwill represents the excess of the aggregate purchase price (plus the fair value of any noncontrolling interest and previously held equity interest in the acquiree) over the fair value of identifiable net assets of an acquired entity. Goodwill was \$823.0 as of 30 September 2022. Disclosures related to goodwill are included in Note 9, *Goodwill*, to the consolidated financial statements.

We review goodwill for impairment annually in the fourth quarter of the fiscal year and whenever events or changes in circumstances indicate that the carrying value of goodwill might not be recoverable. The tests are done at the reporting unit level, which is defined as being equal to or one level below the operating segment for which discrete financial information is available and whose operating results are reviewed by segment managers regularly. We have five reportable business segments, seven operating segments and 11 reporting units, eight of which include a goodwill balance. Refer to Note 23, *Business Segment and Geographic Information*, for additional information. Reporting units are primarily based on products and subregions within each reportable segment. The majority of our goodwill is assigned to reporting units within our regional industrial gases segments.

As part of the goodwill impairment testing, we have the option to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying value. However, we choose to bypass the qualitative assessment and conduct quantitative testing to determine if the carrying value of the reporting unit exceeds its fair value. An impairment loss will be recognized for the amount by which the carrying value of the reporting unit exceeds its fair value, not to exceed the total amount of goodwill allocated to that reporting unit.

To determine the fair value of a reporting unit, we initially use an income approach valuation model, representing the present value of estimated future cash flows. Our valuation model uses a discrete growth period and an estimated exit trading multiple. The income approach is an appropriate valuation method due to our capital-intensive nature, the long-term contractual nature of our business, and the relatively consistent cash flows generated by our reporting units. The principal assumptions utilized in our income approach valuation model include revenue growth rates, operating profit and/or adjusted EBITDA margins, discount rate, and exit multiple. Projected revenue growth rates and operating profit and/or adjusted EBITDA assumptions are consistent with those utilized in our operating plan and/or revised forecasts and long-term financial planning process. The discount rate assumption is calculated based on an estimated market-participant risk-adjusted weighted-average cost of capital, which includes factors such as the risk-free rate of return, cost of debt, and expected equity premiums. The exit multiple is determined from comparable industry transactions and where appropriate, reflects expected long-term growth rates.

If our initial review under the income approach indicates there may be impairment, we incorporate results under the market approach to further evaluate the existence of impairment. When the market approach is utilized, fair value is estimated based on market multiples of revenue and earnings derived from comparable publicly-traded industrial gases companies and/or regional manufacturing companies engaged in the same or similar lines of business as the reporting unit, adjusted to reflect differences in size and growth prospects. When both the income and market approach are utilized, we review relevant facts and circumstances and make a qualitative assessment to determine the proper weighting. Management judgment is required in the determination of each assumption utilized in the valuation model, and actual results could differ from the estimates.

During the fourth quarter of fiscal year 2022, we conducted our annual goodwill impairment test, noting no indications of impairment. The fair value of all of our reporting units substantially exceeded their carrying value.

Future events that could have a negative impact on the level of excess fair value over carrying value of the reporting units include, but are not limited to: long-term economic weakness, decline in market share, pricing pressures, inability to successfully implement cost improvement measures, increases to our cost of capital, changes in the strategy of the reporting unit, and changes to the structure of our business as a result of future reorganizations or divestitures of assets or businesses. Negative changes in one or more of these factors, among others, could result in impairment charges.

#### **Impairment of Assets – Intangible Assets**

Intangible assets, net with determinable lives at 30 September 2022 totaled \$314.4 and consisted primarily of customer relationships, purchased patents and technology, and land use rights. These intangible assets are tested for impairment as part of the long-lived asset grouping impairment tests. Impairment testing of the asset group occurs whenever events or changes in circumstances indicate that the carrying value of the assets may not be recoverable. See the impairment discussion above under "*Impairment of Assets – Plant and Equipment*" for a description of how impairment losses are determined.

Indefinite-lived intangible assets at 30 September 2022 totaled \$33.1 and consisted of trade names and trademarks. Indefinite-lived intangibles are subject to impairment testing at least annually or more frequently if events or changes in circumstances indicate that potential impairment exists. The impairment test for indefinite-lived intangible assets involves calculating the fair value of the indefinite-lived intangible assets and comparing the fair value to their carrying value. If the fair value is less than the carrying value, the difference is recorded as an impairment loss. To determine fair value, we utilize the royalty savings method, a form of the income approach. This method values an intangible asset by estimating the royalties avoided through ownership of the asset.

Disclosures related to intangible assets other than goodwill are included in Note 10, *Intangible Assets*, to the consolidated financial statements.

In the fourth quarter of 2022, we conducted our annual impairment test of indefinite-lived intangibles which resulted in no impairment.

#### **Impairment of Assets – Equity Method Investments**

Investments in and advances to equity affiliates totaled \$3,353.8 at 30 September 2022. The majority of our investments are ventures with other industrial gas companies. Summarized financial information of our equity affiliates is included in Note 7, *Equity Affiliates*, to the consolidated financial statements. We review our equity method investments for impairment whenever events or changes in circumstances indicate that the carrying amount of the investment may not be recoverable.

An impairment loss is recognized in the event that an other-than-temporary decline in fair value below the carrying value of an investment occurs. We estimate the fair value of our investments under the income approach, which considers the estimated discounted future cash flows expected to be generated by the investee, and/or the market approach, which considers market multiples of revenue and earnings derived from comparable publicly-traded industrial gas companies. Changes in key assumptions about the financial condition of an investee or actual conditions that differ from estimates could result in an impairment charge.

During the fourth quarter of fiscal year 2022, we determined there was an other-than-temporary impairment of our investments in two small equity affiliates in the Asia segment. As a result, we recorded a noncash charge of \$14.8 (\$11.1 after-tax, or \$0.05 per share) to write down the full carrying value of the investments. This charge is reflected on our consolidated income statements within "Equity affiliates' income" and was not recorded in segment results. There were no events or changes in circumstances that indicated that the carrying amount of our other investments may not be recoverable.

### **Revenue Recognition – Cost Incurred Input Method**

Revenue from equipment sale contracts is generally recognized over time as we have an enforceable right to payment for performance completed to date and our performance under the contract terms does not create an asset with alternative use. We use a cost incurred input method to recognize revenue by which costs incurred to date relative to total estimated costs at completion are used to measure progress toward satisfying performance obligations. Costs incurred include material, labor, and overhead costs and represent work contributing and proportionate to the transfer of control to the customer.

Accounting for contracts using the cost incurred input method requires management judgment relative to assessing risks and their impact on the estimates of revenues and costs. Our estimates are impacted by factors such as the potential for incentives or penalties on performance, schedule delays, technical issues, cost inflation, labor productivity, the complexity of work performed, the availability of materials, and performance of subcontractors. When adjustments in estimated total contract revenues or estimated total costs are required, any changes in the estimated profit from prior estimates are recognized in the current period for the inception-to-date effect of such change. When estimates of total costs to be incurred on a contract exceed estimates of total revenues to be earned, a provision for the entire estimated loss on the contract is recorded in the period in which the loss is determined.

In addition to the typical risks associated with underlying performance of project procurement and construction activities, our sale of equipment projects within our Corporate and other segment require monitoring of risks associated with schedule, geography, and other aspects of the contract and their effects on our estimates of total revenues and total costs to complete the contract.

Changes in estimates on projects accounted for under the cost incurred input method unfavorably impacted operating income by approximately \$30 in fiscal year 2022 and \$19 in fiscal year 2021. Our changes in estimates would not have significantly impacted amounts recorded in prior years.

We assess the performance of our sale of equipment projects as they progress. Our earnings could be positively or negatively impacted by changes to our forecast of revenues and costs on these projects.

### **Revenue Recognition – On-site Customer Contracts**

For customers who require large volumes of gases on a long-term basis, we produce and supply gases under long-term contracts from large facilities that we build, own and operate on or near the customer's facilities. Certain of these on-site contracts contain complex terms and provisions such as tolling arrangements, minimum payment requirements, variable components and pricing provisions that require significant judgment to determine the amount and timing of revenue recognition.

### **Income Taxes**

We account for income taxes under the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for the tax effects of temporary differences between the financial reporting and tax bases of assets and liabilities measured using enacted tax rates in effect for the year in which the differences are expected to be recovered or settled. As of 30 September 2022, accrued income taxes, including the amount recorded as noncurrent, was \$269.8, and net deferred tax liabilities were \$1,111.7. Tax liabilities related to uncertain tax positions as of 30 September 2022 were \$103.5, excluding interest and penalties. Income tax expense for the fiscal year ended 30 September 2022 was \$500.8. Disclosures related to income taxes are included in Note 21, *Income Taxes*, to the consolidated financial statements.

Management judgment is required concerning the ultimate outcome of tax contingencies and the realization of deferred tax assets.

Actual income taxes paid may vary from estimates, depending upon changes in income tax laws, actual results of operations, and the final audit of tax returns by taxing authorities. Tax assessments may arise several years after tax returns have been filed. We believe that our recorded tax liabilities adequately provide for these assessments.

Deferred tax assets are recorded for operating losses and tax credit carryforwards. However, when we do not expect sufficient sources of future taxable income to realize the benefit of the operating losses or tax credit carryforwards, these deferred tax assets are reduced by a valuation allowance. A valuation allowance is recognized if, based on the weight of available evidence, it is considered more likely than not that some portion or all of the deferred tax asset will not be realized. The factors used to assess the likelihood of realization include forecasted future taxable income and available tax planning strategies that could be implemented to realize or renew net deferred tax assets in order to avoid the potential loss of future tax benefits. The effect of a change in the valuation allowance is reported in income tax expense.

A 1% increase or decrease in our effective tax rate may result in a decrease or increase to net income, respectively, of approximately \$28.

### **Pension and Other Postretirement Benefits**

The amounts recognized in the consolidated financial statements for pension and other postretirement benefits are determined on an actuarial basis utilizing numerous assumptions. The discussion that follows provides information on the significant assumptions, expense, and obligations associated with the defined benefit plans.

Actuarial models are used in calculating the expense and liability related to the various defined benefit plans. These models have an underlying assumption that the employees render service over their service lives on a relatively consistent basis; therefore, the expense of benefits earned should follow a similar pattern.

Several assumptions and statistical variables are used in the models to calculate the expense and liability related to the plans. We determine assumptions about the discount rate, the expected rate of return on plan assets, and the rate of compensation increase. Note 15, *Retirement Benefits*, to the consolidated financial statements includes disclosure of these rates on a weighted-average basis for both the U.S. and international plans. The actuarial models also use assumptions about demographic factors such as retirement age, mortality, and turnover rates. Mortality rates are based on the most recent U.S. and international mortality tables. We believe the actuarial assumptions are reasonable. However, actual results could vary materially from these actuarial assumptions due to economic events and differences in rates of retirement, mortality, and turnover.

One of the assumptions used in the actuarial models is the discount rate used to measure benefit obligations. This rate reflects the prevailing market rate for high-quality, fixed-income debt instruments with maturities corresponding to the expected timing of benefit payments as of the annual measurement date for each of the various plans. We measure the service cost and interest cost components of pension expense by applying spot rates along the yield curve to the relevant projected cash flows. The rates along the yield curve are used to discount the future cash flows of benefit obligations back to the measurement date. These rates change from year to year based on market conditions that affect corporate bond yields. A higher discount rate decreases the present value of the benefit obligations and results in lower pension expense. With respect to impacts on pension benefit obligations, a 50 bp increase or decrease in the discount rate may result in a decrease or increase, respectively, to pension expense of approximately \$20 per year.

The expected rate of return on plan assets represents an estimate of the long-term average rate of return to be earned by plan assets reflecting current asset allocations. In determining estimated asset class returns, we take into account historical and future expected long-term returns and the value of active management, as well as the interest rate environment. Asset allocation is determined based on long-term return, volatility and correlation characteristics of the asset classes, the profiles of the plans' liabilities, and acceptable levels of risk. Lower returns on the plan assets result in higher pension expense. A 50 bp increase or decrease in the estimated rate of return on plan assets may result in a decrease or increase, respectively, to pension expense of approximately \$23 per year.



We use a market-related valuation method for recognizing certain investment gains or losses for our significant pension plans. Investment gains or losses are the difference between the expected return and actual return on plan assets. The expected return on plan assets is determined based on a market-related value of plan assets. This is a calculated value that recognizes investment gains and losses on equities over a five-year period from the year in which they occur and reduces year-to-year volatility. The market-related value for non-equity investments equals the actual fair value. Expense in future periods will be impacted as gains or losses are recognized in the market-related value of assets.

The expected rate of compensation increase is another key assumption. We determine this rate based on review of the underlying long-term salary increase trend characteristic of labor markets and historical experience, as well as comparison to peer companies. A 50 bp increase or decrease in the expected rate of compensation may result in an increase or decrease to pension expense, respectively, of approximately \$7 per year.

### **Loss Contingencies**

In the normal course of business, we encounter contingencies, or situations involving varying degrees of uncertainty as to the outcome and effect on our company. We accrue a liability for loss contingencies when it is considered probable that a liability has been incurred and the amount of loss can be reasonably estimated. When only a range of possible loss can be established, the most probable amount in the range is accrued. If no amount within this range is a better estimate than any other amount within the range, the minimum amount in the range is accrued.

Contingencies include those associated with litigation and environmental matters, for which our accounting policy is discussed in Note 1, *Basis of Presentation and Major Accounting Policies*, to the consolidated financial statements, and details are provided in Note 16, *Commitments and Contingencies*, to the consolidated financial statements. Significant judgment is required to determine both the probability and whether the amount of loss associated with a contingency can be reasonably estimated. These determinations are made based on the best available information at the time. As additional information becomes available, we reassess probability and estimates of loss contingencies. Revisions to the estimates associated with loss contingencies could have a significant impact on our results of operations in the period in which an accrual for loss contingencies is recorded or adjusted. For example, due to the inherent uncertainties related to environmental exposures, a significant increase to environmental liabilities could occur if a new site is designated, the scope of remediation is increased, a different remediation alternative is identified, or our proportionate share of the liability increases. Similarly, a future charge for regulatory fines or damage awards associated with litigation could have a significant impact on our net income in the period in which it is recorded.

### **Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

Our earnings, cash flows, and financial position are exposed to market risks arising from fluctuations in interest rates and foreign currency exchange rates. It is our policy to minimize our cash flow exposure to adverse changes in currency exchange rates and to manage the financial risks inherent in funding with debt capital.

We address these financial exposures through a controlled program of risk management that includes the use of derivative financial instruments. We have established counterparty credit guidelines and generally enter into transactions with financial institutions of investment grade or better, thereby minimizing the risk of credit loss. All instruments are entered into for other than trading purposes. For details on the types and use of these derivative instruments and related major accounting policies, refer to Note 1, *Basis of Presentation and Major Accounting Policies*, and Note 12, *Financial Instruments*, to the consolidated financial statements. Additionally, we mitigate adverse energy price impacts through our cost pass-through contracts with customers and price increases.

Our derivative and other financial instruments consist of long-term debt, including the current portion and amounts owed to related parties; interest rate swaps; cross currency interest rate swaps; and foreign exchange-forward contracts. The net market value of these financial instruments combined is referred to below as the "net financial instrument position" and is disclosed in Note 13, *Fair Value Measurements*, to the consolidated financial statements. Our net financial instrument position decreased from a liability of \$7,850.3 at 30 September 2021 to a liability of \$6,898.6 at 30 September 2022. The decrease was primarily due to the effect of higher interest rates on the fair value of U.S. Dollar- and Euro-denominated fixed-rate debt and the effect of a stronger U.S Dollar on foreign currency-denominated debt.

The analysis below presents the sensitivity of the market value of our financial instruments to selected changes in market rates and prices. Market values are the present values of projected future cash flows based on the market rates and prices chosen. The market values for interest rate risk and foreign currency risk are calculated by us using a third-party software model that utilizes standard pricing models to determine the present value of the instruments based on market conditions as of the valuation date, such as interest rates, spot and forward exchange rates, and implied volatility.

### **Interest Rate Risk**

Our debt portfolio as of 30 September 2022, including the effect of currency and interest rate swap agreements, was composed of 79% fixed-rate debt and 21% variable-rate debt. Our debt portfolio as of 30 September 2021, including the effect of currency and interest rate swap agreements, was composed of 89% fixed-rate debt and 11% variable-rate debt. The increase in variable-rate debt is primarily the result of a \$600 million increase in the outstanding notional of fixed-to-variable interest rate swaps.

The sensitivity analysis related to the interest rate risk on the fixed portion of our debt portfolio assumes an instantaneous 100 bp parallel move in interest rates from the level at 30 September 2022, with all other variables held constant. A 100 bp increase in market interest rates would result in a decrease of \$364 and \$587 in the net liability position of financial instruments at 30 September 2022 and 2021, respectively. A 100 bp decrease in market interest rates would result in an increase of \$425 and \$692 in the net liability position of financial instruments at 30 September 2022 and 2021, respectively.

Based on the variable-rate debt included in our debt portfolio, including the interest rate swap agreements, a 100 bp increase in interest rates would result in an additional \$16 and \$8 of interest incurred per year at 30 September 2022 and 2021, respectively. A 100 bp decline in interest rates would lower interest incurred by \$16 and \$8 per year at 30 September 2022 and 2021, respectively.

### **Foreign Currency Exchange Rate Risk**

The sensitivity analysis related to foreign currency exchange rates assumes an instantaneous 10% change in the foreign currency exchange rates from their levels at 30 September 2022 and 2021, with all other variables held constant. A 10% strengthening or weakening of the functional currency of an entity versus all other currencies would result in a decrease or increase, respectively, of \$165 and \$343 in the net liability position of financial instruments at 30 September 2022 and 2021, respectively. The lower decrease or increase from a 10% strengthening or weakening, respectively, was primarily due to the origination of project cost hedges that generate losses and increase the net liability position when the functional currency strengthens or generate gains and decrease the net liability position when the functional currency weakens.

The primary currency pairs for which we have exchange rate exposure are the Euro and U.S. Dollar and Chinese Renminbi and U.S. Dollar. Foreign currency debt, cross currency interest rate swaps, and foreign exchange-forward contracts are used in countries where we do business, thereby reducing our net asset exposure. Foreign exchange-forward contracts and cross currency interest rate swaps are also used to hedge our firm and highly anticipated foreign currency cash flows. Thus, there is either an asset or liability or cash flow exposure related to all of the financial instruments in the above sensitivity analysis for which the impact of a movement in exchange rates would be in the opposite direction and materially equal to the impact on the instruments in the analysis.

The majority of our sales are denominated in foreign currencies as they are derived outside the United States. Therefore, financial results will be affected by changes in foreign currency rates. The Chinese Renminbi and the Euro represent the largest exposures in terms of our foreign earnings. We estimate that a 10% reduction in either the Chinese Renminbi or the Euro versus the U.S. Dollar would lower our annual operating income by approximately \$45 and \$25, respectively.

## Item 8. Financial Statements and Supplementary Data

### INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

Management's Report on Internal Control Over Financial Reporting .....	54
Report of Deloitte & Touche LLP, Independent Registered Public Accounting Firm (PCAOB ID No. 34) .....	55
Consolidated Income Statements – Fiscal Years Ended 30 September 2022, 2021, and 2020 .....	58
Consolidated Comprehensive Income Statements – Fiscal Years Ended 30 September 2022, 2021, and 2020 ..	59
Consolidated Balance Sheets – 30 September 2022 and 2021 .....	60
Consolidated Statements of Cash Flows – Fiscal Years Ended 30 September 2022, 2021, and 2020 .....	61
Consolidated Statements of Equity – Fiscal Years Ended 30 September 2022, 2021, and 2020 .....	62
Notes to Consolidated Financial Statements .....	63

## MANAGEMENT'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING

Air Products' management is responsible for establishing and maintaining adequate internal control over financial reporting. Our internal control over financial reporting, which is defined in the following sentences, is a process designed to provide reasonable assurance regarding the reliability of our financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles and includes those policies and procedures that:

- (i) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the Company;
- (ii) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with U.S. generally accepted accounting principles, and that receipts and expenditures of the Company are being made only in accordance with authorizations of management and directors of the Company; and
- (iii) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the Company's assets that could have a material effect on the financial statements.

Because of inherent limitations, internal control over financial reporting can only provide reasonable assurance and may not prevent or detect misstatements. Further, because of changes in conditions, the effectiveness of our internal control over financial reporting may vary over time. Our processes contain self-monitoring mechanisms, and actions are taken to correct deficiencies as they are identified.

Management has evaluated the effectiveness of its internal control over financial reporting based on criteria established in *Internal Control—Integrated Framework (2013)* issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). Based on this evaluation, management concluded that, as of 30 September 2022, the Company's internal control over financial reporting was effective.

Deloitte & Touche LLP, an independent registered public accounting firm, has issued its opinion on the Company's internal control over financial reporting as of 30 September 2022 as stated in its report which appears herein.

/s/ Seifi Ghasemi

---

Seifi Ghasemi

Chairman, President, and  
Chief Executive Officer  
22 November 2022

/s/ Melissa N. Schaeffer

---

Melissa N. Schaeffer

Senior Vice President and  
Chief Financial Officer  
22 November 2022

## **REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the shareholders and the Board of Directors of Air Products and Chemicals, Inc.

### **Opinions on the Financial Statements and Internal Control over Financial Reporting**

We have audited the accompanying consolidated balance sheets of Air Products and Chemicals, Inc. and subsidiaries (the "Company") as of September 30, 2022 and 2021, the related consolidated income statements, comprehensive income statements, statements of equity, and statements of cash flows, for each of the three years in the period ended September 30, 2022, and the related notes (collectively referred to as the "financial statements"). We also have audited the Company's internal control over financial reporting as of September 30, 2022, based on criteria established in Internal Control — Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Company as of September 30, 2022 and 2021, and the results of its operations and its cash flows for each of the three years in the period ended September 30, 2022, in conformity with accounting principles generally accepted in the United States of America. Also, in our opinion, the Company maintained, in all material respects, effective internal control over financial reporting as of September 30, 2022, based on criteria established in Internal Control — Integrated Framework (2013) issued by COSO.

### **Basis for Opinions**

The Company's management is responsible for these financial statements, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on these financial statements and an opinion on the Company's internal control over financial reporting based on our audits. We are a public accounting firm registered with the Public Company Accounting Oversight Board (United States) (PCAOB) and are required to be independent with respect to the Company in accordance with the U.S. federal securities laws and the applicable rules and regulations of the Securities and Exchange Commission and the PCAOB.

We conducted our audits in accordance with the standards of the PCAOB. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement, whether due to error or fraud, and whether effective internal control over financial reporting was maintained in all material respects.

Our audits of the financial statements included performing procedures to assess the risks of material misstatement of the financial statements, whether due to error or fraud, and performing procedures to respond to those risks. Such procedures included examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements. Our audits also included evaluating the accounting principles used and significant estimates made by management, as well as evaluating the overall presentation of the financial statements. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

### **Definition and Limitations of Internal Control over Financial Reporting**

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

### **Critical Audit Matters**

The critical audit matters communicated below are matters arising from the current-period audit of the financial statements that were communicated or required to be communicated to the audit committee and that (1) relate to accounts or disclosures that are material to the financial statements and (2) involved our especially challenging, subjective, or complex judgments. The communication of critical audit matters does not alter in any way our opinion on the financial statements, taken as a whole, and we are not, by communicating the critical audit matters below, providing a separate opinion on the critical audit matters or on the accounts or disclosures to which they relate.

### **Revenue Recognition – On-site Customer Contracts – Refer to Notes 1 and 4 to the Financial Statements**

#### **Critical Audit Matter Description**

On-site industrial gas customer contracts involve large capital investments to serve customers who require large volumes of gases and have relatively constant demand. The Company builds, owns and operates facilities on or near the customer's facilities to produce and supply the customer with gases under a long-term arrangement. Typically, these contracts have 15- to 20-year terms and contain fixed monthly charges and/or minimum purchase requirements. Revenue associated with these contracts is generally recognized over time during the period in which the Company delivers or makes available the agreed upon quantity of gases. In addition, certain on-site industrial gas contracts contain complex terms and provisions such as tolling arrangements, minimum payment requirements, pricing provisions, and variable components that are specific to a customer arrangement, including certain contracts with related parties. These arrangements may require greater judgment in determining when contractual requirements have been met, impacting the timing and amount of revenue to be recorded.

We identified revenue recognition for certain on-site industrial gas customer contracts with complex terms and provisions as a critical audit matter because of the judgments necessary for management to evaluate these contract terms, including amendments, in order to determine the amount of revenue to be recognized. This required a high degree of auditor judgment when performing procedures to audit management's determination of the amount and timing of revenue recognition and evaluating the results of those procedures.

#### **How the Critical Audit Matter Was Addressed in the Audit**

Our audit procedures related to revenue recognition for certain on-site industrial gas customer contracts with complex terms and provisions included the following procedures, among others:

- We tested the effectiveness of the Company's controls related to the amount and timing of revenue recognition, including controls over the evaluation of complex terms and provisions in certain on-site industrial gas customer contracts.
- We evaluated the terms included within original customer contracts and related amendments to assess the accounting for provisions such as minimum payment requirements, pricing provisions, settlement terms, and variable components that require management to apply judgment in determining revenue recognition associated with the contract.
- We evaluated customer transactions and agreed the amount of revenue recognized to underlying contracts, customer invoices, and cash receipts.
- We tested the probability of collection of variable components, including penalties, which impacts the amount and timing of revenue which the Company expects to collect.
- We inquired of personnel who oversee operations, customer relations, and revenue recognition as to the presence of contract amendments, and interpretation of contract terms.
- We considered the nature of transactions with related parties and any potential impact on revenue recognition.

## **Investments in Joint Ventures – Consolidation Accounting – Refer to Notes 1, 7, and 22 to the Financial Statements**

### **Critical Audit Matter Description**

In 2022, the Company entered into two significant joint ventures, the Jazan Integrated Gasification and Power Company ("JIGPC") joint venture and the NEOM Green Hydrogen Company ("NGHC") joint venture, which required assessments to determine if the respective investments should be consolidated by the Company. The consolidation assessments include an evaluation to determine whether the joint venture investments are variable interest entities ("VIE"). Application of the VIE accounting model requires the Company to identify whether it is the primary beneficiary of a joint venture when voting interests may not indicate which party maintains a controlling financial interest in the joint venture.

We identified the VIE analysis and primary beneficiary assessment as a critical audit matter. The application of the VIE accounting model requires a high degree of auditor judgment and additional effort when performing audit procedures to evaluate the reasonableness of management's judgments related to the VIE analysis and control over the investment, including the need to use professionals in our firm with expertise in accounting for consolidations.

### **How the Critical Audit Matter Was Addressed in the Audit**

Our audit procedures related to the application of the VIE accounting model for certain joint ventures included the following, among others:

- We tested the effectiveness of the Company's controls over the initial accounting assessment of joint ventures, including controls over the accuracy and completeness of information the Company used to evaluate the VIE analysis and accounting control criteria.
- We read the joint ventures shareholders' agreements and related contracts, which govern the formation and activities of the investment, and evaluated the appropriateness of the Company's accounting conclusion related to the VIE analysis and control of the joint venture.
- We analyzed other qualitative factors, such as the nature of the other investors in the joint venture and relationships with lenders and other counterparties as well as the nature and relative significance of the activities conducted by the shareholders under the various arrangements, to identify factors that may suggest a different conclusion related to management's assessment of the primary beneficiary.
- We used professionals in our firm having expertise in accounting for consolidations when evaluating the provisions of the joint venture shareholders' agreement and related contracts.

/s/ Deloitte & Touche LLP  
Philadelphia, Pennsylvania  
November 22, 2022

We have served as the Company's auditor since 2018.

**Air Products and Chemicals, Inc. and Subsidiaries**  
**CONSOLIDATED INCOME STATEMENTS**

For the Fiscal Years Ended 30 September

<i>(Millions of U.S. Dollars, except for share and per share data)</i>	<b>2022</b>	2021	2020
<b>Sales</b>	<b>\$12,698.6</b>	\$10,323.0	\$8,856.3
Cost of sales	<b>9,338.5</b>	7,186.1	5,858.1
Facility closure	—	23.2	—
Selling and administrative	<b>900.6</b>	828.4	775.9
Research and development	<b>102.9</b>	93.5	83.9
Business and asset actions	<b>73.7</b>	—	—
Gain on exchange with joint venture partner	—	36.8	—
Company headquarters relocation income (expense)	—	—	33.8
Other income (expense), net	<b>55.9</b>	52.8	65.4
<b>Operating Income</b>	<b>2,338.8</b>	2,281.4	2,237.6
Equity affiliates' income	<b>481.5</b>	294.1	264.8
Interest expense	<b>128.0</b>	141.8	109.3
Other non-operating income (expense), net	<b>62.4</b>	73.7	30.7
<b>Income From Continuing Operations Before Taxes</b>	<b>2,754.7</b>	2,507.4	2,423.8
Income tax provision	<b>500.8</b>	462.8	478.4
<b>Income From Continuing Operations</b>	<b>2,253.9</b>	2,044.6	1,945.4
Income (Loss) from discontinued operations, net of tax	<b>12.6</b>	70.3	(14.3)
<b>Net Income</b>	<b>2,266.5</b>	2,114.9	1,931.1
Net income attributable to noncontrolling interests of continuing operations	<b>10.4</b>	15.8	44.4
<b>Net Income Attributable to Air Products</b>	<b>\$2,256.1</b>	\$2,099.1	\$1,886.7
<b>Net Income Attributable to Air Products</b>			
Net income from continuing operations	<b>\$2,243.5</b>	\$2,028.8	\$1,901.0
Net income (loss) from discontinued operations	<b>12.6</b>	70.3	(14.3)
<b>Net Income Attributable to Air Products</b>	<b>\$2,256.1</b>	\$2,099.1	\$1,886.7
<b>Per Share Data*</b>			
Basic EPS from continuing operations	<b>\$10.11</b>	\$9.16	\$8.59
Basic EPS from discontinued operations	<b>0.06</b>	0.32	(0.06)
<b>Basic EPS Attributable to Air Products</b>	<b>\$10.16</b>	\$9.47	\$8.53
Diluted EPS from continuing operations	<b>\$10.08</b>	\$9.12	\$8.55
Diluted EPS from discontinued operations	<b>0.06</b>	0.32	(0.06)
<b>Diluted EPS Attributable to Air Products</b>	<b>\$10.14</b>	\$9.43	\$8.49
<b>Weighted Average Common Shares (in millions)</b>			
Basic	<b>222.0</b>	221.6	221.2
Diluted	<b>222.5</b>	222.5	222.3

\*Earnings per share ("EPS") is calculated independently for each component and may not sum to total EPS due to rounding.

The accompanying notes are an integral part of these statements.



**Air Products and Chemicals, Inc. and Subsidiaries**  
**CONSOLIDATED COMPREHENSIVE INCOME STATEMENTS**

For the Fiscal Years Ended 30 September

<i>(Millions of U.S. Dollars)</i>	<b>2022</b>	2021	2020
<b>Net Income</b>	<b>\$2,266.5</b>	\$2,114.9	\$1,931.1
<b>Other Comprehensive (Loss) Income, net of tax:</b>			
Translation adjustments, net of tax of \$71.2, \$2.8, and (\$29.4)	<b>(1,230.5)</b>	267.3	233.4
Net (loss) gain on derivatives, net of tax of (\$63.9), (\$9.0), and \$23.7	<b>(120.3)</b>	3.3	43.5
Pension and postretirement benefits, net of tax of (\$33.4), \$91.4, and (\$15.6)	<b>(112.2)</b>	274.3	(68.2)
Reclassification adjustments:			
Currency translation adjustment	<b>7.3</b>	—	—
Derivatives, net of tax of \$30.3, \$13.9, and (\$17.7)	<b>91.4</b>	43.5	(57.7)
Pension and postretirement benefits, net of tax of \$21.8, \$24.4, and \$27.1	<b>64.8</b>	74.6	82.5
<b>Total Other Comprehensive (Loss) Income</b>	<b>(1,299.5)</b>	663.0	233.5
<b>Comprehensive Income</b>	<b>967.0</b>	2,777.9	2,164.6
<b>Net Income Attributable to Noncontrolling Interests</b>	<b>10.4</b>	15.8	44.4
<b>Other Comprehensive (Loss) Income Attributable to Noncontrolling Interests</b>	<b>(29.3)</b>	38.8	(2.0)
<b>Comprehensive Income Attributable to Air Products</b>	<b>\$985.9</b>	\$2,723.3	\$2,122.2

The accompanying notes are an integral part of these statements.

**Air Products and Chemicals, Inc. and Subsidiaries**  
**CONSOLIDATED BALANCE SHEETS**  
As of the Fiscal Years Ended 30 September

<i>(Millions of U.S. Dollars, except for share and per share data)</i>	<b>2022</b>	2021
<b>Assets</b>		
<b>Current Assets</b>		
Cash and cash items	\$2,711.0	\$4,468.9
Short-term investments	590.7	1,331.9
Trade receivables, net	1,794.4	1,451.3
Inventories	514.2	453.9
Prepaid expenses	156.8	119.4
Other receivables and current assets	515.8	550.9
<b>Total Current Assets</b>	<b>6,282.9</b>	<b>8,376.3</b>
Investment in net assets of and advances to equity affiliates	3,353.8	1,649.3
Plant and equipment, net	14,160.5	13,254.6
Goodwill, net	823.0	911.5
Intangible assets, net	347.5	420.7
Noncurrent lease receivables	583.1	740.3
Other noncurrent assets	1,641.8	1,506.5
<b>Total Noncurrent Assets</b>	<b>20,909.7</b>	<b>18,482.9</b>
<b>Total Assets</b>	<b>\$27,192.6</b>	<b>\$26,859.2</b>
<b>Liabilities and Equity</b>		
<b>Current Liabilities</b>		
Payables and accrued liabilities	\$2,771.6	\$2,218.3
Accrued income taxes	135.2	93.9
Short-term borrowings	10.7	2.4
Current portion of long-term debt	548.3	484.5
<b>Total Current Liabilities</b>	<b>3,465.8</b>	<b>2,799.1</b>
Long-term debt	6,433.8	6,875.7
Long-term debt – related party	652.0	274.6
Other noncurrent liabilities	1,691.2	1,640.9
Deferred income taxes	1,247.4	1,180.9
<b>Total Noncurrent Liabilities</b>	<b>10,024.4</b>	<b>9,972.1</b>
<b>Total Liabilities</b>	<b>13,490.2</b>	<b>12,771.2</b>
<b>Commitments and Contingencies - See Note 16</b>		
<b>Air Products Shareholders' Equity</b>		
Common stock (par value \$1 per share; issued 2022 and 2021 - 249,455,584 shares)	249.4	249.4
Capital in excess of par value	1,141.4	1,115.8
Retained earnings	16,520.3	15,678.3
Accumulated other comprehensive loss	(2,786.1)	(1,515.9)
Treasury stock, at cost (2022 - 27,616,888 shares; 2021 - 28,058,829 shares)	(1,981.0)	(1,987.9)
<b>Total Air Products Shareholders' Equity</b>	<b>13,144.0</b>	<b>13,539.7</b>
<b>Noncontrolling Interests</b>	<b>558.4</b>	<b>548.3</b>
<b>Total Equity</b>	<b>13,702.4</b>	<b>14,088.0</b>
<b>Total Liabilities and Equity</b>	<b>\$27,192.6</b>	<b>\$26,859.2</b>

The accompanying notes are an integral part of these statements.

**Air Products and Chemicals, Inc. and Subsidiaries**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**

For the Fiscal Years Ended 30 September

<i>(Millions of U.S. Dollars)</i>	2022	2021	2020
<b>Operating Activities</b>			
Net income	\$2,266.5	\$2,114.9	\$1,931.1
Less: Net income attributable to noncontrolling interests of continuing operations	10.4	15.8	44.4
Net income attributable to Air Products	2,256.1	2,099.1	1,886.7
Net (income) loss from discontinued operations	(12.6)	(70.3)	14.3
Net income from continuing operations attributable to Air Products	2,243.5	2,028.8	1,901.0
Adjustments to reconcile income to cash provided by operating activities:			
Depreciation and amortization	1,338.2	1,321.3	1,185.0
Deferred income taxes	32.3	94.0	165.0
Facility closure	—	23.2	—
Business and asset actions	73.7	—	—
Undistributed earnings of equity method investments	(214.7)	(138.2)	(161.9)
Gain on sale of assets and investments	(24.1)	(37.2)	(45.8)
Share-based compensation	48.4	44.5	53.5
Noncurrent lease receivables	94.0	98.8	91.6
Other adjustments	(304.9)	(116.7)	116.4
Working capital changes that provided (used) cash, excluding effects of acquisitions:			
Trade receivables	(475.2)	(130.5)	43.2
Inventories	(94.3)	(47.2)	(5.2)
Other receivables	(1.8)	75.5	84.4
Payables and accrued liabilities	532.5	187.9	(31.9)
Other working capital	(77.0)	(69.0)	(130.6)
<b>Cash Provided by Operating Activities</b>	<b>3,170.6</b>	<b>3,335.2</b>	<b>3,264.7</b>
<b>Investing Activities</b>			
Additions to plant and equipment, including long-term deposits	(2,926.5)	(2,464.2)	(2,509.0)
Acquisitions, less cash acquired	(65.1)	(10.5)	(183.3)
Investment in and advances to unconsolidated affiliates	(1,658.4)	(76.0)	(24.4)
Proceeds from sale of assets and investments	46.2	37.5	80.3
Purchases of investments	(1,637.8)	(2,100.7)	(2,865.5)
Proceeds from investments	2,377.4	1,875.2	1,938.0
Other investing activities	7.0	5.8	3.9
<b>Cash Used for Investing Activities</b>	<b>(3,857.2)</b>	<b>(2,732.9)</b>	<b>(3,560.0)</b>
<b>Financing Activities</b>			
Long-term debt proceeds	766.2	178.9	4,895.8
Payments on long-term debt	(400.0)	(462.9)	(406.6)
Net increase (decrease) in commercial paper and short-term borrowings	17.9	1.0	(54.9)
Dividends paid to shareholders	(1,383.3)	(1,256.7)	(1,103.6)
Proceeds from stock option exercises	19.3	10.6	34.1
Investments by noncontrolling interests	21.0	136.6	17.1
Other financing activities	(41.7)	(28.4)	(97.2)
<b>Cash Provided by (Used for) Financing Activities</b>	<b>(1,000.6)</b>	<b>(1,420.9)</b>	<b>3,284.7</b>
<b>Discontinued Operations</b>			
Cash provided by operating activities	59.6	6.7	—
Cash provided by investing activities	—	—	—
Cash provided by financing activities	—	—	—
<b>Cash Provided by Discontinued Operations</b>	<b>59.6</b>	<b>6.7</b>	<b>—</b>
<b>Effect of Exchange Rate Changes on Cash</b>	<b>(130.3)</b>	<b>27.8</b>	<b>14.9</b>
Increase (Decrease) in cash and cash items	(1,757.9)	(784.1)	3,004.3
Cash and Cash items – Beginning of Year	4,468.9	5,253.0	2,248.7
<b>Cash and Cash Items – End of Period</b>	<b>\$2,711.0</b>	<b>\$4,468.9</b>	<b>\$5,253.0</b>

The accompanying notes are an integral part of these statements.

## Air Products and Chemicals, Inc. and Subsidiaries CONSOLIDATED STATEMENTS OF EQUITY

For the Fiscal Years Ended 30 September

<i>(Millions of U.S. Dollars, except for per share data)</i>	Common Stock	Capital in Excess of Par Value	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Treasury Stock	Air Products Shareholders' Equity	Non-controlling Interests	Total Equity
<b>Balance as of 30 September 2019</b>	<b>\$249.4</b>	<b>\$1,070.9</b>	<b>\$14,138.4</b>	<b>(\$2,375.6)</b>	<b>(\$2,029.5)</b>	<b>\$11,053.6</b>	<b>\$334.7</b>	<b>\$11,388.3</b>
Net income	—	—	1,886.7	—	—	1,886.7	44.4	1,931.1
Other comprehensive income (loss)	—	—	—	235.5	—	235.5	(2.0)	233.5
Dividends on common stock (per share \$5.18)	—	—	(1,144.1)	—	—	(1,144.1)	—	(1,144.1)
Dividends to noncontrolling interests	—	—	—	—	—	—	(31.8)	(31.8)
Share-based compensation	—	44.2	—	—	—	44.2	—	44.2
Issuance of treasury shares for stock option and award plans	—	(14.1)	—	—	29.5	15.4	—	15.4
Investments by noncontrolling interest	—	—	—	—	—	—	17.1	17.1
Other equity transactions	—	(6.2)	(5.3)	—	—	(11.5)	0.9	(10.6)
<b>Balance as of 30 September 2020</b>	<b>\$249.4</b>	<b>\$1,094.8</b>	<b>\$14,875.7</b>	<b>(\$2,140.1)</b>	<b>(\$2,000.0)</b>	<b>\$12,079.8</b>	<b>\$363.3</b>	<b>\$12,443.1</b>
Net income	—	—	2,099.1	—	—	2,099.1	15.8	2,114.9
Other comprehensive income (loss)	—	—	—	624.2	—	624.2	38.8	663.0
Dividends on common stock (per share \$5.84)	—	—	(1,292.6)	—	—	(1,292.6)	—	(1,292.6)
Dividends to noncontrolling interests	—	—	—	—	—	—	(5.3)	(5.3)
Share-based compensation	—	43.5	—	—	—	43.5	—	43.5
Issuance of treasury shares for stock option and award plans	—	(21.5)	—	—	12.1	(9.4)	—	(9.4)
Investments by noncontrolling interests	—	—	—	—	—	—	139.8	139.8
Purchase of noncontrolling interests	—	(1.2)	—	—	—	(1.2)	(4.1)	(5.3)
Other equity transactions	—	0.2	(3.9)	—	—	(3.7)	—	(3.7)
<b>Balance as of 30 September 2021</b>	<b>\$249.4</b>	<b>\$1,115.8</b>	<b>\$15,678.3</b>	<b>(\$1,515.9)</b>	<b>(\$1,987.9)</b>	<b>\$13,539.7</b>	<b>\$548.3</b>	<b>\$14,088.0</b>
Net income	—	—	2,256.1	—	—	2,256.1	10.4	2,266.5
Other comprehensive income (loss)	—	—	—	(1,270.2)	—	(1,270.2)	(29.3)	(1,299.5)
Dividends on common stock (per share \$6.36)	—	—	(1,410.6)	—	—	(1,410.6)	—	(1,410.6)
Dividends to noncontrolling interests	—	—	—	—	—	—	(4.8)	(4.8)
Share-based compensation	—	46.0	—	—	—	46.0	—	46.0
Issuance of treasury shares for stock option and award plans	—	(20.9)	—	—	6.9	(14.0)	—	(14.0)
Investments by noncontrolling interests	—	—	—	—	—	—	33.0	33.0
Purchase of noncontrolling interests	—	—	—	—	—	—	(1.9)	(1.9)
Other equity transactions	—	0.5	(3.5)	—	—	(3.0)	2.7	(0.3)
<b>Balance as of 30 September 2022</b>	<b>\$249.4</b>	<b>\$1,141.4</b>	<b>\$16,520.3</b>	<b>(\$2,786.1)</b>	<b>(\$1,981.0)</b>	<b>\$13,144.0</b>	<b>\$558.4</b>	<b>\$13,702.4</b>

The accompanying notes are an integral part of these statements.

**Air Products and Chemicals, Inc. and Subsidiaries**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

*(Millions of U.S. Dollars unless otherwise indicated, except for share and per share data)*

1. Basis of Presentation and Major Accounting Policies .....	64
2. New Accounting Guidance .....	72
3. Acquisitions .....	73
4. Revenue Recognition .....	74
5. Discontinued Operations .....	77
6. Inventories .....	77
7. Equity Affiliates .....	78
8. Plant and Equipment, net .....	80
9. Goodwill .....	80
10. Intangible Assets .....	81
11. Leases .....	82
12. Financial Instruments .....	84
13. Fair Value Measurements .....	88
14. Debt .....	90
15. Retirement Benefits .....	92
16. Commitments and Contingencies .....	98
17. Capital Stock .....	102
18. Share-Based Compensation .....	103
19. Accumulated Other Comprehensive Loss .....	105
20. Earnings Per Share .....	106
21. Income Taxes .....	107
22. Supplemental Information .....	112
23. Business Segment and Geographic Information .....	114

# 1. BASIS OF PRESENTATION AND MAJOR ACCOUNTING POLICIES

## About Air Products

Air Products, a Delaware corporation originally founded in 1940, is a world-leading industrial gases company. Focused on energy, environmental, and emerging markets, Air Products' core business provides a unique portfolio of products, services, and solutions that include atmospheric gases, process and specialty gases, equipment, and related services to customers in dozens of industries. Air Products also develops, engineers, builds, owns, and operates some of the world's largest industrial gas and carbon-capture projects, supplying world-scale clean hydrogen for global transportation, industrial markets, and the broader energy transition. Air Products trades on the New York Stock Exchange under the symbol "APD."

Air Products manages and reports its operating results through five reportable segments: Americas, Asia, Europe, Middle East and India, and Corporate and other. Refer to Note 23, *Business Segment and Geographic Information*, for additional information.

As used in this report, unless the context indicates otherwise, the terms "we," "our," "us," the "Company," "Air Products," or "registrant" include our controlled subsidiaries and affiliates.

## Basis of Presentation

The accompanying consolidated financial statements were prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP") and include the accounts of Air Products and Chemicals, Inc. and those of its controlled subsidiaries. The notes that follow are an integral part of our consolidated financial statements. These notes, unless otherwise indicated, are presented on a continuing operations basis. Intercompany transactions and balances are eliminated in consolidation.

## Discontinued Operations

The results of operations and cash flows for our discontinued operations have been segregated from the results of continuing operations and segment results. The comprehensive income related to discontinued operations has not been segregated and is included in the consolidated comprehensive income statements. There were no assets and liabilities presented as discontinued operations on the consolidated balance sheets. Refer to Note 5, *Discontinued Operations*, for additional information.

## Estimates and Assumptions

Preparation of the consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect amounts reported in the consolidated financial statements and the accompanying notes. Actual results could differ from those estimates.

## Risks and Uncertainties

We are subject to various risks and uncertainties, including, but not limited to, those resulting from the COVID-19 pandemic as well as from increased inflationary pressures and Russia's invasion of Ukraine. Due to the dynamic nature of these circumstances, uncertainty remains regarding how these events may affect our business, results of operations, and overall financial performance in future periods. For example, future events could impact our ability to complete a suspended project in Ukraine and recover the carrying value of related assets, which totaled approximately \$45 within "Plant and equipment, net" on our consolidated balance sheet as of 30 September 2022.

## Reclassifications

Prior year segment information has been reclassified to conform to the fiscal year 2022 presentation, which reflects the reorganization of our reporting segments effective 1 October 2021.

## Consolidation Principles

We consolidate all entities we control under either the voting interest model, which generally applies when we hold a majority of the voting interest of an entity, or the variable interest model, which applies to arrangements for which we are the primary beneficiary of a variable interest entity ("VIE"). For consolidated subsidiaries in which our ownership is less than 100%, the outside shareholders' interests are reflected as non-controlling interests on our consolidated financial statements.

We are considered the primary beneficiary of a VIE when we have both the power to direct the activities that most significantly impact the economic performance of the VIE and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIE. During the third quarter of fiscal year 2022, we determined that we are the primary beneficiary of the NEOM Green Hydrogen Company and consolidated the joint venture within our Middle East and India segment. For additional information, refer to Note 22, *Supplemental Information*. We are not the primary beneficiary of any other material VIEs.

We account for a VIE for which we exercise significant influence but are not the primary beneficiary, such as the Jazan Integrated Gasification and Power Company joint venture, as an equity method investment. For additional information on this joint venture, refer to Note 7, *Equity Affiliates*.

### **Revenue Recognition**

We recognize revenue when or as performance obligations are satisfied, which occurs when control is transferred to the customer.

We determine the transaction price of our contracts based on the amount of consideration to which we expect to be entitled to receive in exchange for the goods or services provided. Our contracts within the scope of revenue guidance do not contain payment terms that include a significant financing component.

Sales returns and allowances are not a business practice in the industry.

Our sale of gas contracts are either accounted for over time during the period in which we deliver or make available the agreed upon quantity of goods or at a point in time when the customer receives and obtains control of the product, which generally occurs upon delivery. We generally recognize revenue from our sale of gas contracts based on the right to invoice practical expedient.

Our sale of equipment contracts are generally comprised of a single performance obligation as the individual promised goods or services contained within the contracts are integrated with or dependent upon other goods or services in the contract for a single output to the customer. Revenue from our sale of equipment contracts is generally recognized over time as we have an enforceable right to payment for performance completed to date and our performance under the contract terms does not create an asset with alternative use. We recognize these contracts using a cost incurred input method by which costs incurred to date relative to total estimated costs at completion are used to measure progress toward satisfying performance obligations.

Amounts billed for shipping and handling fees are classified as sales in the consolidated income statements. Shipping and handling activities for our sale of equipment contracts may be performed after the customer obtains control of the promised goods. In these cases, we have elected to apply the practical expedient to account for shipping and handling as activities to fulfill the promise to transfer the goods.

Amounts billed for sales and use taxes, value-added taxes, and certain excise and other specific transactional taxes imposed on revenue-producing transactions are presented on a net basis and excluded from sales in the consolidated income statements.

For additional information, refer to Note 4, *Revenue Recognition*.

### **Cost of Sales**

Cost of sales predominantly represents the cost of tangible products sold. These costs include labor, raw materials, plant engineering, power, depreciation, production supplies and materials packaging costs, and maintenance costs. Costs incurred for shipping and handling are also included in cost of sales.

### **Depreciation**

Depreciation is recorded using the straight-line method, which deducts equal amounts of the cost of each asset from earnings every year over its expected economic useful life. The principal lives for major classes of plant and equipment are summarized in Note 8, *Plant and Equipment, net*.

### **Selling and Administrative**

The principal components of selling and administrative expenses are compensation, advertising, and promotional costs.

## Postemployment Benefits

We provide termination benefits to employees as part of ongoing benefit arrangements and record a liability for termination benefits when probable and estimable. These criteria are met when management, with the appropriate level of authority, approves and commits to its plan of action for termination; the plan identifies the employees to be terminated and their related benefits; and the plan is to be completed within one year. We do not provide material one-time benefit arrangements.

## Fair Value Measurements

We are required to measure certain assets and liabilities at fair value, either upon initial measurement or for subsequent accounting or reporting. For example, fair value is used in the initial measurement of assets and liabilities acquired in a business combination; on a recurring basis in the measurement of derivative financial instruments; and on a nonrecurring basis when long-lived assets are written down to fair value when held for sale or determined to be impaired. Refer to Note 13, *Fair Value Measurements*, and Note 15, *Retirement Benefits*, for information on the methods and assumptions used in our fair value measurements.

## Financial Instruments

We address certain financial exposures through a controlled program of risk management that includes the use of derivative financial instruments. The types of derivative financial instruments permitted for such risk management programs are specified in policies set by management. Refer to Note 12, *Financial Instruments*, for further detail on the types and use of derivative instruments into which we enter.

Major financial institutions are counterparties to all of these derivative contracts. We have established counterparty credit guidelines and generally enter into transactions with financial institutions of investment grade or better. Management believes the risk of incurring losses related to credit risk is remote, and any losses would be immaterial to the consolidated financial results, financial condition, or liquidity.

We recognize derivatives on the balance sheet at fair value. On the date the derivative instrument is entered into, we generally designate the derivative as either (1) a hedge of a forecasted transaction or of the variability of cash flows to be received or paid related to a recognized asset or liability (cash flow hedge), (2) a hedge of a net investment in a foreign operation (net investment hedge), or (3) a hedge of the fair value of a recognized asset or liability (fair value hedge).

The following details the accounting treatment of our cash flow, fair value, net investment, and non-designated hedges:

- Changes in the fair value of a derivative that is designated as and meets the cash flow hedge criteria are recorded in accumulated other comprehensive loss ("AOCL") to the extent effective and then recognized in earnings when the hedged items affect earnings.
- Changes in the fair value of a derivative that is designated as and meets all the required criteria for a fair value hedge, along with the gain or loss on the hedged asset or liability that is attributable to the hedged risk, are recorded in current period earnings.
- Changes in the fair value of a derivative and foreign currency debt that are designated as and meet all the required criteria for a hedge of a net investment are recorded as translation adjustments in AOCL.
- Changes in the fair value of a derivative that is not designated as a hedge are recorded immediately in earnings.

We formally document the relationships between hedging instruments and hedged items, as well as our risk management objective and strategy for undertaking various hedge transactions. This process includes relating derivatives that are designated as fair value or cash flow hedges to specific assets and liabilities on the balance sheet or to specific firm commitments or forecasted transactions. We also formally assess, at the inception of the hedge and on an ongoing basis, whether derivatives are highly effective in offsetting changes in fair values or cash flows of the hedged item. If it is determined that a derivative is not highly effective as a hedge, or if a derivative ceases to be a highly effective hedge, we will discontinue hedge accounting with respect to that derivative prospectively.



## Foreign Currency

Since we do business in many foreign countries, fluctuations in currency exchange rates affect our financial position and results of operations.

In most of our foreign operations, the local currency is considered the functional currency. Foreign subsidiaries translate their assets and liabilities into U.S. dollars at current exchange rates in effect as of the balance sheet date. The gains or losses that result from this process are shown as translation adjustments in AOCL in the equity section of the balance sheet.

The revenue and expense accounts of foreign subsidiaries are translated into U.S. dollars at the average exchange rates that prevail during the period. Therefore, the U.S. dollar value of these items on the consolidated income statements fluctuates from period to period, depending on the value of the U.S. dollar against foreign currencies. Some transactions are made in currencies different from an entity's functional currency. Gains and losses from these foreign currency transactions, and the impact of related hedges, are generally reflected in "Other income (expense), net" on our consolidated income statements as they occur and were not material for the periods presented.

Foreign exchange gains and losses from the foreign currency remeasurement of balances associated with intercompany and third-party financing transactions, related income tax assets and liabilities, and the impact of related hedges are reflected within "Other non-operating income (expense), net" and were not material for the periods presented.

In addition, foreign currency forward points and currency swap basis differences that are excluded from the assessment of hedge effectiveness of our cash flow hedges of intercompany loans ("excluded components") are recorded within "Other non-operating income (expense), net" on a straight-line basis. Excluded components were expenses of \$23.2, \$31.0, and \$33.5 in fiscal years 2022, 2021, and 2020, respectively.

## Environmental Expenditures

Accruals for environmental loss contingencies are recorded when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. Remediation costs are capitalized if the costs improve our property as compared with the condition of the property when originally constructed or acquired, or if the costs prevent environmental contamination from future operations. We expense environmental costs related to existing conditions resulting from past or current operations and from which no current or future benefit is discernible. The amounts charged to income from continuing operations related to environmental matters totaled \$22.3, \$18.6, and \$18.3 in fiscal years 2022, 2021, and 2020, respectively. In addition, we recorded a pre-tax expense of \$19.0 in results from discontinued operations to increase our environmental accrual for the Pace facility in the second quarter of fiscal year 2020. Refer to the Pace discussion within Note 16, *Commitments and Contingencies*, for additional information.

The measurement of environmental liabilities is based on an evaluation of currently available information with respect to each individual site and considers factors such as existing technology, presently enacted laws and regulations, and prior experience in remediation of contaminated sites. An environmental liability related to cleanup of a contaminated site might include, for example, a provision for one or more of the following types of costs: site investigation and testing costs, remediation costs, post-remediation monitoring costs, natural resource damages, and outside legal fees. These liabilities include costs related to other potentially responsible parties to the extent that we have reason to believe such parties will not fully pay their proportionate share. They do not consider any claims for recoveries from insurance or other parties and are not discounted.

As assessments and remediation progress at individual sites, the amount of projected cost is reviewed and the liability is adjusted to reflect additional technical and legal information that becomes available. Management has an established process in place to identify and monitor our environmental exposures. An environmental accrual analysis is prepared and maintained that lists all environmental loss contingencies, even where an accrual has not been established. This analysis assists in monitoring our overall environmental exposure and serves as a tool to facilitate ongoing communication among our technical experts, environmental managers, environmental lawyers, and financial management to ensure that required accruals are recorded and potential exposures disclosed.

Given inherent uncertainties in evaluating environmental exposures, actual costs to be incurred at identified sites in future periods may vary from the estimates. Refer to Note 16, *Commitments and Contingencies*, for additional information on our environmental loss contingencies.

The accruals for environmental liabilities are reflected in the consolidated balance sheets, primarily as part of other noncurrent liabilities.

### **Litigation**

In the normal course of business, we are involved in legal proceedings. We accrue a liability for such matters when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. When only a range of possible loss can be established, the most probable amount in the range is accrued. If no amount within this range is a better estimate than any other amount within the range, the minimum amount in the range is accrued. The accrual for a litigation loss contingency includes estimates of potential damages and other directly related costs expected to be incurred. Refer to Note 16, *Commitments and Contingencies*, for additional information on our current legal proceedings.

### **Share-Based Compensation**

We expense the grant-date fair value of our share-based awards over the vesting period during which employees perform related services. Expense recognition is accelerated for retirement-eligible individuals who would meet the requirements for vesting of awards upon their retirement. Refer to Note 18, *Share-Based Compensation*, for additional information regarding our awards, including the models and assumptions used to determine their grant-date fair value.

### **Income Taxes**

We account for income taxes under the asset and liability method. Under this method, deferred tax assets and liabilities are recognized for the tax effects of temporary differences between the financial reporting and tax bases of assets and liabilities using enacted tax rates in effect for the year in which the differences are expected to be recovered or settled. A principal temporary difference results from the excess of tax depreciation over book depreciation because accelerated methods of depreciation and shorter useful lives are used for income tax purposes. The cumulative impact of a change in tax rates or regulations is included in income tax expense in the period that includes the enactment date. We recognize deferred tax assets net of existing valuation allowances to the extent we believe that these assets are more likely than not to be realized considering all available evidence.

A tax benefit for an uncertain tax position is recognized when it is more likely than not that the position will be sustained upon examination based on its technical merits. This position is measured as the largest amount of tax benefit that is greater than 50% likely of being realized. Interest and penalties related to unrecognized tax benefits are recognized as a component of income tax expense. For additional information regarding our income taxes, refer to Note 21, *Income Taxes*.

### **Other Non-Operating Income (Expense), net**

"Other non-operating income (expense), net" includes interest income associated with our cash and cash items and short-term investments, certain foreign currency remeasurements and impacts from the related hedging activities discussed in the *Foreign Currency* section above, and non-service cost components of net periodic pension and postretirement benefit cost. Our non-service costs primarily include interest cost, expected return on plan assets, amortization of actuarial gains and losses, and settlements.

### **Cash and Cash Items**

"Cash and cash items" include cash, time deposits, and treasury securities acquired with an original maturity of three months or less.

### **Short-term Investments**

"Short-term investments" include time deposits and treasury securities with original maturities greater than three months and less than one year.

## Credit Losses

We are exposed to credit losses through sales of products and services. When extending credit, we evaluate customer creditworthiness based on a combination of qualitative and quantitative factors that include, but are not limited to, the customer's credit score from external providers, financial condition, and past payment experience.

We assess allowances for credit losses on our trade receivables, lease receivable, and notes receivable portfolios. Allowances are evaluated by portfolio on a collective basis where similar characteristics exist. A provision for customer defaults is made on a general formula basis as the risk of some default is expected but cannot yet be associated with specific customers. The assessment of the likelihood of default is based on various factors, including the length of time the receivables are past due, historical experience, existing economic conditions, and forward-looking information. When we identify specific customers with known collectability issues, the assessment for credit losses is performed on an individual basis, considering current and forward-looking information of the customer.

The use of forward-looking information considers economic conditions that may affect the customers' ability to pay. Although we historically have not experienced significant credit losses, our exposure to credit losses may increase if our customers are adversely affected by economic pressures or uncertainty associated with local or global economic recessions, disruption associated with the ongoing COVID-19 pandemic, or other customer-specific factors. We review our reserves for credit losses on a quarterly basis.

Trade receivables comprise amounts owed to us through our operating activities and are presented net of allowances for credit losses. Changes to the carrying amount of the allowance for credit losses on trade receivables are summarized below:

Balance at 30 September 2019	\$24.8
Provision for credit losses	7.7
Write-offs charged against the allowance	(8.3)
Currency translation and other	(0.3)
Balance at 30 September 2020	\$23.9
Adoption of new credit losses standard	0.5
Provision for credit losses	2.7
Write-offs charged against the allowance	(3.8)
Currency translation and other	1.8
Balance at 30 September 2021	\$25.1
Provision for credit losses	7.5
Write-offs charged against the allowance	(7.9)
Currency translation and other	(0.6)
<b>Balance at 30 September 2022</b>	<b>\$24.1</b>

In addition, our lease receivables and notes receivable are presented net of allowances for credit losses. As of 30 September 2022 and 2021, the credit quality of lease receivables and notes receivable did not require a material allowance for credit losses. For additional information on our lease arrangements, refer to Note 11, *Leases*.

## Inventories

We carry inventory that is comprised of finished goods, work-in-process, raw materials and supplies. Refer to Note 6, *Inventories*, for further detail.

Inventories on our consolidated balance sheets are stated at the lower of cost or net realizable value. We determine the cost of all our inventories on a first-in, first-out basis ("FIFO"). We write down our inventories for estimated obsolescence or unmarketable inventory based upon assumptions about future demand and market conditions.

## Equity Method Investments

We apply the equity method of accounting when we have the ability to exercise significant influence but do not control the operating and financial decisions of an investee, which generally applies when our ownership interest in common stock or in-substance common stock of the investee is between 20% and 50%. Under the equity method, we initially record our investment at cost and subsequently adjust the investment to recognize our share of net earnings or losses, distributions received, and other-than-temporary impairments. The carrying value of our equity method investments is reflected as "Investment in net assets of and advances to equity affiliates" on our consolidated balance sheets. We use the cumulative earnings approach for determining cash flow presentation of cash distributions received from equity method investees. Equity investments are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount of the investment may not be recoverable.

Our share of the investee's net earnings is primarily presented net of income taxes within "Equity affiliates' income" on our consolidated income statements. Profits or losses related to intra-entity sales with our equity method investees are eliminated consistent with our ownership percentage in the entity until realized by the investee through a transaction with a third party. In addition, "Equity affiliates' income" includes interest income from shareholder loans viewed as in-substance common stock.

## Plant and Equipment, net

Plant and equipment, net is stated at cost less accumulated depreciation. Construction costs, labor, and applicable overhead related to installations are capitalized. Expenditures for additions and improvements that extend the lives or increase the capacity of plant assets are capitalized. The costs of maintenance and repairs of plant and equipment are expensed as incurred.

Fully depreciated assets are retained in the gross plant and equipment and accumulated depreciation accounts until they are removed from service. In the case of disposals, assets and related accumulated depreciation are removed from the accounts, and the net amounts, less proceeds from disposal, are included in income. Refer to Note 8, *Plant and Equipment, net*, for further detail.

## Computer Software

We capitalize costs incurred to purchase or develop software for internal use. Capitalized costs include purchased computer software packages, payments to vendors/consultants for development and implementation or modification to a purchased package to meet our requirements, payroll and related costs for employees directly involved in development, and interest incurred while software is being developed. Capitalized costs are reflected in "Plant and equipment, net" on the consolidated balance sheets and are depreciated over the estimated useful life of the software, generally a period of three to five years.

We capitalize costs incurred with the implementation of a cloud computing arrangement that is a service contract, consistent with our policy for software developed or obtained for internal use. However, the capitalized costs are reflected in "Other noncurrent assets" on our consolidated balance sheets and expensed over the term of the related hosting arrangement.

## Capitalized Interest

As we build new plant and equipment, we include in the cost of these assets a portion of the interest payments we make during the year. The amount of capitalized interest was \$41.0, \$28.3, and \$15.9 in fiscal years 2022, 2021, and 2020, respectively.

## Leases

As lessee, we recognize a right-of-use ("ROU") asset and lease liability on the balance sheet for all leases with a term in excess of 12 months. We determine if an arrangement contains a lease at inception. The arrangement contains a lease when there is an identifiable asset, we obtain substantially all of the economic benefits from that asset, and we direct how and for what purpose the asset is used during the term of the arrangement. If the initial term of an arrangement is 12 months or less, we have made an accounting election to not assess if these arrangements contain a lease for inclusion on our balance sheet.

ROU assets represent our right to use an underlying asset for the lease term and lease liabilities represent our obligation to make lease payments arising from the lease. ROU assets and lease liabilities are recognized at the commencement date based on the present value of lease payments over the lease term. Since our leases generally do not provide an implicit discount rate, we use our incremental borrowing rates based on the information available at the commencement date in determining the present value of lease payments. To determine the incremental borrowing rate, we consider our unsecured borrowings and published market rates, and then adjust those rates to assume full collateralization and to factor in the individual lease term, geography, and payment structure.

Our lease term includes periods covered by options to extend or terminate the lease when it is reasonably certain that we will exercise an option to extend or not exercise an option to terminate. Lease payments consider our practical expedient to combine amounts for lease and related non-lease components for all classes of underlying assets in which we are lessee. Fixed payments and payments associated with escalation clauses based on an index are included in the ROU asset and lease liability at commencement. Variable lease payments are excluded from the ROU assets and lease liabilities and are recognized in the period in which the obligation for those payments is incurred. Our variable lease payments primarily include the impact from escalation clauses that are not fixed or based on an index. Prepaid lease payments are included in the recognition of ROU assets. Our lease agreements do not contain any material lease incentives, residual value guarantees or restrictions or covenants.

## Impairment of Long-Lived Assets

Long-lived assets are grouped for impairment testing at the lowest level for which there are identifiable cash flows that are largely independent of the cash flows of other assets and liabilities and are evaluated for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset group may not be recoverable. We assess recoverability by comparing the carrying amount of the asset group to estimated undiscounted future cash flows expected to be generated by the asset group. If an asset group is considered impaired, the impairment loss to be recognized is measured as the amount by which the asset group's carrying amount exceeds its fair value. Long-lived assets meeting the held for sale criteria are reported at the lower of carrying amount or fair value less cost to sell.

## Asset Retirement Obligations

The fair value of a liability for an asset retirement obligation is recognized in the period in which it is incurred. The fair value of the liability is measured using discounted estimated cash flows and is adjusted to its present value in subsequent periods as accretion expense is recorded. The corresponding asset retirement costs are capitalized as part of the carrying amount of the related long-lived asset and depreciated over the asset's useful life. Our asset retirement obligations are primarily associated with on-site long-term supply contracts under which we have built a facility on land owned by the customer and are obligated to remove the facility at the end of the contract term. Our asset retirement obligations totaled \$274.7 and \$269.6 at 30 September 2022 and 2021, respectively. Refer to Note 16, *Commitments and Contingencies*, for further detail.

## Goodwill

Business combinations are accounted for using the acquisition method. The purchase price is allocated to the assets acquired and liabilities assumed based on their estimated fair values. Any excess purchase price (plus the fair value of any noncontrolling interest and previously held equity interest in the acquiree) over the fair market value of the net assets acquired, including identified intangibles, is recorded as goodwill. Preliminary purchase price allocations are made at the date of acquisition and finalized when information about facts and circumstances that existed as of the acquisition date needed to finalize underlying estimates is obtained or when we determine that such information is not obtainable, within a maximum measurement period of one year.

Goodwill is subject to impairment testing at least annually. In addition, goodwill is tested more frequently if a change in circumstances or the occurrence of events indicates that potential impairment exists. Refer to Note 9, *Goodwill*, for further detail.

## **Intangible Assets**

Intangible assets with determinable lives primarily consist of customer relationships, purchased patents and technology, and certain land use rights. The cost of intangible assets with determinable lives is amortized on a straight-line basis over the estimated period of economic benefit. No residual value is estimated for these intangible assets. Indefinite-lived intangible assets consist of trade names and trademarks. Indefinite-lived intangibles are subject to impairment testing at least annually. In addition, intangible assets are tested more frequently if a change in circumstances or the occurrence of events indicates that potential impairment exists.

Customer relationships are generally amortized over periods of five to 25 years. Purchased patents and technology and other finite-lived intangibles are generally amortized over periods of five to 15 years. Other intangibles includes certain land use rights, which are generally amortized over a period of 50 years. Amortizable lives are adjusted whenever there is a change in the estimated period of economic benefit. Refer to Note 10, *Intangible Assets*, for further detail.

## **Retirement Benefits**

Our retirement benefit plans are discussed in Note 15, *Retirement Benefits*. The cost of benefits we contribute to defined contribution plans is recognized in the year earned. The cost of benefits under our defined benefit and other post-retirement plans is generally recognized over the employees' service period. We use actuarial methods and assumptions in the valuation of defined benefit obligations and the determination of expense. Differences between actual and expected results or changes in the value of obligations and plan assets are recognized systematically over subsequent periods.

## **2. NEW ACCOUNTING GUIDANCE**

### **New Accounting Guidance to be Implemented**

#### **Government Assistance**

In November 2021, the Financial Accounting Standards Board ("FASB") issued disclosure guidance to increase the transparency of transactions an entity has with a government that are accounted for by applying a grant or contribution accounting model. We are evaluating the impact this guidance will have on our annual disclosures within the consolidated financial statements. We will adopt this guidance prospectively in fiscal year 2023.

#### **Acquired Revenue Contracts in a Business Combination**

In October 2021, the FASB issued an update for the recognition of contract assets and liabilities acquired in a business combination. Rather than recognizing such items at fair value on the acquisition date, the acquirer would measure and recognize contract assets and liabilities in accordance with ASC 606, *Revenue from Contracts with Customers*, as if it had originated the contract. This guidance is effective beginning in fiscal year 2024, with early adoption permitted. The impact of the new standard on our consolidated financial statements and related disclosures will depend on future acquisitions.

#### **Reference Rate Reform**

In March 2020, the FASB issued an update to provide practical expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform if certain criteria are met. This update is primarily applicable to our contracts and hedging relationships that reference the London Inter-Bank Offered Rate ("LIBOR"). The amendments may be applied to impacted contracts and hedges through 31 December 2022. We have had no reference rate reform modifications to date. This update will be adopted on a prospective basis in the event of any such modifications.

### 3. ACQUISITIONS

#### Fiscal Year 2021

##### Gain on Exchange With Joint Venture Partner

We previously held a 50% ownership interest in Tyczka Industrie-Gases GmbH ("TIG"), a joint venture in Germany with the Tyczka Group that was primarily a merchant gases business. We accounted for this arrangement as an equity method investment in our former Industrial Gases – EMEA segment.

Effective 23 February 2021 (the "acquisition date"), TIG was separated into two businesses, one of which we acquired on a 100% basis. Our partner paid us \$10.8 to acquire the other business. The exchange resulted in a gain of \$36.8 (\$27.3 after-tax), which is reflected as "Gain on exchange with joint venture partner" on our consolidated income statements for the fiscal year ended 30 September 2021. The gain included \$12.7 from the revaluation of our previously held equity interest in the portion of the business that we retained and \$24.1 from the sale of our equity interest in the remaining business. The gain was not recorded in segment results.

We estimated an acquisition date fair value of \$15.4 for our previously held equity interest in the acquired portion of the business using a market approach, which considered historical earnings and the application of a market-based multiple derived from comparable transactions.

We accounted for the acquisition as a business combination. The results of this business are consolidated within our Europe segment.

#### Fiscal Year 2020

##### Asset Acquisition

On 17 April 2020, we acquired five operating hydrogen production plants from PBF Energy Inc. ("PBF") and commenced contractual long-term supply of hydrogen from those plants to PBF's refineries. We accounted for the transaction as an asset acquisition in the Americas segment. The aggregate purchase price of \$580 is reflected in "Additions to plant and equipment, including long-term deposits" on our consolidated statement of cash flows for the fiscal year ended 30 September 2020.

##### Business Combinations

We completed three acquisitions on 1 July 2020 that were accounted for as business combinations. These acquisitions had an aggregate purchase price, net of cash acquired, of \$185.4. The largest of these acquisitions was the purchase of Oxygen & Argon Works Ltd., the leading manufacturer and marketer of industrial gases in Israel, primarily offering merchant gas products. The results of this business are consolidated within our Europe segment.

## 4. REVENUE RECOGNITION

### Nature of Goods and Services

The principal activities from which we generate sales from our contracts with customers are described below with their respective revenue recognition policies. For an overall summary of these policies and discussion on payment terms and presentation, refer to Note 1, *Basis of Presentation and Major Accounting Policies*.

### Regional Industrial Gases

Our regional industrial gases businesses produce and sell atmospheric gases such as oxygen, nitrogen, and argon (primarily recovered by the cryogenic distillation of air) and process gases such as hydrogen, helium, carbon dioxide, carbon monoxide, syngas, and specialty gases. We distribute gases to our sale of gas customers through different supply modes depending on various factors including the customer's volume requirements and location. Our supply modes are as follows:

- *On-site Gases*—Supply mode associated with customers who require large volumes of gases and have relatively constant demand. Gases are produced and supplied by large facilities on or near the customers' facilities or by pipeline systems from centrally located production facilities. These sale of gas contracts generally have 15- to 20-year terms. We also deliver smaller quantities of product through small on-site plants (cryogenic or non-cryogenic generators), typically via 10- to 15-year sale of gas contracts. The contracts within this supply mode generally contain fixed monthly charges and/or minimum purchase requirements with price escalation provisions that are generally based on external indices. Revenue associated with this supply mode is generally recognized over time during the period in which we deliver or make available the agreed upon quantity of goods.
- *Merchant Gases*—Supply mode associated with liquid bulk and packaged gases customers. Liquid bulk customers receive delivery of product in liquid or gaseous form by tanker or tube trailer. The product is stored, usually in its liquid state, in equipment we typically design and install at the customer's site for vaporizing into a gaseous state as needed. Packaged gases customers receive small quantities of product delivered in either cylinders or dewars. Both liquid bulk and packaged gases sales do not contain minimum purchase requirements as they are governed by contracts and/or purchase orders that are based on the customer's requirements. These contracts contain stated terms that are generally five years or less. Performance obligations associated with this supply mode are satisfied at a point in time when the customer receives and obtains control of the product, which generally occurs upon delivery.

The timing of revenue recognition for our regional industrial gases businesses is generally consistent with our right to invoice the customer. Variable components of consideration that may not be resolved within the month, such as the ability to earn an annual bonus or incur a penalty, are more relevant to on-site contracts and are considered constrained as they can be impacted by a single significant event such as a plant outage, which could occur at the end of a contract period. We consider contract modifications on an individual basis to determine appropriate accounting treatment. However, contract modifications are generally accounted for prospectively as they relate to distinct goods or services associated with future periods of performance.

We mitigate energy and natural gas price risk contractually through pricing formulas, surcharges, and cost pass-through arrangements.



## Equipment

We design and manufacture equipment for air separation, hydrocarbon recovery and purification, natural gas liquefaction, and liquid helium and liquid hydrogen transport and storage. The Corporate and other segment serves our sale of equipment customers.

Our sale of equipment contracts are generally comprised of a single performance obligation as the individual promised goods or services contained within the contracts are integrated with or dependent upon other goods or services in the contract for a single output to the customer. Revenue from our sale of equipment contracts is generally recognized over time as we have an enforceable right to payment for performance completed to date and our performance under the contract terms does not create an asset with alternative use. Otherwise, sale of equipment contracts are satisfied at the point in time the customer obtains control of the equipment, which is generally determined based on the shipping terms of the contract. For contracts recognized over time, we primarily recognize revenue using a cost incurred input method by which costs incurred to date relative to total estimated costs at completion are used to measure progress toward satisfying performance obligations. Costs incurred include those for materials, labor, and overhead and represent work contributing and proportionate to the transfer of control to the customer.

Since our contracts are generally comprised of a single performance obligation, contract modifications are typically accounted for as part of the existing contract and are recognized as a cumulative adjustment for the inception-to-date effect of such change. In addition, changes in estimates on projects accounted for under the cost incurred input method are recognized as a cumulative adjustment for the inception-to-date effect of such change. We recorded changes to project estimates that unfavorably impacted operating income by approximately \$30 and \$19 in fiscal years 2022 and 2021, respectively. Changes in estimates favorably impacted operating income by approximately \$7 in fiscal year 2020. Our changes in estimates would not have significantly impacted amounts recorded in prior years.

## Disaggregation of Revenue

The table below presents our consolidated sales disaggregated by supply mode for each of our reporting segments. We believe this presentation best depicts the nature, timing, type of customer, and contract terms for our sales.

	Americas	Asia	Europe	Middle East and India	Corporate and other	Total	%
<b>2022</b>							
On-site	\$3,423.1	\$1,833.9	\$1,298.2	\$77.9	\$—	\$6,633.1	52%
Merchant	1,945.8	1,309.4	1,787.9	51.6	—	5,094.7	40%
Sale of equipment	—	—	—	—	970.8	970.8	8%
<b>Total</b>	<b>\$5,368.9</b>	<b>\$3,143.3</b>	<b>\$3,086.1</b>	<b>\$129.5</b>	<b>\$970.8</b>	<b>\$12,698.6</b>	<b>100%</b>
<b>2021</b>							
On-site	\$2,469.5	\$1,718.8	\$802.4	\$70.7	\$—	\$5,061.4	49%
Merchant	1,698.1	1,202.0	1,543.2	28.6	—	4,471.9	43%
Sale of equipment	—	—	—	—	789.7	789.7	8%
<b>Total</b>	<b>\$4,167.6</b>	<b>\$2,920.8</b>	<b>\$2,345.6</b>	<b>\$99.3</b>	<b>\$789.7</b>	<b>\$10,323.0</b>	<b>100%</b>
<b>2020</b>							
On-site	\$2,040.2	\$1,652.8	\$574.6	\$54.7	\$—	\$4,322.3	49%
Merchant	1,590.5	1,063.7	1,272.4	24.6	—	3,951.2	45%
Sale of equipment	—	—	—	—	582.8	582.8	6%
<b>Total</b>	<b>\$3,630.7</b>	<b>\$2,716.5</b>	<b>\$1,847.0</b>	<b>\$79.3</b>	<b>\$582.8</b>	<b>\$8,856.3</b>	<b>100%</b>

## Remaining Performance Obligations

As of 30 September 2022, the transaction price allocated to remaining performance obligations is estimated to be approximately \$23 billion. This amount includes fixed-charge contract provisions associated with our on-site and sale of equipment supply modes. We estimate that approximately half of this revenue will be recognized over approximately the next five years and the balance thereafter.

Our remaining performance obligations do not include (1) expected revenue associated with new on-site plants that are not yet on-stream; (2) consideration associated with contracts that have an expected duration of less than one year; and (3) variable consideration for which we recognize revenue at the amount to which we have the right to invoice, including energy cost pass-through to customers.

In the future, actual amounts will differ due to events outside of our control, including, but not limited to, inflationary price escalations; currency exchange rates; and amended, terminated, or renewed contracts.

## Contract Balances

The table below details balances arising from contracts with customers:

30 September	Balance Sheet Location	2022	2021
<b>Assets</b>			
Contract assets – current	Other receivables and current assets	\$69.0	\$119.4
Contract fulfillment costs – current	Other receivables and current assets	84.1	125.5
<b>Liabilities</b>			
Contract liabilities – current	Payables and accrued liabilities	\$439.1	\$366.8
Contract liabilities – noncurrent	Other noncurrent liabilities	67.2	58.4

Contract assets and liabilities result from differences in timing of revenue recognition and customer invoicing. These balances are reported on the consolidated balance sheets on a contract-by-contract basis at the end of each reporting period.

Contract assets primarily relate to our sale of equipment contracts for which revenue is recognized over time. These balances represent unbilled revenue, which occurs when revenue recognized under the measure of progress exceeds the amount invoiced to our customers. Our ability to invoice the customer for contract asset balances is not only based on the passage of time, but also the achievement of certain contractual milestones.

Contract fulfillment costs primarily include deferred costs related to sale of equipment projects that cannot be inventoried and for which we expect to recognize revenue upon transfer of control at project completion or costs related to fulfilling a specific anticipated contract.

Costs to obtain a contract, or "contract acquisition costs," are capitalized only after we have established a contract with the customer. We elected to apply the practical expedient to expense these costs as they are incurred if the amortization period of the asset that would have otherwise been recognized is one year or less. Our contract acquisition costs capitalized as of 30 September 2022 and 2021 were not material.

Contract liabilities include advanced payments or right to consideration prior to performance under the contract and are recognized as revenue when or as we perform. Increases to our current contract liabilities primarily relate to new sale of equipment projects as balances associated with our sale of gas contracts are generally related to fixed charges and are relatively consistent period over period. During the fiscal year ended 30 September 2022, we recognized sales of approximately \$242 associated with sale of equipment contracts that were included within our contract liabilities balance as of 30 September 2021. Advanced payments from our customers do not represent a significant financing component as these payments are intended for purposes other than financing, such as to meet working capital demands or to protect us from our customer failing to meet its obligations under the terms of the contract.

## 5. DISCONTINUED OPERATIONS

In fiscal year 2022, income from discontinued operations, net of tax, was \$12.6. This primarily resulted from a net tax benefit recorded in the fourth quarter upon release of tax liabilities for uncertain tax positions associated with our former Performance Materials Division ("PMD") for which the statute of limitations expired. Our consolidated statement of cash flows for the fiscal year ended 30 September 2022 reflects cash provided by operating activities of discontinued operations of \$59.6 primarily from income tax refunds associated with the sale of PMD in 2017.

In fiscal year 2021, income from discontinued operations, net of tax, was \$70.3. This included net tax benefits of \$60.0 recorded upon release of tax liabilities related to uncertain tax positions for which the statute of limitations expired. Of this benefit, we recorded \$51.8 in the fourth quarter for liabilities associated with PMD and \$8.2 in the third quarter for liabilities associated with our former Energy-from-Waste ("EfW") business. Additionally, we recorded a tax benefit of \$10.3 in the first quarter of fiscal year 2021 primarily from the settlement of a state tax appeal related to the gain on the sale of PMD in fiscal year 2017. Our consolidated statement of cash flows for the fiscal year ended 30 September 2021 reflects cash provided by operating activities of discontinued operations of \$6.7 from cash received as part of the settlement.

In fiscal year 2020, loss from discontinued operations, net of tax, was \$14.3. This resulted from a pre-tax loss of \$19.0 recorded in the second quarter to increase our existing liability for retained environmental obligations associated with the sale of our former Amines business in September 2006. Refer to the Pace discussion within Note 16, *Commitments and Contingencies*, for additional information. The loss did not have an impact on our consolidated statement of cash flows for the fiscal year ended 30 September 2020.

## 6. INVENTORIES

The components of inventories are as follows:

<b>30 September</b>	<b>2022</b>	<b>2021</b>
Finished goods	<b>\$162.0</b>	\$150.7
Work in process	<b>22.0</b>	24.0
Raw materials, supplies, and other	<b>330.2</b>	279.2
Inventories	<b>\$514.2</b>	\$453.9

## 7. EQUITY AFFILIATES

"Investment in net assets of and advances to equity affiliates" on our consolidated balance sheets were \$3,353.8 and \$1,649.3 as of 30 September 2022 and 2021, respectively. Substantially all our equity method investments are in foreign affiliates. In fiscal year 2022, we made an initial investment in the Jazan Integrated Gasification and Power Company ("JIGPC") joint venture as further discussed below.

As of 30 September 2022, our equity affiliates were as follows:

Abdullah Hashim Industrial Gases & Equipment Co., Ltd. (25%);	INFRA Group (40%);
Air Products South Africa (Proprietary) Limited (50%);	INOX Air Products Private Limited (50%);
Bangkok Cogeneration Company Limited (49%);	Jazan Integrated Gasification and Power Company (51%);
Bangkok Industrial Gases Co., Ltd. (49%);	Kulim Industrial Gases Sdn. Bhd. (50%);
Chengdu Air & Gas Products Ltd. (50%);	Sapio Produzione Idrogeno Ossigeno S.r.l. (49%);
Helios S.p.A. (49%);	and principally, other industrial gas producers.

Dividends and other distributions received from equity affiliates were \$285.1, \$157.3, and \$107.0 in fiscal years 2022, 2021, and 2020, respectively.

As of 30 September 2022 and 2021, the amount of investment in companies accounted for by the equity method included equity method goodwill of \$44.6 and \$55.3, respectively.

### Summarized Financial Information

The summarized financial information presented below is on a combined 100% basis and has been compiled based on financial statements of our equity affiliates.

<b>30 September</b>	<b>2022</b>	2021
Current assets	<b>\$2,454.6</b>	\$2,244.6
Noncurrent assets	<b>9,805.6</b>	4,630.7
Current liabilities	<b>939.0</b>	774.0
Noncurrent liabilities	<b>7,713.5</b>	2,852.5

<b>Fiscal Year Ended 30 September</b>	<b>2022</b>	2021	2020
Net sales <sup>(A)</sup>	<b>\$4,124.4</b>	\$3,338.1	\$2,809.1
Gross profit	<b>1,894.0</b>	1,492.9	1,212.5
Operating income	<b>1,320.1</b>	962.2	748.6
Net income	<b>895.1</b>	646.0	567.8

<sup>(A)</sup> Includes financing revenue of \$674.6, \$134.9, and \$137.7 in fiscal years 2022, 2021, and 2020, respectively. Financing revenue in fiscal year 2022 primarily relates to the JIGPC joint venture discussed below.

### Investment in Jazan Integrated Gasification and Power Company ("JIGPC")

On 27 October 2021, we made an initial investment of \$1.6 billion in JIGPC, a joint venture with Saudi Aramco Power Company (a subsidiary of Aramco), ACWA Power, and Air Products Qudra in the Jazan Economic City, Saudi Arabia. Our investment represents a 55% interest in the joint venture, of which 4% is attributable to the non-controlling partner of Air Products Qudra. The \$1.6 billion investment, which includes approximately \$130 from the non-controlling partner, is primarily in the form of shareholder loans that qualify as in-substance common stock in the joint venture.

We expect to make an additional investment in JIGPC of approximately \$1 billion in 2023.

We determined JIGPC is a variable interest entity for which we are not the primary beneficiary as we do not have the power to direct the activities that are most significant to the economic performance of the joint venture. Instead, these activities, including plant dispatch, operating and maintenance decisions, budgeting, capital expenditures, and financing, require unanimous approval of the owners or are controlled by the customer. Since we have the ability to exercise significant influence in the joint venture, we accounted for our investment in JIGPC under the equity method within the Middle East and India segment.

Certain shareholders receive a preferred cash distribution pursuant to the joint venture agreement, which specifies each shareholder's share of income after considering the amount of cash available for distribution. As such, the earnings attributable to Air Products may not be proportionate to our ownership interest in the venture.

As of 30 September 2022, the carrying value of our investment totaled \$1,780.0 and is presented as "Investments in and advances to equity affiliates" on our consolidated balance sheet. Our loss exposure is limited to our investment in the joint venture.

### **JIGPC Joint Venture**

On 27 September 2021, JIGPC signed definitive agreements for the acquisition of project assets from Aramco for \$12 billion and entered into related project financing for the purchase. JIGPC will complete the acquisition of the project assets, which include power blocks, gasifiers, air separation units, syngas cleanup assets, and utilities, in two phases. The first phase was completed on 27 October 2021 for \$7 billion. The second phase is expected to be completed in 2023. JIGPC will commission, operate, and maintain the project assets to supply electricity, steam, hydrogen, and utilities to Aramco's refinery and terminal complex under a 25-year agreement, which commenced in the first quarter of fiscal year 2022.

JIGPC accounted for the asset transfer as a financing. Accordingly, the joint venture recorded a financing receivable upon acquisition and will recognize financing income over the supply term.

### **Jazan Gas Project Company**

Jazan Gas Project Company ("JGPC"), a joint venture between Air Products and ACWA Holding, entered into a 20-year oxygen and nitrogen supply agreement in 2015 to supply Aramco's oil refinery and power plant in Jazan, Saudi Arabia.

In October 2021, the supply agreement between JGPC and Aramco was terminated, and JGPC sold its air separation units to Aramco. We initially sold these assets to JGPC and deferred profit proportionate to our 26% ownership in the joint venture. With the termination of the supply agreement and sale of the air separation units complete, we recognized the remaining deferred profit, net of other project finalization costs, in equity affiliates' income in the first quarter of fiscal year 2022.

As of 30 September 2021, our consolidated balance sheets included \$94.4 reflected within "Payables and accrued liabilities" for our obligation to make equity contributions based on our proportionate share of advances received by the joint venture under an equity bridge loan. The joint venture utilized a portion of the proceeds from the sale of the air separation units to repay its outstanding debt, including the equity bridge loan. Accordingly, we recorded a noncash adjustment of \$94.4 in the first quarter of fiscal year 2022 to reduce our obligation to zero with a corresponding reduction to the carrying value of our investment in the joint venture. As of 30 September 2022, we no longer have an investment balance in the JGPC joint venture.

### **Equity Method Investment Impairment**

During the fourth quarter of fiscal year 2022, we determined there was an other-than-temporary impairment in two small equity affiliates in the Asia segment. As a result, we recorded a noncash charge of \$14.8 to write down the full carrying value of the investments. This charge is reflected on our consolidated income statements within "Equity affiliates' income" and was not recorded in segment results.

### **India Finance Act 2020**

Our consolidated income statements in fiscal year 2020 include a benefit of \$33.8 reflected in equity affiliates' income for our share of accumulated dividend distribution taxes released with respect to INOX Air Products Private Limited, an equity affiliate investment in our Asia segment. This benefit, which related to tax legislation passed by the Indian government, was not recorded in segment results. Refer to Note 21, *Income Taxes*, for additional information. The benefit is included in fiscal year 2020 net income in the summarized financial information table above on a 100% basis.

## 8. PLANT AND EQUIPMENT, NET

The major classes of plant and equipment are as follows:

30 September	Useful life	2022	2021
Land		\$266.7	\$312.1
Buildings	30 years	1,431.3	1,083.1
Production facilities <sup>(A)</sup>	10-20 years	18,000.5	18,236.9
Distribution and other machinery and equipment <sup>(B)</sup>	5-25 years	4,784.9	5,111.6
Construction in progress		3,676.7	2,745.1
Plant and equipment, at cost		\$28,160.1	\$27,488.8
Less: Accumulated depreciation		13,999.6	14,234.2
Plant and equipment, net		\$14,160.5	\$13,254.6

<sup>(A)</sup> Depreciable lives of production facilities related to long-term customer supply contracts are generally matched to the contract lives.

<sup>(B)</sup> The depreciable lives for various types of distribution equipment are: 10 to 25 years for cylinders, depending on the nature and properties of the product; 20 years for tanks; generally 7.5 years for customer stations; and 5 to 15 years for tractors and trailers.

Depreciation expense was \$1,302.7, \$1,284.1, and \$1,150.5 in fiscal years 2022, 2021, and 2020, respectively.

## 9. GOODWILL

Changes to the carrying amount of consolidated goodwill by segment are as follows:

	Americas	Asia	Europe	Middle East and India	Corporate and other	Total
Goodwill, net at 30 September 2020	\$152.6	\$180.4	\$516.3	\$7.8	\$34.4	\$891.5
Acquisitions <sup>(A)</sup>	—	—	21.0	—	—	21.0
Currency translation and other	(1.6)	3.9	(3.8)	0.2	0.3	(1.0)
Goodwill, net at 30 September 2021	\$151.0	\$184.3	\$533.5	\$8.0	\$34.7	\$911.5
Acquisitions <sup>(A)</sup>	—	—	17.0	7.5	—	24.5
Currency translation and other	(7.8)	(11.6)	(93.0)	0.3	(0.9)	(113.0)
<b>Goodwill, net at 30 September 2022</b>	<b>\$143.2</b>	<b>\$172.7</b>	<b>\$457.5</b>	<b>\$15.8</b>	<b>\$33.8</b>	<b>\$823.0</b>

<sup>(A)</sup> Goodwill acquired in fiscal year 2021 was primarily attributable to a business combination completed in the second quarter. Refer to Note 3, *Acquisitions*, for additional information. In fiscal year 2022, goodwill acquired is primarily attributable to expected cost synergies associated with small business combinations, of which \$3.2 is deductible for tax purposes.

30 September	2022	2021	2020
Goodwill, gross	\$1,096.0	\$1,239.2	\$1,230.2
Accumulated impairment losses <sup>(A)</sup>	(273.0)	(327.7)	(338.7)
<b>Goodwill, net</b>	<b>\$823.0</b>	<b>\$911.5</b>	<b>\$891.5</b>

<sup>(A)</sup> Accumulated impairment losses include the impacts of currency translation. These losses are attributable to our Latin America reporting unit ("LASA") within the Americas segment.

We review goodwill for impairment annually in the fourth quarter of the fiscal year and whenever events or changes in circumstances indicate that the carrying value of goodwill might not be recoverable. The impairment test for goodwill involves calculating the fair value of each reporting unit and comparing that value to the carrying value. If the fair value of the reporting unit is less than its carrying value, the difference is recorded as a goodwill impairment charge, not to exceed the total amount of goodwill allocated to that reporting unit. During the fourth quarter of fiscal year 2022, we conducted our annual goodwill impairment test and determined that the fair value of all our reporting units exceeded their carrying value.

## 10. INTANGIBLE ASSETS

The table below summarizes the major classes of our intangible assets:

30 September	2022			2021		
	Gross	Accumulated Amortization/ Impairment	Net	Gross	Accumulated Amortization/ Impairment	Net
Finite-lived:						
Customer relationships	\$487.5	(\$226.3)	\$261.2	\$552.0	(\$234.7)	\$317.3
Patents and technology	33.1	(16.3)	16.8	36.8	(16.9)	19.9
Other	73.4	(37.0)	36.4	80.5	(37.3)	43.2
Total finite-lived intangible assets	\$594.0	(\$279.6)	\$314.4	\$669.3	(\$288.9)	\$380.4
Indefinite-lived:						
Trade names and trademarks	42.2	(9.1)	33.1	51.2	(10.9)	40.3
Total intangible assets	\$636.2	(\$288.7)	\$347.5	\$720.5	(\$299.8)	\$420.7

The decrease in net intangible assets in fiscal year 2022 was primarily attributable to currency impacts due to the strengthening of the U.S Dollar as well as amortization.

Amortization expense for intangible assets was \$35.5, \$37.2, and \$34.5 in fiscal years 2022, 2021, and 2020, respectively. Refer to Note 1, *Basis of Presentation and Major Accounting Policies*, for the amortization periods for each major class of intangible assets.

The table below details the amount of amortization expense expected to be recorded for our finite-lived intangible assets in each of the next five years and thereafter:

2023	\$29.9
2024	28.8
2025	27.7
2026	26.7
2027	26.3
Thereafter	175.0
Total	\$314.4

Indefinite-lived intangible assets are subject to impairment testing at least annually or more frequently if events or changes in circumstances indicate that potential impairment exists. The impairment test for indefinite-lived intangible assets involves calculating the fair value of the indefinite-lived intangible assets and comparing the fair value to their carrying value. If the fair value is less than the carrying value, the difference is recorded as an impairment loss. During the fourth quarter of fiscal year 2022, we conducted our annual impairment test of indefinite-lived intangible assets and determined that the fair value of all our intangible assets exceeded their carrying value.

## 11. LEASES

### Lessee Accounting

We are the lessee under various agreements for real estate, vehicles, aircraft, and other equipment that are accounted for as operating leases. Our finance leases principally relate to the right to use machinery and equipment and are not material.

Operating lease expense was \$105.3, \$89.5, and \$80.1 for fiscal years 2022, 2021, and 2020, respectively. These amounts do not include short-term and variable lease expenses, which were not material.

Amounts associated with operating leases and their presentation on our consolidated balance sheets are as follows:

<b>30 September</b>	<b>2022</b>	<b>2021</b>
<b>Operating lease right-of-use assets</b>		
Other noncurrent assets	<b>\$694.7</b>	\$566.2
<b>Operating lease liabilities</b>		
Payables and accrued liabilities	<b>90.0</b>	78.6
Other noncurrent liabilities	<b>592.1</b>	503.4
<b>Total operating lease liabilities</b>	<b>\$682.1</b>	\$582.0

<b>30 September</b>	<b>2022</b>	<b>2021</b>
Weighted-average remaining lease term in years <sup>(A)</sup>	<b>19.1</b>	17.2
Weighted-average discount rate <sup>(B)</sup>	<b>2.1%</b>	1.9%

<sup>(A)</sup> Calculated on the basis of the remaining lease term and the lease liability balance for each lease as of the reporting date.

<sup>(B)</sup> Calculated on the basis of the discount rate used to calculate the lease liability for each lease and the remaining balance of the lease payments for each lease as of the reporting date.

The following maturity analysis of our operating lease liabilities as of 30 September 2022 presents the undiscounted cash flows for each of the next five years and thereafter with a reconciliation to the lease liability recognized on our balance sheet:

	<b>Operating Leases</b>
2023	\$102.3
2024	85.0
2025	69.1
2026	52.4
2027	39.1
Thereafter	461.3
Total undiscounted lease payments	809.2
Imputed interest	(127.1)
<b>Present value of lease liability recognized on balance sheet</b>	<b>\$682.1</b>

The impacts associated with our operating leases on the consolidated statements of cash flows are reflected within "Other adjustments" within operating activities. This includes non-cash operating lease expense of \$105.3, \$89.5, and \$80.1, as well as a use of cash of \$128.0, \$98.8, and \$90.0 for payments on amounts included in the measurement of the lease liability for fiscal years 2022, 2021, and 2020, respectively.

We recorded \$252, \$259, and \$442 of noncash right-of-use asset additions during fiscal years 2022, 2021, and 2020, respectively.

We have additional operating leases that have not yet commenced as of 30 September 2022 having lease payments totaling approximately \$120.



## Lessor Accounting

Certain contracts associated with facilities that are built to provide product to a specific customer have been accounted for as leases. As we generally control the operations and maintenance of the assets that provide the supply of gas to our customers, there have been no new arrangements that qualified as a lease in fiscal year 2022.

In cases for which operating lease treatment is appropriate, there is no difference in revenue recognition over the life of the contract as compared to accounting for the contract under a sale of gas agreement. These contracts qualify for a practical expedient available to lessors to combine the lease and non-lease components and account for the combined component in accordance with the accounting treatment for the predominant component. We elected to apply this practical expedient and have accounted for the combined component as product sales under the revenue standard as we control the operations and maintenance of the assets that provide the supply of gas to our customers.

In cases for which sales-type lease treatment is appropriate, revenue and expense are recognized up front for the sale of equipment component of the contract as compared to revenue recognition over the life of the arrangement under contracts not qualifying as sales-type leases. Additionally, a portion of the revenue representing interest income from the financing component of the lease receivable is reflected as sales over the life of the contract. During fiscal years 2022, 2021, and 2020, we recognized interest income of \$59.1, \$67.4, and \$71.2 on our lease receivables, respectively.

Our contracts generally do not have the option to extend or terminate the lease or provide the customer the right to purchase the asset at the end of the contract term. Instead, renewal of such contracts requires negotiation of mutually agreed terms by both parties. Unless the customer terminates within the required notice period, the contract will go into evergreen. Given the long-term duration of our contracts, there is no assumed residual value for the assets at the end of the lease term.

"Lease receivables, net" primarily relate to sales-type leases on certain on-site assets for which payments are collected over the contract term. As of 30 September 2022 and 2021, our lease receivables, net were \$660.9 and \$824.7, respectively, and are primarily included within "Noncurrent lease receivables" on our consolidated balance sheets, with the remaining balance in "Other receivables and current assets." The majority of our leases are of high credit quality and were originated prior to fiscal year 2017. As of 30 September 2022 and 2021, the credit quality of lease receivables did not require a material allowance for credit losses.

Lease payments collected in fiscal years 2022, 2021, and 2020 were \$153.1, \$166.2, and \$162.8, respectively. These payments reduced the noncurrent lease receivable balance by \$94.0, \$98.8, and \$91.6 in fiscal years 2022, 2021, and 2020, respectively.

As of 30 September 2022, minimum lease payments expected to be collected, which reconciles to lease receivables, net, were as follows:

2023	\$126.9
2024	122.0
2025	116.9
2026	107.3
2027	94.3
Thereafter	363.6
Total	931.0
Unearned interest income	(270.1)
<b>Lease Receivables, net</b>	<b>\$660.9</b>

## 12. FINANCIAL INSTRUMENTS

### Currency Price Risk Management

Our earnings, cash flows, and financial position are exposed to foreign currency risk from foreign currency-denominated transactions and net investments in foreign operations. It is our policy to seek to minimize our cash flow volatility from changes in currency exchange rates. This is accomplished by identifying and evaluating the risk that our cash flows will change in value due to changes in exchange rates and by executing strategies necessary to manage such exposures. Our objective is to maintain economically balanced currency risk management strategies that provide adequate downside protection.

### Forward Exchange Contracts

We enter into forward exchange contracts to reduce the cash flow exposure to foreign currency fluctuations associated with highly anticipated cash flows and certain firm commitments, such as the purchase of plant and equipment. We also enter into forward exchange contracts to hedge the cash flow exposure on intercompany loans and third-party debt. This portfolio of forward exchange contracts consists primarily of Euros and U.S. Dollars. The maximum remaining term of any forward exchange contract currently outstanding and designated as a cash flow hedge at 30 September 2022 is 3.7 years.

Forward exchange contracts are also used to hedge the value of investments in certain foreign subsidiaries and affiliates by creating a liability in a currency in which we have a net equity position. The primary currency pair in this portfolio of forward exchange contracts is Euros and U.S. Dollars.

We also utilize forward exchange contracts that are not designated as hedges. These contracts are used to economically hedge foreign currency-denominated monetary assets and liabilities, primarily working capital. The primary objective of these forward exchange contracts is to protect the value of foreign currency-denominated monetary assets and liabilities from the effects of volatility in foreign exchange rates that might occur prior to their receipt or settlement. This portfolio of forward exchange contracts consists of many different foreign currency pairs, with a profile that changes from time to time depending on our business activity and sourcing decisions.

The table below summarizes our outstanding currency price risk management instruments:

30 September	2022		2021	
	US\$ Notional	Years Average Maturity	US\$ Notional	Years Average Maturity
<b>Forward Exchange Contracts</b>				
Cash flow hedges	\$4,525.0	0.7	\$3,465.2	0.6
Net investment hedges	542.2	2.2	638.0	3.0
Not designated	534.3	0.3	692.6	0.1
<b>Total Forward Exchange Contracts</b>	<b>\$5,601.5</b>	<b>0.8</b>	<b>\$4,795.8</b>	<b>0.8</b>

The increase in the notional value of cash flow hedges in fiscal year 2022 is primarily due to the origination of forward exchange contracts that hedge forecasted foreign currency costs for capital projects.

We also use foreign currency-denominated debt to hedge the foreign currency exposures of our net investment in certain foreign subsidiaries. The designated foreign currency-denominated debt and related accrued interest was €1,265.4 million (\$1,240.4) at 30 September 2022 and €1,297.5 million (\$1,502.6) at 30 September 2021. The designated foreign currency-denominated debt is presented within "Long-term debt" on the consolidated balance sheets.

### Debt Portfolio Management

It is our policy to identify, on a continuing basis, the need for debt capital and to evaluate the financial risks inherent in funding the Company with debt capital. Reflecting the result of this ongoing review, we manage our debt portfolio and hedging program with the intent to (1) reduce funding risk with respect to our borrowings to preserve our access to debt capital and provide debt capital as required for funding and liquidity purposes, and (2) manage the aggregate interest rate risk and the debt portfolio in accordance with certain debt management parameters.

## Interest Rate Management Contracts

We enter into interest rate swaps to change the fixed/variable interest rate mix of our debt portfolio in order to maintain the percentage of fixed- and variable-rate debt within the parameters set by management. In accordance with these parameters, the agreements are used to manage interest rate risks and costs inherent in our debt portfolio. Our interest rate management portfolio generally consists of fixed-to-floating interest rate swaps (which are designated as fair value hedges), pre-issuance interest rate swaps and treasury locks (which hedge the interest rate risk associated with anticipated fixed-rate debt issuances and are designated as cash flow hedges), and floating-to-fixed interest rate swaps (which are designated as cash flow hedges). As of 30 September 2022, the outstanding interest rate swaps were denominated in U.S. Dollars. The notional amount of the interest rate swap agreements is equal to or less than the designated debt being hedged. When interest rate swaps are used to hedge variable-rate debt, the indices of the swaps and the debt to which they are designated are the same. It is our policy not to enter into any interest rate management contracts which lever a move in interest rates on a greater than one-to-one basis.

## Cross Currency Interest Rate Swap Contracts

We enter into cross currency interest rate swap contracts when our risk management function deems necessary. These contracts may entail both the exchange of fixed- and floating-rate interest payments periodically over the life of the agreement and the exchange of one currency for another currency at inception and at a specified future date. The contracts are used to hedge either certain net investments in foreign operations or non-functional currency cash flows related to intercompany loans. The current cross currency interest rate swap portfolio consists of fixed-to-fixed swaps primarily between the U.S. Dollar and each of the Chinese Renminbi, Indian Rupee, and Chilean Peso.

The table below summarizes our outstanding interest rate management contracts and cross currency interest rate swaps:

	2022				2021			
	US\$ Notional	Average Pay %	Average Receive %	Years Average Maturity	US\$ Notional	Average Pay %	Average Receive %	Years Average Maturity
<b>30 September</b>								
Interest rate swaps (fair value hedge)	\$800.0	Various	1.64%	5.0	\$200.0	LIBOR	2.76%	0.1
Cross currency interest rate swaps (net investment hedge)	\$176.7	4.12%	3.07%	1.2	\$210.2	4.32%	3.14%	2.2
Cross currency interest rate swaps (cash flow hedge)	\$785.7	4.78%	3.05%	2.3	\$1,005.7	4.98%	2.93%	2.7
Cross currency interest rate swaps (not designated)	\$37.7	5.39%	3.54%	1.2	\$4.2	5.39%	3.54%	2.2

The table below provides the amounts recorded on the consolidated balance sheet related to cumulative basis adjustments for fair value hedges:

	Carrying amounts of hedged item		Cumulative hedging adjustment, included in carrying amount	
	2022	2021	2022	2021
<b>30 September</b>				
Current portion of long-term debt	\$—	\$400.5	\$—	\$0.5
Long-term debt	2,012.9	—	(77.1)	—

The table below summarizes the fair value and balance sheet location of our outstanding derivatives. Refer to Note 13, *Fair Value Measurements*, which defines fair value, describes the method for measuring fair value, and provides additional disclosures regarding fair value measurements.

30 September	Balance Sheet Location	2022	2021	Balance Sheet Location	2022	2021
<b>Derivatives Designated as Hedging Instruments:</b>						
Forward exchange contracts	Other receivables and current assets	\$71.6	\$35.1	Payables and accrued liabilities	\$226.2	\$57.2
Interest rate management contracts	Other receivables and current assets	36.7	16.0	Payables and accrued liabilities	—	5.2
Forward exchange contracts	Other noncurrent assets	60.8	5.5	Other noncurrent liabilities	46.9	25.2
Interest rate management contracts	Other noncurrent assets	12.5	18.1	Other noncurrent liabilities	91.2	27.5
<b>Total Derivatives Designated as Hedging Instruments</b>		<b>\$181.6</b>	<b>\$74.7</b>		<b>\$364.3</b>	<b>\$115.1</b>
<b>Derivatives Not Designated as Hedging Instruments:</b>						
Forward exchange contracts	Other receivables and current assets	\$6.1	\$8.7	Payables and accrued liabilities	\$2.1	\$6.4
Forward exchange contracts	Other noncurrent assets	0.1	—	Other noncurrent liabilities	0.1	—
Interest rate management contracts	Other noncurrent assets	1.3	—	Other noncurrent liabilities	—	—
<b>Total Derivatives Not Designated as Hedging Instruments</b>		<b>\$7.5</b>	<b>\$8.7</b>		<b>\$2.2</b>	<b>\$6.4</b>
<b>Total Derivatives</b>		<b>\$189.1</b>	<b>\$83.4</b>		<b>\$366.5</b>	<b>\$121.5</b>

The table below summarizes gains (losses) recognized in other comprehensive income during the period related to our net investment and cash flow hedging relationships:

	2022	2021
<b>Net Investment Hedging Relationships</b>		
Forward exchange contracts	\$89.8	\$11.4
Foreign currency debt	229.6	18.1
Cross currency interest rate swaps	12.5	(7.9)
<b>Total Amount Recognized in OCI</b>	<b>331.9</b>	<b>21.6</b>
Tax effects	(82.1)	(5.5)
<b>Net Amount Recognized in OCI</b>	<b>\$249.8</b>	<b>\$16.1</b>
<b>Derivatives in Cash Flow Hedging Relationships</b>		
Forward exchange contracts	(\$310.2)	\$12.7
Forward exchange contracts, excluded components	2.8	(11.7)
Other <sup>(A)</sup>	123.2	(6.7)
<b>Total Amount Recognized in OCI</b>	<b>(184.2)</b>	<b>(5.7)</b>
Tax effects	63.9	9.0
<b>Net Amount Recognized in OCI</b>	<b>(\$120.3)</b>	<b>\$3.3</b>

<sup>(A)</sup> Other primarily includes interest rate and cross currency interest rate swaps for which excluded components are recognized in "Payables and accrued liabilities" and "Other receivables and current assets" as a component of accrued interest payable and accrued interest receivable, respectively. These excluded components are recorded in "Other non-operating income (expense), net" over the life of the cross currency interest rate swap. Other also includes the recognition of our share of gains and losses, net of tax, related to interest rate swaps held by our equity affiliates.

The table below summarizes the location and amounts recognized in income related to our cash flow and fair value hedging relationships by contract type:

	Sales		Cost of Sales		Interest Expense		Other Non-Operating Income (Expense), Net	
	2022	2021	2022	2021	2022	2021	2022	2021
Total presented in consolidated income statements that includes effects of hedging below	\$12,698.6	\$10,323.0	\$9,338.5	\$7,186.1	\$128.0	\$141.8	\$62.4	\$73.7
<b>(Gain) Loss Effects of Cash Flow Hedging:</b>								
<u>Forward Exchange Contracts:</u>								
Amount reclassified from OCI into income	\$0.8	(\$0.8)	(\$0.1)	(\$0.8)	\$—	\$—	\$205.7	\$5.2
Amount excluded from effectiveness testing recognized in earnings based on amortization approach	—	—	—	—	—	—	4.6	9.1
<u>Other:</u>								
Amount reclassified from OCI into income	—	—	—	—	5.8	5.6	(95.1)	39.1
<b>Total (Gain) Loss Reclassified from OCI to Income</b>	<b>0.8</b>	<b>(0.8)</b>	<b>(0.1)</b>	<b>(0.8)</b>	<b>5.8</b>	<b>5.6</b>	<b>115.2</b>	<b>53.4</b>
Tax effects	(0.3)	0.2	(0.3)	0.5	(2.2)	(2.1)	(27.5)	(12.5)
<b>Net (Gain) Loss Reclassified from OCI to Income</b>	<b>\$0.5</b>	<b>(\$0.6)</b>	<b>(\$0.4)</b>	<b>(\$0.3)</b>	<b>\$3.6</b>	<b>\$3.5</b>	<b>\$87.7</b>	<b>\$40.9</b>
<b>(Gain) Loss Effects of Fair Value Hedging:</b>								
<u>Other:</u>								
Hedged items	\$—	\$—	\$—	\$—	(\$77.6)	(\$5.2)	\$—	\$—
Derivatives designated as hedging instruments	—	—	—	—	77.6	5.2	—	—
<b>Total (Gain) Loss Recognized in Income</b>	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>	<b>\$—</b>

The table below summarizes the location and amounts recognized in income related to our derivatives not designated as hedging instruments by contract type:

	Other Income (Expense), Net		Other Non-Operating Income (Expense), Net	
	2022	2021	2022	2021
<b>The Effects of Derivatives Not Designated as Hedging Instruments:</b>				
Forward Exchange Contracts	(\$3.7)	\$2.8	(\$2.9)	(\$2.7)
Other	—	—	(2.3)	0.5
<b>Total (Gain) Loss Recognized in Income</b>	<b>(\$3.7)</b>	<b>\$2.8</b>	<b>(\$5.2)</b>	<b>(\$2.2)</b>

The amount of unrealized gains and losses related to cash flow hedges as of 30 September 2022 that are expected to be reclassified to earnings in the next twelve months is not material.

The cash flows related to all derivative contracts are reported in the operating activities section of the consolidated statements of cash flows.

### **Credit Risk-Related Contingent Features**

Certain derivative instruments are executed under agreements that require us to maintain a minimum credit rating with both Standard & Poor's and Moody's. If our credit rating falls below this threshold, the counterparty to the derivative instruments has the right to request full collateralization on the derivatives' net liability position. The net liability position of derivatives with credit risk-related contingent features was \$114.8 and \$53.4 as of 30 September 2022 and 2021, respectively. Because our current credit rating is above the various pre-established thresholds, no collateral has been posted on these liability positions.

### **Counterparty Credit Risk Management**

We execute financial derivative transactions with counterparties that are highly rated financial institutions, all of which are investment grade at this time. Some of our underlying derivative agreements give us the right to require the institution to post collateral if its credit rating falls below the pre-established thresholds with Standard & Poor's or Moody's. The collateral that the counterparties would be required to post was \$62.8 and \$38.1 as of 30 September 2022 and 2021, respectively. No financial institution is required to post collateral at this time, as all have credit ratings at or above the applicable threshold.

## **13. FAIR VALUE MEASUREMENTS**

Fair value is defined as an exit price, or the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels as follows:

- *Level 1*—Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- *Level 2*—Inputs that are observable for the asset or liability, either directly or indirectly through market corroboration, for substantially the full term of the asset or liability.
- *Level 3*—Inputs that are unobservable for the asset or liability based on our own assumptions about the assumptions market participants would use in pricing the asset or liability.

The methods and assumptions used to measure the fair value of financial instruments are as follows:

### **Short-term Investments**

Short-term investments primarily include time deposits with original maturities greater than three months and less than one year. We estimated the fair value of our short-term investments, which approximates carrying value as of the balance sheet date, using Level 2 inputs within the fair value hierarchy. Level 2 measurements were based on current interest rates for similar investments with comparable credit risk and time to maturity.

### **Derivatives**

The fair value of our interest rate management contracts and forward exchange contracts are quantified using the income approach and are based on estimates using standard pricing models. These models consider the value of future cash flows as of the balance sheet date, discounted to a present value using discount factors that match both the time to maturity and currency of the underlying instruments. These standard pricing models utilize inputs that are derived from or corroborated by observable market data such as interest rate yield curves as well as currency spot and forward rates; therefore, the fair value of our derivatives is classified as a Level 2 measurement. On an ongoing basis, we randomly test a subset of our valuations against valuations received from the transaction's counterparty to validate the accuracy of our standard pricing models. Counterparties to these derivative contracts are highly rated financial institutions.

Refer to Note 12, *Financial Instruments*, for a description of derivative instruments, including details related to the balance sheet line classifications.

### **Long-term Debt, Including Related Party**

The fair value of our debt is based on estimates using standard pricing models that consider the value of future cash flows as of the balance sheet date, discounted to a present value using discount factors that match both the time to maturity and currency of the underlying instruments. These standard valuation models utilize observable market data such as interest rate yield curves and currency spot rates; therefore, the fair value of our debt is classified as a Level 2 measurement. We generally perform the computation of the fair value of these instruments.

The carrying values and fair values of financial instruments were as follows:

30 September	2022		2021	
	Carrying Value	Fair Value	Carrying Value	Fair Value
<b>Assets</b>				
Derivatives				
Forward exchange contracts	\$138.6	\$138.6	\$49.3	\$49.3
Interest rate management contracts	50.5	50.5	34.1	34.1
<b>Liabilities</b>				
Derivatives				
Forward exchange contracts	\$275.3	\$275.3	\$88.8	\$88.8
Interest rate management contracts	91.2	91.2	32.7	32.7
Long-term debt, including current portion and related party	7,634.1	6,721.2	7,634.8	7,812.2

The carrying amounts reported on the consolidated balance sheets for cash and cash items, short-term investments, trade receivables, payables and accrued liabilities, accrued income taxes, and short-term borrowings approximate fair value due to the short-term nature of these instruments. Accordingly, these items have been excluded from the above table.

The following table summarizes assets and liabilities on the consolidated balance sheets that are measured at fair value on a recurring basis:

30 September	2022				2021			
	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
<b>Assets at Fair Value</b>								
Derivatives								
Forward exchange contracts	\$138.6	\$—	\$138.6	\$—	\$49.3	\$—	\$49.3	\$—
Interest rate management contracts	50.5	—	50.5	—	34.1	—	34.1	—
<b>Total Assets at Fair Value</b>	<b>\$189.1</b>	<b>\$—</b>	<b>\$189.1</b>	<b>\$—</b>	<b>\$83.4</b>	<b>\$—</b>	<b>\$83.4</b>	<b>\$—</b>
<b>Liabilities at Fair Value</b>								
Derivatives								
Forward exchange contracts	\$275.3	\$—	\$275.3	\$—	\$88.8	\$—	\$88.8	\$—
Interest rate management contracts	91.2	—	91.2	—	32.7	—	32.7	—
<b>Total Liabilities at Fair Value</b>	<b>\$366.5</b>	<b>\$—</b>	<b>\$366.5</b>	<b>\$—</b>	<b>\$121.5</b>	<b>\$—</b>	<b>\$121.5</b>	<b>\$—</b>

## 14. DEBT

The table below summarizes our total outstanding debt as reflected on our consolidated balance sheets:

<b>30 September</b>	<b>2022</b>	2021
Short-term borrowings <sup>(A)</sup>	<b>\$10.7</b>	\$2.4
Current portion of long-term debt	<b>548.3</b>	484.5
Long-term debt	<b>6,433.8</b>	6,875.7
Long-term debt – related party	<b>652.0</b>	274.6
<b>Total Debt</b>	<b>\$7,644.8</b>	\$7,637.2

<sup>(A)</sup> Includes bank obligations with weighted average interest rates of 4.2% and 0.6% as of 30 September 2022 and 2021, respectively.

### Related Party Debt

Total debt owed to related parties was \$781.0 and \$358.4 as of 30 September 2022 and 30 September 2021, respectively. "Current portion of long-term debt" includes amounts owed to related parties of \$129.0 and \$83.8 as of 30 September 2022 and 2021, respectively. Our related party debt includes loans with joint venture partners, including Lu'An Clean Energy Company, as well as shareholder loans associated with the NEOM project. Refer to Note 22, *Supplemental Information*, for additional information.

### Summary of Debt Instruments

The table below summarizes the coupon interest rates, fiscal year maturities, and carrying amounts of our long-term debt, including current portion and amounts owed to related parties:

<b>30 September</b>	<b>Maturities</b>	<b>2022</b>	2021
<b>Payable in U.S. Dollars</b>			
<u>Medium-term Notes (weighted average rate)</u>			
Series E 7.6%	2026	<b>\$17.2</b>	\$17.2
<u>Senior Notes</u>			
Note 3.0%	2022	—	400.0
Note 2.75%	2023	<b>400.0</b>	400.0
Note 3.35%	2024	<b>400.0</b>	400.0
Note 1.50%	2026	<b>550.0</b>	550.0
Note 1.85%	2027	<b>650.0</b>	650.0
Note 2.05%	2030	<b>900.0</b>	900.0
Note 2.70%	2040	<b>750.0</b>	750.0
Note 2.80%	2050	<b>950.0</b>	950.0
<u>Other (weighted average rate)</u>			
Variable-rate industrial revenue bonds 1.59%	2035 to 2050	<b>618.9</b>	618.9
Other variable-rate 3.42%	2024 to 2032	<b>41.4</b>	14.4
<b>Payable in Other Currencies</b>			
Eurobonds 1.0%	2025	<b>294.1</b>	347.4
Eurobonds 0.50%	2028	<b>490.1</b>	579.1
Eurobonds 0.80%	2032	<b>490.1</b>	579.1
Saudi Riyal Loan Facility variable-rate 4.10%	2023	<b>195.6</b>	—
New Taiwan Dollar Loan Facility 1.86%	2023 to 2028	<b>189.0</b>	161.8
New Taiwan Dollar Loan Facility 2.66%	2026 to 2029	<b>31.5</b>	—
Other	2023	<b>0.1</b>	0.3
<u>Related Party Debt</u>			
Chinese Renminbi 5.5%	2023 to 2027	<b>321.5</b>	355.0
Chinese Renminbi 5.7%	2033	<b>12.2</b>	3.4
<b>Finance Lease Obligations (weighted average rate)</b>			
Foreign 11.3%	2023 to 2036	<b>7.6</b>	8.1
<b>Total Principal Amount</b>		<b>\$7,309.3</b>	\$7,684.7
Plus: Related party shareholder loans to NGHC		<b>447.3</b>	—
Less: Unamortized discount and debt issuance costs		<b>(45.4)</b>	(50.4)
Less: Fair value hedge accounting adjustments <sup>(A)</sup>		<b>(77.1)</b>	0.5
<b>Total Long-term Debt</b>		<b>\$7,634.1</b>	\$7,634.8
Less: Current portion of long-term debt		<b>(548.3)</b>	(484.5)
Less: Long-term debt – related party		<b>(652.0)</b>	(274.6)
<b>Long-term Debt</b>		<b>\$6,433.8</b>	\$6,875.7

<sup>(A)</sup> Refer to Note 12, *Financial Instruments*, for additional information.



Principal maturities of long-term debt, including current portion and amounts owed to related parties, in each of the next five years and thereafter are as follows:

2023 <sup>(A)</sup>	\$744.0
2024	496.8
2025	398.4
2026	673.6
2027	725.0
Thereafter	4,271.5
<b>Total</b>	<b>\$7,309.3</b>

<sup>(A)</sup> Principal maturities in fiscal year 2023 include the 4.10% Saudi Riyal Loan Facility of \$195.6, which is presented within long-term debt on our consolidated balance sheet as of 30 September 2022 as we entered into a Saudi Riyal Loan Facility in October 2022 and utilized the proceeds to repay the outstanding balance. The new facility is due in 2027.

Cash paid for interest, net of amounts capitalized, was \$128.5, \$150.4, and \$67.2 in fiscal years 2022, 2021, and 2020, respectively.

In November 2021, we repaid the 3.0% Senior Note of \$400, plus interest, on its maturity date.

### **Debt Covenants**

Various debt agreements to which we are a party include financial covenants and other restrictions, including restrictions pertaining to the ability to create property liens and enter into certain sale and leaseback transactions. As of 30 September 2022, we are in compliance with all the financial and other covenants under our debt agreements.

### **Credit Facilities**

#### **2021 Credit Agreement**

On 31 March 2021, we entered into a five-year \$2,500 revolving credit agreement with a syndicate of banks (the "2021 Credit Agreement"), under which senior unsecured debt is available to us and certain of our subsidiaries. On 31 March 2022, we amended the 2021 Credit Agreement to exercise our option to increase the maximum borrowing capacity to \$2,750 and transition the benchmark rate from LIBOR to the Secured Overnight Financing Rate ("SOFR"). All other terms remain unchanged from the original agreement. The 2021 Credit Agreement provides a source of liquidity and supports our commercial paper program. The only financial covenant in the 2021 Credit Agreement is a maximum ratio of total debt to capitalization (equal to total debt plus total equity) not to exceed 70%. No borrowings were outstanding under the 2021 Credit Agreement as of 30 September 2022.

#### **Other**

We have credit facilities available to certain of our foreign subsidiaries totaling \$749.0, of which \$457.5 was borrowed and outstanding as of 30 September 2022. The amount borrowed and outstanding as of 30 September 2021 was \$176.2.

#### **2020 Debt Issuance**

In fiscal year 2020, we issued U.S. Dollar- and Euro-denominated fixed-rate notes with aggregate principal amounts of \$3.8 billion and €1.0 billion, respectively. Our consolidated statement of cash flows for the fiscal year ended 30 September 2020 includes long-term debt proceeds of \$4,895.8 from these issuances.

## 15. RETIREMENT BENEFITS

We and certain of our subsidiaries sponsor defined benefit pension plans and defined contribution plans that cover a substantial portion of our worldwide employees. The principal defined benefit pension plans are the U.S. salaried pension plan and the U.K. pension plan. These plans were closed to new participants in 2005, after which defined contribution plans were offered to new employees. The principal defined contribution plan is the Retirement Savings Plan, in which a substantial portion of the U.S. employees participate. A similar plan is offered to U.K. employees. We also provide other postretirement benefits consisting primarily of healthcare benefits to U.S. retirees who meet age and service requirements.

### Defined Benefit Pension Plans

Pension benefits earned are generally based on years of service and compensation during active employment. The components of net periodic (benefit) cost for our defined benefit pension plans for fiscal years 2022, 2021, and 2020 were as follows:

	Fiscal Year Ended 30 September								
	2022			2021			2020		
	U.S.	Inter-national	Total	U.S.	Inter-national	Total	U.S.	Inter-national	Total
Service cost	\$18.3	\$21.5	<b>\$39.8</b>	\$21.3	\$23.4	\$44.7	\$23.4	\$23.3	\$46.7
Non-service (benefit) cost:									
Interest cost	73.9	28.9	<b>102.8</b>	68.9	25.2	94.1	91.2	24.8	116.0
Expected return on plan assets	(168.3)	(67.4)	<b>(235.7)</b>	(194.5)	(83.4)	(277.9)	(188.7)	(77.4)	(266.1)
Prior service cost amortization	1.3	—	<b>1.3</b>	1.2	—	1.2	1.2	—	1.2
Actuarial loss amortization	66.0	14.7	<b>80.7</b>	78.5	19.3	97.8	83.7	19.5	103.2
Settlements	6.0	0.2	<b>6.2</b>	1.3	0.5	1.8	5.0	0.2	5.2
Other	—	1.3	<b>1.3</b>	—	1.0	1.0	—	0.8	0.8
<b>Net Periodic (Benefit) Cost</b>	<b>(\$2.8)</b>	<b>(\$0.8)</b>	<b>(\$3.6)</b>	<b>(\$23.3)</b>	<b>(\$14.0)</b>	<b>(\$37.3)</b>	<b>\$15.8</b>	<b>(\$8.8)</b>	<b>\$7.0</b>

Our service costs are primarily included within "Cost of sales" and "Selling and administrative" on our consolidated income statements. The amount of service costs capitalized in fiscal years 2022, 2021 and 2020 were not material. The non-service related costs, including pension settlement losses, are presented outside operating income within "Other non-operating income (expense), net."

Certain of our pension plans provide for a lump sum benefit payment option at the time of retirement, or for corporate officers, six months after their retirement date. A participant's vested benefit is considered settled upon cash payment of the lump sum. We recognize pension settlement losses when cash payments exceed the sum of the service and interest cost components of net periodic benefit cost of the plan for the fiscal year. We recognized pension settlement losses of \$6.0, \$1.3 and \$5.0 in fiscal years 2022, 2021 and 2020, respectively, to accelerate recognition of a portion of actuarial losses deferred in accumulated other comprehensive loss associated with the U.S. supplementary pension plan.

We calculate net periodic benefit cost for a given fiscal year based on assumptions developed at the end of the previous fiscal year. The following table sets forth the weighted average assumptions used in the calculation of net periodic benefit cost:

	2022		2021		2020	
	U.S.	International	U.S.	International	U.S.	International
Discount rate – Service cost	<b>3.0%</b>	<b>1.9%</b>	3.0%	1.6%	3.3%	1.5%
Discount rate – Interest cost	<b>2.3%</b>	<b>1.6%</b>	2.1%	1.2%	2.9%	1.3%
Expected return on plan assets	<b>5.8%</b>	<b>4.0%</b>	6.8%	4.7%	7.0%	5.0%
Rate of compensation increase	<b>3.5%</b>	<b>3.3%</b>	3.5%	3.3%	3.5%	3.3%

The projected benefit obligation ("PBO") is the actuarial present value of benefits attributable to employee service rendered to date, including the effects of estimated future salary increases. The following table sets forth the weighted average assumptions used in the calculation of the PBO:

	2022		2021	
	U.S.	International	U.S.	International
Discount rate	5.6%	4.7%	2.9%	1.8%
Rate of compensation increase	3.5%	3.4%	3.5%	3.3%

The following tables reflect the change in the PBO and the change in the fair value of plan assets based on the plan year measurement date, as well as the amounts recognized in the consolidated balance sheets:

	2022		2021	
	U.S.	International	U.S.	International
<b>Change in Projected Benefit Obligation</b>				
Obligation at beginning of year	\$3,335.3	\$1,969.6	\$3,423.8	\$1,949.7
Service cost	18.3	21.5	21.3	23.4
Interest cost	73.9	28.9	68.9	25.2
Amendments	1.5	0.1	0.5	—
Actuarial (gain) loss	(793.8)	(575.2)	(17.7)	(30.9)
Settlements	(19.2)	(0.9)	(3.0)	(1.8)
Participant contributions	—	1.2	—	1.3
Benefits paid	(165.2)	(53.0)	(158.5)	(52.8)
Currency translation and other	—	(254.7)	—	55.5
<b>Obligation at End of Year</b>	<b>\$2,450.8</b>	<b>\$1,137.5</b>	<b>\$3,335.3</b>	<b>\$1,969.6</b>

	2022		2021	
	U.S.	International	U.S.	International
<b>Change in Plan Assets</b>				
Fair value at beginning of year	\$3,343.7	\$1,905.0	\$3,048.3	\$1,726.8
Actual return on plan assets	(778.3)	(498.5)	450.0	140.1
Company contributions	23.0	21.7	6.9	37.7
Participant contributions	—	1.2	—	1.3
Benefits paid	(165.2)	(53.0)	(158.5)	(52.8)
Settlements	(19.2)	(0.9)	(3.0)	(1.8)
Currency translation and other	—	(253.5)	—	53.7
<b>Fair Value at End of Year</b>	<b>\$2,404.0</b>	<b>\$1,122.0</b>	<b>\$3,343.7</b>	<b>\$1,905.0</b>
<b>Funded Status at End of Year</b>	<b>(\$46.8)</b>	<b>(\$15.5)</b>	<b>\$8.4</b>	<b>(\$64.6)</b>

	2022		2021	
	U.S.	International	U.S.	International
<b>Amounts Recognized</b>				
Noncurrent assets	\$36.4	\$97.5	\$90.5	\$128.7
Accrued liabilities	5.8	0.4	19.6	0.5
Noncurrent liabilities	77.4	112.6	62.5	192.8
<b>Net Asset (Liability) Recognized</b>	<b>(\$46.8)</b>	<b>(\$15.5)</b>	<b>\$8.4</b>	<b>(\$64.6)</b>

The changes in plan assets and benefit obligation that have been recognized in other comprehensive income on a pretax basis during fiscal years 2022 and 2021 consist of the following:

	2022		2021	
	U.S.	International	U.S.	International
Net actuarial (gain) loss arising during the period	\$152.8	(\$9.3)	(\$273.2)	(\$87.6)
Amortization of net actuarial loss	(72.0)	(14.9)	(79.8)	(19.8)
Prior service cost arising during the period	1.5	0.1	0.5	—
Amortization of prior service cost	(1.3)	—	(1.2)	—
<b>Total</b>	<b>\$81.0</b>	<b>(\$24.1)</b>	<b>(\$353.7)</b>	<b>(\$107.4)</b>

The net actuarial gains and losses represent the actual changes in the estimated obligation and plan assets that have not yet been recognized in the consolidated income statements and are included in accumulated other comprehensive loss. Actuarial losses arising during fiscal year 2022 are primarily attributable to lower than expected returns on plan assets that were partially offset by higher discount rates. Accumulated actuarial gains and losses that exceed a corridor are amortized over the average remaining service period of active U.S. participants, which was approximately seven years as of 30 September 2022. For U.K. participants, accumulated actuarial gains and losses that exceed a corridor are amortized over the average remaining life expectancy, which was approximately 23 years as of 30 September 2022.

The components recognized in accumulated other comprehensive loss on a pretax basis at 30 September consisted of the following:

	2022		2021	
	U.S.	International	U.S.	International
Net actuarial loss	\$525.5	\$511.6	\$444.7	\$535.8
Prior service cost	6.5	3.7	6.3	3.6
Net transition liability	—	0.4	—	0.4
<b>Total</b>	<b>\$532.0</b>	<b>\$515.7</b>	<b>\$451.0</b>	<b>\$539.8</b>

The accumulated benefit obligation ("ABO") is the actuarial present value of benefits attributed to employee service rendered to a particular date, based on current salaries. The ABO for all defined benefit pension plans was \$3,491.4 and \$5,140.0 as of 30 September 2022 and 2021, respectively.

The following table provides information on pension plans where the benefit liability exceeds the value of plan assets:

30 September	2022		2021	
	U.S.	International	U.S.	International
<b>Pension Plans with PBO in Excess of Plan Assets:</b>				
PBO	\$2,289.7	\$284.9	\$82.1	\$456.6
Fair value of plan assets	2,206.5	171.8	—	263.4
<b>PBO in excess of plan assets</b>	<b>\$83.2</b>	<b>\$113.1</b>	<b>\$82.1</b>	<b>\$193.2</b>
<b>Pension Plans with ABO in Excess of Plan Assets:</b>				
ABO	\$50.5	\$101.3	\$79.2	\$416.8
Fair value of plan assets	—	20.1	—	263.4
<b>ABO in excess of plan assets</b>	<b>\$50.5</b>	<b>\$81.2</b>	<b>\$79.2</b>	<b>\$153.4</b>

The tables above include several pension arrangements that are not funded because of jurisdictional practice. The ABO and PBO related to these plans as of 30 September 2022 were \$56.7 and \$60.8, respectively. As of 30 September 2022, the U.S. salaried pension plan had a PBO in excess of plan assets, which resulted in an increase to the U.S. balances presented above. As of 30 September 2021, the U.S. salaried pension plan had plan assets in excess of both PBO and ABO.

## **Pension Plan Assets**

Our pension plan investment strategy is to invest in diversified portfolios to earn a long-term return consistent with acceptable risk in order to pay retirement benefits and meet regulatory funding requirements while minimizing company cash contributions over time. De-risking strategies are also employed for closed plans as funding improves, generally resulting in higher allocations to long duration bonds. The plans invest primarily in passive and actively managed equity and debt securities. Equity investments are diversified geographically and by investment style and market capitalization. Fixed income investments include sovereign, corporate and asset-backed securities generally denominated in the currency of the plan. The U.S. and U.K. plans' investment managers are authorized to utilize derivatives to manage interest and inflation exposure.

Asset allocation targets are established based on the long-term return, volatility and correlation characteristics of the asset classes, the profiles of the plans' liabilities, and acceptable levels of risk. As of 30 September 2022, the U.S pension plan was at target with respect to the fixed income securities portfolio. The company continues to monitor the investment portfolio and various investment markets and will take action accordingly. Assets are routinely rebalanced through contributions, benefit payments, and otherwise as deemed appropriate. The actual and target allocations at the measurement date are as follows:

	<b>2022 Target Allocation</b>		<b>2022 Actual Allocation</b>		<b>2021 Actual Allocation</b>	
	<b>U.S.</b>	<b>International</b>	<b>U.S.</b>	<b>International</b>	<b>U.S.</b>	<b>International</b>
<b>Asset Category</b>						
Equity securities	<b>17 - 29%</b>	<b>10 - 36%</b>	<b>17%</b>	<b>31%</b>	30%	36%
Fixed income securities	<b>66 - 80%</b>	<b>64 - 90%</b>	<b>73%</b>	<b>68%</b>	64%	63%
Real estate and other	<b>3 - 5%</b>	<b>—%</b>	<b>10%</b>	<b>—%</b>	6%	—%
Cash	<b>—%</b>	<b>—%</b>	<b>—%</b>	<b>1%</b>	—%	1%
<b>Total</b>			<b>100%</b>	<b>100%</b>	100%	100%

In fiscal year 2022, the 5.8% expected return for U.S. plan assets was based on a weighted average of estimated long-term returns of major asset classes and the historical performance of plan assets. In determining the estimated long-term asset class returns, we take into account historical long-term returns and the value of active management, as well as other economic and market factors, and input from our actuaries and investment advisors.

In fiscal year 2022, the 4.0% expected rate of return for international plan assets was based on a weighted average return for plans outside the U.S., which vary significantly in size, asset structure and expected returns. The expected asset return for the U.K. plan, which represents approximately 80% of the assets of our International plans, was 4.3% and was derived from expected equity and debt security returns.

The table below summarizes pension plan assets measured at fair value by asset class (see Note 13, *Fair Value Measurements*, for definition of the levels):

30 September	2022				2021			
	Total	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3
<b>U.S. Qualified Pension Plans</b>								
Cash and cash equivalents	\$14.0	\$14.0	\$—	\$—	\$14.8	\$14.8	\$—	\$—
Equity securities	127.4	127.4	—	—	325.3	325.3	—	—
Equity mutual funds	84.5	84.5	—	—	243.4	243.4	—	—
Equity pooled funds	188.4	—	188.4	—	448.7	—	448.7	—
Fixed income securities	1,759.1	—	1,759.1	—	2,125.6	—	2,125.6	—
<b>Total U.S. Qualified Pension Plans at Fair Value</b>	<b>\$2,173.4</b>	<b>\$225.9</b>	<b>\$1,947.5</b>	<b>\$—</b>	<b>\$3,157.8</b>	<b>\$583.5</b>	<b>\$2,574.3</b>	<b>\$—</b>
Real estate pooled funds <sup>(A)</sup>	230.6				185.9			
<b>Total U.S. Qualified Pension Plans</b>	<b>\$2,404.0</b>				<b>\$3,343.7</b>			
<b>International Pension Plans</b>								
Cash and cash equivalents	\$12.1	\$12.1	\$—	\$—	\$16.8	\$16.8	\$—	\$—
Equity pooled funds	348.1	—	348.1	—	676.4	—	676.4	—
Fixed income pooled funds	589.9	—	536.4	53.5	948.5	—	948.5	—
Other pooled funds	16.4	—	16.4	—	16.7	—	16.7	—
Insurance contracts	155.5	—	—	155.5	246.6	—	—	246.6
<b>Total International Pension Plans</b>	<b>\$1,122.0</b>	<b>\$12.1</b>	<b>\$900.9</b>	<b>\$209.0</b>	<b>\$1,905.0</b>	<b>\$16.8</b>	<b>\$1,641.6</b>	<b>\$246.6</b>

<sup>(A)</sup> Real estate pooled funds consist of funds that invest in properties. These funds generally allow for quarterly redemption with 30 days' notice. Timing for redemption could be delayed based on the priority of our request and the availability of funds. Interests in these funds are valued using the net asset value ("NAV") per share practical expedient and are not classified in the fair value hierarchy.

The table below summarizes changes in fair value of the pension plan assets classified as Level 3:

	Insurance Contracts	Fixed Income Pooled Funds	Total Level 3
Balance at 30 September 2020	\$256.5	\$—	\$256.5
Purchases, sales, and settlements, net	(2.0)	—	(2.0)
Actual return on plan assets held at end of year	(7.9)	—	(7.9)
Balance at 30 September 2021	\$246.6	\$—	\$246.6
Purchases, sales, and settlements, net	—	80.3	80.3
Actual return on plan assets held at end of year	(91.1)	(26.8)	(117.9)
<b>Balance at 30 September 2022</b>	<b>\$155.5</b>	<b>\$53.5</b>	<b>\$209.0</b>

The descriptions and fair value methodologies for the U.S. and International pension plan assets are as follows:

#### Cash and Cash Equivalents

The carrying amounts of cash and cash equivalents approximate fair value due to the short-term maturity.

#### Equity Securities

Equity securities are valued at the closing market price reported on a U.S. or international exchange where the security is actively traded and are therefore classified as Level 1 assets.

### Equity Mutual and Pooled Funds

Shares of mutual funds are valued at the daily closing price as reported by the fund. The mutual funds are required to publish their daily NAV and to transact at that price. The mutual funds are deemed to be actively traded and are classified as Level 1 assets. Units of pooled funds are valued at the per unit NAV determined by the fund manager based on the value of the underlying traded holdings and are classified as Level 2 assets.

### Fixed Income Securities

Corporate and government bonds, and related fixed income securities, are classified as Level 2 assets, as they are either valued at quoted market prices from observable pricing sources at the reporting date or valued based upon comparable securities with similar yields and credit ratings. U.S. plan fixed income investments primarily include U.S. corporate bonds, U.S. treasury investments, interest rate swaps, total return swaps, and U.S. treasury future contracts.

### Fixed Income Pooled Funds

Fixed income pooled funds are classified as either Level 2 or Level 3 assets depending on the underlying investments of the fund. Fixed income pooled funds classified as Level 2 assets may hold government bonds, index linked bonds, corporate bonds, cash, and derivative instruments. The NAV of these assets is based on quoted market pricing from observable pricing sources or valued based upon comparable securities with similar yields, credit ratings, or factors as of the reporting date. Fixed income pooled funds classified as Level 3 may hold high yield bonds, emerging market debt, loans, structured credit, and other instruments. Due to the limited market activity of the underlying securities, the NAV of these assets is based on the fund manager's estimate of the fair value of the shares held as of the reporting date.

### Other Pooled Funds

Other pooled funds are classified as Level 2 assets, as they are valued at the NAV of the shares held at year end, which is based on the fair value of the underlying investments.

### Insurance Contracts

Insurance contracts are classified as Level 3 assets, as they are carried at contract value, which approximates the estimated fair value. The estimated fair value is based on the fair value of the underlying investment of the insurance company and discount rates that require inputs with limited observability.

## **Contributions and Projected Benefit Payments**

Pension contributions to funded plans and benefit payments for unfunded plans for fiscal year 2022 were \$44.7. Contributions for funded plans resulted primarily from contractual and regulatory requirements. Benefit payments to unfunded plans were due primarily to the timing of retirements. We anticipate contributing \$25 to \$35 to the defined benefit pension plans in fiscal year 2023. These contributions are anticipated to be driven primarily by contractual and regulatory requirements for funded plans and benefit payments for unfunded plans, which are dependent upon timing of retirements.

Projected benefit payments, which reflect expected future service, are as follows:

	U.S.	International
2023	\$171.7	\$53.4
2024	175.4	57.7
2025	179.3	58.3
2026	181.7	62.3
2027	184.0	64.3
2028-2032	944.2	356.0

These estimated benefit payments are based on assumptions about future events. Actual benefit payments may vary significantly from these estimates.

## **Defined Contribution Plans**

We maintain a non-leveraged employee stock ownership plan ("ESOP") which forms part of the Air Products and Chemicals, Inc. Retirement Savings Plan ("RSP"). The ESOP was established in May of 2002. The balance of the RSP is a qualified defined contribution plan including a 401(k) elective deferral component. A substantial portion of U.S. employees are eligible and participate.

We treat dividends paid on ESOP shares as ordinary dividends. Under existing tax law, we may deduct dividends which are paid with respect to shares held by the plan. Shares of our common stock in the ESOP totaled 1,914,842 as of 30 September 2022.

Our contributions to the RSP include a Company core contribution for certain eligible employees who do not receive their primary retirement benefit from the defined benefit pension plans, with the core contribution based on a percentage of pay that is dependent on years of service. For the RSP, we also make matching contributions on overall employee contributions as a percentage of the employee contribution and include an enhanced contribution for certain eligible employees that do not participate in the defined benefit pension plans. Worldwide contributions expensed to income in fiscal years 2022, 2021, and 2020 were \$60.6, \$53.3, and \$45.6, respectively.

### **Other Postretirement Benefits**

We provide other postretirement benefits consisting primarily of healthcare benefits to certain U.S. retirees who meet age and service requirements. The healthcare benefit is a continued medical benefit until the retiree reaches age 65. Healthcare benefits are contributory, with contributions adjusted periodically. The retiree medical costs are capped at a specified dollar amount, with the retiree contributing the remainder. The cost of these benefits was not material in fiscal years 2022, 2021, and 2020. Accumulated postretirement benefit obligations as of the end of fiscal years 2022 and 2021 were \$19.9 and \$27.4, respectively, of which \$4.9 and \$5.5 were current obligations, respectively.

We recognize changes in other postretirement benefit plan obligations in other comprehensive income on a pretax basis. During fiscal years 2022 and 2021 we recognized a loss of \$0.5 and a gain of \$5.4, respectively, that arose during the period, and \$1.6 and \$1.8 of net actuarial gain amortization, respectively.

The net actuarial gain recognized in accumulated other comprehensive loss on a pretax basis was \$4.5 and \$6.6 as of 30 September 2022 and 2021, respectively.

## **16. COMMITMENTS AND CONTINGENCIES**

### **Litigation**

We are involved in various legal proceedings, including commercial, competition, environmental, intellectual property, regulatory, product liability, and insurance matters. We do not currently believe there are any legal proceedings, individually or in the aggregate, that are reasonably possible to have a material impact on our financial condition, results of operations, or cash flows.

In September 2010, the Brazilian Administrative Council for Economic Defense ("CADE") issued a decision against our Brazilian subsidiary, Air Products Brasil Ltda., and several other Brazilian industrial gas companies for alleged anticompetitive activities. CADE imposed a civil fine of R\$179.2 million (approximately \$33 at 30 September 2022) on Air Products Brasil Ltda. This fine was based on a recommendation by a unit of the Brazilian Ministry of Justice, following an investigation beginning in 2003, which alleged violation of competition laws with respect to the sale of industrial and medical gases. The fines are based on a percentage of our total revenue in Brazil in 2003.

We have denied the allegations made by the authorities and filed an appeal in October 2010 with the Brazilian courts. On 6 May 2014, our appeal was granted and the fine against Air Products Brasil Ltda. was dismissed. CADE has appealed that ruling and the matter remains pending. We, with advice of our outside legal counsel, have assessed the status of this matter and have concluded that, although an adverse final judgment after exhausting all appeals is possible, such a judgment is not probable. As a result, no provision has been made in the consolidated financial statements. In the event of an adverse final judgment, we estimate the maximum possible loss to be the full amount of the fine of R\$179.2 million (approximately \$33 at 30 September 2022) plus interest accrued thereon until final disposition of the proceedings.

Additionally, Winter Storm Uri, a severe winter weather storm in the U.S. Gulf Coast in February 2021, disrupted our operations and caused power and natural gas prices to spike significantly in Texas. We remain in litigation of a dispute regarding energy management services related to the impact of this event, and other disputes may arise from such power price increases. In addition, legislative action may affect power supply and energy management charges. While it is reasonably possible that we could incur additional costs related to power supply and energy management services in Texas related to the winter storm, it is too early to estimate potential losses, if any, given significant unknowns resulting from the unusual nature of this event.



## **Environmental**

In the normal course of business, we are involved in legal proceedings under the Comprehensive Environmental Response, Compensation, and Liability Act ("CERCLA," the federal Superfund law), Resource Conservation and Recovery Act ("RCRA"), and similar state and foreign environmental laws relating to the designation of certain sites for investigation or remediation. Presently, there are 30 sites on which a final settlement or remediation has not been achieved where we, along with others in some cases, have been designated a potentially responsible party by environmental authorities or are otherwise engaged in investigation or remediation, including cleanup activity at certain of our current and former manufacturing sites. We continually monitor these sites for which we have environmental exposure.

Accruals for environmental loss contingencies are recorded when it is probable that a liability has been incurred and the amount of loss can be reasonably estimated. The consolidated balance sheets at 30 September 2022 and 2021 included an accrual of \$71.3 and \$76.7, respectively, primarily as part of other noncurrent liabilities. The environmental liabilities will be paid over a period of up to 30 years. We estimate the exposure for environmental loss contingencies to range from \$71 to a reasonably possible upper exposure of \$84 as of 30 September 2022.

Actual costs to be incurred at identified sites in future periods may vary from the estimates, given inherent uncertainties in evaluating environmental exposures. Using reasonably possible alternative assumptions of the exposure level could result in an increase to the environmental accrual. Due to the inherent uncertainties related to environmental exposures, a significant increase to the reasonably possible upper exposure level could occur if a new site is designated, the scope of remediation is increased, a different remediation alternative is identified, or a significant increase in our proportionate share occurs. We do not expect that any sum we may have to pay in connection with environmental matters in excess of the amounts recorded or disclosed above would have a material adverse impact on our financial position or results of operations in any one year.

## **Pace**

At 30 September 2022, \$38.2 of the environmental accrual was related to the Pace facility.

In 2006, we sold our Amines business, which included operations at Pace, Florida, and recognized a liability for retained environmental obligations associated with remediation activities at Pace. We are required by the Florida Department of Environmental Protection ("FDEP") and the United States Environmental Protection Agency ("USEPA") to continue our remediation efforts. We recognized a before-tax expense of \$42 in fiscal year 2006 in results from discontinued operations and recorded an environmental accrual of \$42 in continuing operations on the consolidated balance sheets.

During the second quarter of fiscal year 2020, we completed an updated cost review of the environmental remediation status at the Pace facility. The review was completed in conjunction with requirements to maintain financial assurance per the Consent Order issued by the FDEP discussed below. Based on our review, we expect ongoing activities to continue for 30 years. Additionally, we will require near-term spending to install new groundwater recovery wells and ancillary equipment, in addition to future capital to consider the extended time horizon for remediation at the site. As a result of these changes, we increased our environmental accrual for this site by \$19 in continuing operations on the consolidated balance sheets and recognized a before-tax expense of \$19 in results from discontinued operations in the second quarter of fiscal year 2020. There have been no significant changes to the estimated exposure range related to the Pace facility since the second quarter of fiscal year 2020.

We have implemented many of the remedial corrective measures at the Pace facility required under 1995 Consent Orders issued by the FDEP and the USEPA. Contaminated soils have been bioremediated, and the treated soils have been secured in a lined on-site corrective action management unit. Several groundwater recovery systems have been installed to contain and remove contamination from groundwater. We completed an extensive assessment of the site to determine the efficacy of existing measures, what additional corrective measures may be needed, and whether newer remediation technologies that were not available in the 1990s might be suitable to more quickly and effectively remediate groundwater. Based on assessment results, we completed a focused feasibility study that has identified alternative approaches that may more effectively remove contaminants. We continue to review alternative remedial approaches with the FDEP and completed additional field work during 2021 to support the design of an improved groundwater recovery network with the objective of targeting areas of higher contaminant concentration and avoiding areas of high groundwater iron which has proven to be a significant operability issue for the project. The design of the optimized recovery system will likely be finalized in fiscal year 2023 with construction to begin thereafter. In the first quarter of 2015, we entered into a new Consent Order with the FDEP requiring us to continue our remediation efforts at the Pace facility, along with the completion of a cost review every five years.

## **Piedmont**

At 30 September 2022, \$7.4 of the environmental accrual was related to the Piedmont site.

On 30 June 2008, we sold our Elkton, Maryland, and Piedmont, South Carolina, production facilities and the related North American atmospheric emulsions and global pressure sensitive adhesives businesses. In connection with the sale, we recognized a liability for retained environmental obligations associated with remediation activities at the Piedmont site. This site is under active remediation for contamination caused by an insolvent prior owner.

We are required by the South Carolina Department of Health and Environmental Control ("SCDHEC") to address both contaminated soil and groundwater. Numerous areas of soil contamination have been addressed, and contaminated groundwater is being recovered and treated. The SCDHEC issued its final approval to the site-wide feasibility study on 13 June 2017 and the Record of Decision for the site on 27 June 2018, after which we signed a Consent Agreement Amendment memorializing our obligations to complete the cleanup of the site. Remediation is ongoing in accordance with the design, which includes in-situ chemical oxidation treatment, as well as the operation of a soil vapor extraction system to remove volatile organic compounds from the unsaturated soils beneath the impacted areas of the plant. We estimate that source area remediation and groundwater recovery and treatment will continue through 2029. Thereafter, we expect this site to go into a state of monitored natural attenuation through 2047.

We recognized a before-tax expense of \$24 in 2008 as a component of income from discontinued operations and recorded an environmental liability of \$24 in continuing operations on the consolidated balance sheets. There have been no significant changes to the estimated exposure.

## **Pasadena**

At 30 September 2022, \$10.7 of the environmental accrual was related to the Pasadena site.

During the fourth quarter of 2012, management committed to permanently shutting down our polyurethane intermediates ("PUI") production facility in Pasadena, Texas. In shutting down and dismantling the facility, we have undertaken certain obligations related to soil and groundwater contaminants. We have been pumping and treating groundwater to control off-site contaminant migration in compliance with regulatory requirements and under the approval of the Texas Commission on Environmental Quality. We estimate that the pump and treat system will continue to operate until 2042.

We continue to progress on additional work to address other environmental obligations at the site. This additional work includes remediating, as required, impacted soils, investigating groundwater west of the former PUI facility, continuing post closure care for two closed RCRA surface impoundment units, and maintaining engineering controls. Additionally, a chemical reduction pilot test to evaluate treating source material was conducted, and is currently undergoing performance monitoring. In 2012, we estimated the total exposure at this site to be \$13. There have been no significant changes to the estimated exposure.

## Asset Retirement Obligations

Our asset retirement obligations are primarily associated with long-term on-site supply contracts under which we have built a facility on land owned by the customer and are obligated to remove the facility at the end of the contract term. The retirement of assets includes the contractually required removal of a long-lived asset from service and encompasses the sale, removal, abandonment, recycling, or disposal of the assets as required at the end of the contract term. These obligations are primarily reflected within "Other noncurrent liabilities" on the consolidated balance sheets. The timing and/or method of settlement of these obligations are conditional on a future event that may or may not be within our control.

Changes to the carrying amount of our asset retirement obligations were as follows:

Balance at 30 September 2020	\$241.4
Additional accruals	16.5
Liabilities settled	(4.1)
Accretion expense	10.5
Currency translation adjustment	5.3
Balance at 30 September 2021	\$269.6
Additional accruals	17.9
Liabilities settled	(7.8)
Accretion expense	11.1
Currency translation adjustment	(16.1)
<b>Balance at 30 September 2022</b>	<b>\$274.7</b>

## Warranties and Guarantees

We do not expect that any sum we may have to pay in connection with warranties and guarantees will have a material adverse effect on our consolidated financial condition, liquidity, or results of operations.

### Warranties

We, in the normal course of business operations, have issued product warranties related to equipment sales. Also, contracts often contain standard terms and conditions which typically include a warranty and indemnification to the buyer that the goods and services purchased do not infringe on third-party intellectual property rights. The provision for estimated future costs relating to warranties is not material to the consolidated financial statements.

### Guarantees

To date, no equity contributions or payments have been made since the inception of the guarantees discussed below. The fair value of these guarantees is not material.

We are party to an equity support agreement and operations guarantee related to an air separation facility constructed in Trinidad for a venture in which we own 50%. At 30 September 2022, maximum potential payments under joint and several guarantees were \$23.0. Exposures under the guarantees decline over time and will be completely extinguished by 2024.

We also have a long-term sale of equipment contract with the JIGPC joint venture to engineer, procure, and construct the industrial gas facilities that will supply gases to Aramco. We provided bank guarantees to the joint venture to support our performance under the contract. As of 30 September 2022, our maximum potential payments were \$244.5.

## Unconditional Purchase Obligations

We are obligated to make future payments under unconditional purchase obligations as summarized below:

2023	\$3,788
2024	500
2025	489
2026	522
2027	549
Thereafter	4,740
<b>Total</b>	<b>\$10,588</b>

Approximately \$6.6 billion of our unconditional purchase obligations relate to helium and rare gases. The majority of our obligations occur after fiscal year 2027. Helium purchases include crude feedstock supply to helium refining plants in North America as well as refined helium purchases from sources around the world. As a rare byproduct of natural gas production in the energy sector, these helium sourcing agreements are medium- to long-term and contain take-if-tendered provisions. The refined helium is distributed globally and sold as a merchant gas, primarily under medium-term requirements contracts. While contract terms in our helium sourcing contracts are generally longer than our customer sales contracts, helium is a rare gas used in applications with few or no substitutions because of its unique physical and chemical properties.

We estimate our maximum obligation for future purchases of plant and equipment to be approximately \$3.1 billion based on open purchase orders as of 30 September 2022. Although open purchase orders are considered enforceable and legally binding, the terms generally allow us the option to reschedule, cancel, or otherwise modify based on our business needs. We have disclosed this obligation in fiscal year 2023; however, timing of actual satisfaction of the obligation may vary.

Our unconditional purchase obligations also include commitments for power and natural gas supply as well as feedstock supply for numerous HyCO (hydrogen, carbon monoxide, and syngas) facilities. Our long-term sales contracts to customers are generally matched to the term of these obligations and provide recovery of price increases. As a result, we do not believe these purchase obligations would have a material effect on our financial condition or results of operations.

## 17. CAPITAL STOCK

### Common Stock

Authorized common stock consists of 300 million shares with a par value of \$1 per share. As of 30 September 2022, 249 million shares were issued, with 222 million issued and outstanding.

On 15 September 2011, the Board of Directors authorized the repurchase of up to \$1.0 billion of our outstanding common stock. We repurchase shares pursuant to Rules 10b5-1 and 10b-18 under the Securities Exchange Act of 1934, as amended, through repurchase agreements established with several brokers. We did not purchase any of our outstanding shares during fiscal year 2022. At 30 September 2022, \$485.3 in share repurchase authorization remained available.

A summary of the changes in common shares issued and outstanding in fiscal year 2022 is presented below:

<b>Fiscal Year Ended 30 September</b>	<b>2022</b>	2021	2020
Number of common shares, beginning of year	<b>221,396,755</b>	221,017,459	220,415,262
Issuance of treasury shares for stock option and award plans	<b>441,941</b>	379,296	602,197
Number of common shares, end of year	<b>221,838,696</b>	221,396,755	221,017,459

### Preferred Stock

Authorized preferred stock consisted of 25 million shares with a par value of \$1 per share, of which 2.5 million were designated as Series A Junior Participating Preferred Stock. There were no preferred shares issued or outstanding as of 30 September 2022 and 2021.

## 18. SHARE-BASED COMPENSATION

Our outstanding share-based compensation programs include deferred stock units and stock options. During the fiscal year ended 30 September 2022, we granted market-based and time-based deferred stock units. We have not issued stock option awards since fiscal year 2015. The terms of our share-based awards are fixed at the grant date. We issue shares from treasury stock upon payout of deferred stock units and exercise of stock options. As of 30 September 2022, there were 1.5 million shares available for future grant under our Long-Term Incentive Plan ("LTIP"), which is shareholder approved.

Share-based compensation cost recognized on the consolidated income statements is summarized below:

	2022	2021	2020
Before-tax share-based compensation cost	\$49.5	\$44.5	\$55.8
Income tax benefit	(12.1)	(11.0)	(13.0)
After-tax share-based compensation cost	\$37.4	\$33.5	\$42.8

Before-tax share-based compensation cost relates to deferred stock units and is primarily included in "Selling and administrative" on our consolidated income statements. The amount of share-based compensation cost capitalized in fiscal years 2022, 2021, and 2020 was not material.

### Deferred Stock Units

We have granted deferred stock units to executives, selected employees, and outside directors. These deferred stock units entitle the recipient to one share of common stock upon vesting, which is conditioned, for employee recipients, on continued employment during the deferral period and may be conditioned on achieving certain performance targets. We grant deferred stock unit awards with a two- to five-year deferral period that are subject to payout upon death, disability, or retirement. Deferred stock units issued to outside directors are paid after service on the Board of Directors ends at the time elected by the director (not to exceed 10 years after service ends). We generally expense the grant-date fair value of these awards on a straight-line basis over the vesting period; however, expense recognition is accelerated for retirement eligible individuals who meet the requirements for vesting upon retirement. We have elected to account for forfeitures as they occur, rather than to estimate them. Forfeitures have not been significant historically.

Market-based deferred stock units vest as long as the employee continues to be employed by the Company and upon the achievement of the performance target. The performance target, which is approved by the Compensation Committee, is our share price appreciation and dividends paid, or "total shareholder return," in relation to the S&P 500 Index (for fiscal year 2022 awards) or a defined peer group (for awards granted prior to fiscal year 2022) over a three-year performance period beginning 1 October of the fiscal year of grant. We granted 74,364, 77,251, and 80,215 market-based deferred stock units in fiscal years 2022, 2021, and 2020, respectively.

The fair value of market-based deferred stock units was estimated using a Monte Carlo simulation model as these equity awards are tied to a market condition. The model utilizes multiple input variables that determine the probability of satisfying the market condition stipulated in the grant and calculates the fair value of the awards. We generally expense the grant-date fair value of these awards on a straight-line basis over the vesting period. The estimated grant-date fair value of market-based deferred stock units was \$427.23, \$235.48, and \$275.19 per unit in fiscal years 2022, 2021, and 2020, respectively. The calculation of the fair value of these market-based deferred stock units used the following assumptions:

	2022	2021	2020
Expected volatility	30.5%	29.9%	17.8%
Risk-free interest rate	0.8%	0.2%	1.6%
Expected dividend yield	2.1%	2.1%	2.4%

In addition, in fiscal year 2022, we granted 120,996 time-based deferred stock units at a weighted average grant-date fair value of \$278.67. In fiscal years 2021 and 2020, we granted 110,555 and 123,448 time-based deferred stock units at a weighted average grant-date fair value of \$282.48 and \$230.92, respectively.

A summary of deferred stock unit activity in fiscal year 2022 is presented below:

	Shares (000)	Weighted Average Grant-Date Fair Value
Deferred stock units outstanding at 30 September 2021	854	\$194.12
Granted	195	329.65
Paid out	(343)	196.95
Forfeited	(40)	266.51
Adjusted	64	161.64
<b>Deferred stock units outstanding at 30 September 2022</b>	<b>730</b>	<b>\$222.13</b>

Cash payments made for deferred stock units totaled \$5.5, \$5.2, and \$4.8 in fiscal years 2022, 2021, and 2020, respectively. As of 30 September 2022, there was \$56.0 of unrecognized compensation cost related to deferred stock units. This cost is expected to be recognized over a weighted average period of 1.6 years. The total fair value of deferred stock units paid out during fiscal years 2022, 2021, and 2020, including shares vested in prior periods, was \$92.9, \$88.0, and \$65.4, respectively.

### Stock Options

We have granted awards of options to purchase common stock to executives and selected employees. The exercise price of stock options equals the market price of our stock on the date of the grant. As of 30 September 2022, there was no unrecognized compensation cost as all stock option awards were fully vested.

A summary of stock option activity in fiscal year 2022 is presented below:

	Shares (000)	Weighted Average Exercise Price
Stock options outstanding and exercisable at 30 September 2021	801	\$99.79
Exercised	(237)	84.75
<b>Stock options outstanding and exercisable at 30 September 2022</b>	<b>564</b>	<b>\$106.14</b>

The weighted average remaining contractual term of stock options outstanding and exercisable at 30 September 2022 was 1.3 years. The aggregate intrinsic value of these stock options was \$71.3, which represents the amount by which our closing stock price of \$232.73 as of 30 September 2022 exceeds the exercise price multiplied by the number of in-the-money options outstanding or exercisable. The intrinsic value of stock options exercised during fiscal years 2022, 2021, and 2020 was \$20.2, \$29.0, and \$65.7, respectively.

Compensation cost is generally recognized over the stated vesting period consistent with the terms of the arrangement, which is either on a straight-line or graded-vesting basis. Expense recognition is accelerated for retirement-eligible individuals who would meet the requirements for vesting of awards upon their retirement.

Cash received from option exercises during fiscal year 2022 was \$19.3. The total tax benefit realized from stock option exercises in fiscal year 2022 was \$11.2, of which \$10.5 was the excess tax benefit.

## 19. ACCUMULATED OTHER COMPREHENSIVE LOSS

The table below summarizes changes in accumulated other comprehensive loss ("AOCL"), net of tax, attributable to Air Products:

	Derivatives qualifying as hedges	Foreign currency translation adjustments	Pension and postretirement benefits	Total
<b>Balance at 30 September 2019</b>	<b>(\$61.4)</b>	<b>(\$1,356.9)</b>	<b>(\$957.3)</b>	<b>(\$2,375.6)</b>
Other comprehensive income (loss) before reclassifications	43.5	233.4	(68.2)	208.7
Amounts reclassified from AOCL	(57.7)	—	82.5	24.8
Net current period other comprehensive (loss) income	(\$14.2)	\$233.4	\$14.3	\$233.5
Amount attributable to noncontrolling interests	(21.1)	19.3	(0.2)	(2.0)
<b>Balance at 30 September 2020</b>	<b>(\$54.5)</b>	<b>(\$1,142.8)</b>	<b>(\$942.8)</b>	<b>(\$2,140.1)</b>
Other comprehensive income before reclassifications	3.3	267.3	274.3	544.9
Amounts reclassified from AOCL	43.5	—	74.6	118.1
Net current period other comprehensive income	\$46.8	\$267.3	\$348.9	\$663.0
Amount attributable to noncontrolling interest	20.6	18.3	(0.1)	38.8
<b>Balance at 30 September 2021</b>	<b>(\$28.3)</b>	<b>(\$893.8)</b>	<b>(\$593.8)</b>	<b>(\$1,515.9)</b>
Other comprehensive loss before reclassifications	(120.3)	(1,230.5)	(112.2)	(1,463.0)
Amounts reclassified from AOCL	91.4	7.3	64.8	163.5
Net current period other comprehensive loss	(\$28.9)	(\$1,223.2)	(\$47.4)	(\$1,299.5)
Amount attributable to noncontrolling interest	14.7	(44.6)	0.6	(29.3)
<b>Balance at 30 September 2022</b>	<b>(\$71.9)</b>	<b>(\$2,072.4)</b>	<b>(\$641.8)</b>	<b>(\$2,786.1)</b>

The table below summarizes the reclassifications out of AOCL and the affected line item on the consolidated income statements:

<b>Fiscal Year Ended 30 September</b>	<b>2022</b>	2021	2020
Loss (Gain) on Cash Flow Hedges, net of tax			
Sales	\$0.5	(\$0.6)	(\$0.2)
Cost of sales	(0.4)	(0.3)	(0.8)
Interest expense	3.6	3.5	2.8
Other non-operating income (expense), net	87.7	40.9	(59.5)
Total Loss (Gain) on Cash Flow Hedges, net of tax	\$91.4	\$43.5	(\$57.7)
Currency Translation Adjustment			
Business and asset actions	\$5.1	\$—	\$—
Income from discontinued operations, net of tax	2.2	—	—
Currency Translation Adjustment	\$7.3	\$—	\$—
Pension and Postretirement Benefits, net of tax <sup>(A)</sup>	\$64.8	\$74.6	\$82.5

<sup>(A)</sup> The components of net periodic benefit cost reclassified out of AOCL include items such as prior service cost amortization, actuarial loss amortization, and settlements and are included in "Other non-operating income (expense), net" on the consolidated income statements. Refer to Note 15, *Retirement Benefits*, for additional information.

## 20. EARNINGS PER SHARE

The table below details the computation of basic and diluted earnings per share ("EPS"):

<b>Fiscal Year Ended 30 September</b>	<b>2022</b>	2021	2020
<b>Numerator</b>			
Net income from continuing operations	<b>\$2,243.5</b>	\$2,028.8	\$1,901.0
Net income (loss) from discontinued operations	<b>12.6</b>	70.3	(14.3)
<b>Net Income Attributable to Air Products</b>	<b>\$2,256.1</b>	\$2,099.1	\$1,886.7
<b>Denominator (in millions)</b>			
Weighted average common shares — Basic	<b>222.0</b>	221.6	221.2
Effect of dilutive securities			
Employee stock option and other award plans	<b>0.5</b>	0.9	1.1
<b>Weighted average common shares — Diluted</b>	<b>222.5</b>	<b>222.5</b>	<b>222.3</b>
<b>Per Share Data*</b>			
Basic EPS from continuing operations	<b>\$10.11</b>	\$9.16	\$8.59
Basic EPS from discontinued operations	<b>0.06</b>	0.32	(0.06)
<b>Basic EPS Attributable to Air Products</b>	<b>\$10.16</b>	\$9.47	\$8.53
Diluted EPS from continuing operations	<b>\$10.08</b>	\$9.12	\$8.55
Diluted EPS from discontinued operations	<b>0.06</b>	0.32	(0.06)
<b>Diluted EPS Attributable to Air Products</b>	<b>\$10.14</b>	\$9.43	\$8.49

\*EPS is calculated independently for each component and may not sum to total EPS due to rounding.

Diluted EPS attributable to Air Products reflects the potential dilution that could occur if stock options or other share-based awards were exercised or converted into common stock. The dilutive effect is computed using the treasury stock method, which assumes all share-based awards are exercised, and the hypothetical proceeds from exercise are used by the Company to purchase common stock at the average market price during the period. To the extent they would have been dilutive, the incremental shares, or the difference between shares assumed to be issued versus purchased, are included in the denominator of the diluted EPS calculation. There were no antidilutive outstanding share-based awards in fiscal years 2022, 2021 and 2020.



## 21. INCOME TAXES

The table below summarizes income from U.S. and foreign operations before taxes:

	2022	2021	2020
United States income	\$947.9	\$924.6	\$943.7
Foreign income	1,325.3	1,288.7	1,215.3
Equity affiliates' income	481.5	294.1	264.8
<b>Income from continuing operations before taxes</b>	<b>\$2,754.7</b>	<b>\$2,507.4</b>	<b>\$2,423.8</b>

The table below details the components of our income tax provision:

	2022	2021	2020
<b>Current Tax Provision</b>			
Federal	\$149.1	\$85.6	\$26.9
State	30.1	28.4	23.8
Foreign	289.3	254.8	262.7
<b>Total current tax provision</b>	<b>468.5</b>	<b>368.8</b>	<b>313.4</b>
<b>Deferred Tax Provision</b>			
Federal	15.6	54.7	108.8
State	(1.9)	(0.1)	(3.6)
Foreign	18.6	39.4	59.8
<b>Total deferred tax provision</b>	<b>32.3</b>	<b>94.0</b>	<b>165.0</b>
<b>Total income tax provision</b>	<b>\$500.8</b>	<b>\$462.8</b>	<b>\$478.4</b>

### Cash Paid for Taxes (Net of Cash Refunds)

Income tax payments, net of refunds, were \$369.2, \$383.8, and \$379.9 in fiscal years 2022, 2021, and 2020, respectively. Fiscal year 2022 and 2021 reflect income tax refunds associated with discontinued operations of \$59.6 and \$6.7, respectively.

### India Finance Act 2020

On 27 March 2020, the Indian government passed Finance Act 2020 (the "India Finance Act"), which amended rules regarding the taxation of dividends declared and distributed by Indian companies. Under the India Finance Act, future dividends declared or distributed by an Indian company are no longer subject to dividend distribution tax. Instead, any non-resident recipient is subject to a withholding tax. Our income tax provision for the fiscal year ended 30 September 2020 reflected an expense of \$20.3 for estimated withholding taxes that we may incur on future dividends related to INOX Air Products Private Limited ("INOX"), an equity affiliate investment in our Asia segment. Additionally, we recorded a benefit of \$33.8 within "Equity affiliates' income" for our share of accumulated dividend distribution taxes released with respect to INOX.

### U.S. Tax Cuts and Jobs Act

On 22 December 2017, the United States enacted the U.S. Tax Cuts and Jobs Act (the "Tax Act" or "Tax Reform"), which significantly changed existing U.S. tax laws, including a reduction in the federal corporate income tax rate to 21%, a deemed repatriation tax on unremitted foreign earnings, as well as other changes. As of 30 September 2022, our outstanding liability for the deemed repatriation tax was \$155.2, of which \$134.6 is presented within noncurrent liabilities on our consolidated balance sheets. We are paying this obligation in installments over four remaining years.

### Inflation Reduction Act and CHIPS and Science Act of 2022

In August 2022, the U.S. Inflation Reduction Act of 2022 and the CHIPS and Science Act of 2022 were signed into law. These acts include, among other provisions, a corporate alternative minimum tax of 15%, an excise tax on the repurchase of corporate stock, various climate and energy provisions, and incentives for investment in semiconductor manufacturing. We are evaluating the impact these acts could have on our financial statements, including the impact of tax incentives for carbon sequestration and clean hydrogen production once our new projects in these areas come on-stream in the U.S.

## Effective Tax Rate

The effective tax rate equals the income tax provision divided by income from continuing operations before taxes. A reconciliation of the differences between the United States federal statutory tax rate and the effective tax rate is provided below:

(Percent of income before taxes)	2022	2021	2020
U.S. federal statutory tax rate	21.0%	21.0%	21.0%
State taxes, net of federal benefit	0.8	0.9	0.6
Income from equity affiliates	(3.4)	(2.5)	(2.3)
Foreign tax differentials	0.7	0.5	0.1
Tax on foreign repatriated earnings	0.7	0.7	0.9
Share-based compensation	(0.7)	(0.7)	(0.8)
Other	(0.9)	(1.4)	0.2
<b>Effective Tax Rate</b>	<b>18.2%</b>	<b>18.5%</b>	<b>19.7%</b>

Foreign tax differentials represent the differences between foreign earnings subject to foreign tax rates that are different than the U.S. federal statutory rate and include tax holidays and incentives. Our income tax holidays relate to operations in jurisdictions that provide reduced income tax rates for certain qualifying activities and are conditional upon us meeting certain operating thresholds. The impact of these tax holidays decreased income tax expense by \$26.9 (\$0.12 per share) in fiscal year 2020, primarily related to a preferential tax rate in China that is effective until 31 December 2030. This includes the impact of remeasurement of the deferred tax assets and liabilities in 2020 due to an extension of the holiday period in China. The impact of tax holidays in fiscal years 2022 and 2021 was not material.

Tax on foreign repatriated earnings includes benefits and costs related to U.S. and foreign taxation on the current and future repatriation of foreign earnings and a U.S. benefit for related foreign tax credits. The effective tax rate in 2020 reflects impacts from the India Finance Act 2020 discussed above. In addition, the Tax Act included new provisions related to the taxation of foreign operations, known as Global Intangible Low Tax Income (“GILTI”). We have elected as an accounting policy to account for GILTI as a period cost when incurred.

Equity affiliates’ income, which is primarily presented net of income taxes on our consolidated income statements, favorably impacts our effective tax rate. The increase in the impact for fiscal year 2022 is primarily due to the results of the new JIGPC joint venture as well as recognition of the remaining deferred profit associated with air separation units previously sold to Jazan Gas Project Company, net of other project finalization costs.

Share-based compensation reflects the impact from recognition of \$18.3, \$17.0, and \$20.0 of excess tax benefits in our provision for income taxes during fiscal years 2022, 2021, and 2020, respectively.

In fiscal year 2021, other includes net tax benefits of \$21.5, including interest, resulting from the release of U.S. unrecognized tax benefits upon expiration of the statute of limitations on uncertain tax positions taken in prior years.

## Deferred Tax Assets and Liabilities

The significant components of deferred tax assets and liabilities are as follows:

<b>30 September</b>	<b>2022</b>	<b>2021</b>
<b>Gross Deferred Tax Assets</b>		
Retirement benefits and compensation accruals	\$77.2	\$69.4
Tax loss carryforwards	126.3	120.9
Tax credits and other tax carryforwards	39.2	27.3
Reserves and accruals	55.4	74.5
Currency losses	—	30.4
Other	68.3	44.0
Valuation allowance	(100.1)	(97.6)
<b>Deferred Tax Assets</b>	<b>266.3</b>	<b>268.9</b>
<b>Gross Deferred Tax Liabilities</b>		
Plant and equipment	1,187.6	1,171.8
Currency gains	22.5	—
Unremitted earnings of foreign entities	72.9	69.1
Partnership and other investments	16.1	15.3
Intangible assets	69.8	86.2
Other	9.1	7.2
<b>Deferred Tax Liabilities</b>	<b>1,378.0</b>	<b>1,349.6</b>
<b>Net Deferred Income Tax Liability</b>	<b>\$1,111.7</b>	<b>\$1,080.7</b>

Deferred tax assets and liabilities are included within the consolidated balance sheets as follows:

	<b>2022</b>	<b>2021</b>
<b>Deferred Tax Assets</b>		
Other noncurrent assets	\$135.7	\$100.2
<b>Deferred Tax Liabilities</b>		
Deferred income taxes	1,247.4	1,180.9
<b>Net Deferred Income Tax Liability</b>	<b>\$1,111.7</b>	<b>\$1,080.7</b>

Deferred tax assets for "Reserves and accruals" and "Other" were impacted by changes in tax deferred deductions related to the timing of recognizing accruals for local tax and accounting purposes as well as foreign currency movement. The deferred tax component for currency transactions moved into an overall deferred tax liability position due primarily to currency movements on hedging transactions as several foreign based currencies weakened against the U.S. dollar in fiscal year 2022.

Deferred tax liabilities related to plant and equipment increased due to the impact of accelerated tax depreciation deductions in excess of book depreciation primarily in the United States. Deferred tax liabilities related to Intangible assets decreased primarily due to amortization deductions for book purposes being in excess of that for tax purposes as well as foreign currency movement.

As of 30 September 2022, we had the following deferred tax assets for certain tax credits:

Jurisdiction	Gross Tax Asset	Expiration Period
U.S. State	\$2.7	2023 - 2035
U.S. Federal	15.7	2028 - 2032
Credits in Foreign Jurisdictions	18.5	2025 - 2041; Indefinite

Of the \$18.5 credits in foreign jurisdictions, \$12.2 have indefinite carryforward periods.

As of 30 September 2022, we had the following loss carryforwards:

Jurisdiction	Gross Loss Carryforward	Expiration Period
U.S. State Net Operating Loss	\$279.5	2023 - 2040
U.S. State Capital Loss	36.3	2023 - 2027
U.S. Federal Capital Loss	88.8	2025 - 2027
Foreign Net Operating Loss	268.8	2023 - 2038; Indefinite
Foreign Capital Loss	181.1	Indefinite

Of the \$268.8 of foreign net operating loss carryforwards, \$94.6 have indefinite carryforward periods.

The valuation allowance was \$100.1 and \$97.6 as of 30 September 2022 and 2021, respectively. As of 30 September 2022, the balance primarily related to \$26.8 of foreign credits and loss carryforwards, \$14.0 of U.S. federal foreign income tax credits, and \$45.3 related to foreign capital losses that were generated from the loss recorded on the exit from the Energy-from-Waste project in 2016. If events warrant the reversal of the valuation allowance, it would result in a reduction of tax expense. We believe it is more likely than not that future earnings and reversal of deferred tax liabilities will be sufficient to utilize our deferred tax assets, net of existing valuation allowance, as of 30 September 2022.

Our U.S. federal and U.S. state capital losses primarily related to a loss realized upon the divestiture of our Russian subsidiary in fiscal year 2022. We believe it is more likely than not that we will recognize sufficient U.S. capital gain income in the future to utilize our capital losses before expiration.

We record income taxes on the undistributed earnings of our foreign subsidiaries and corporate joint ventures unless those earnings are indefinitely reinvested. Such earnings may be subject to foreign withholding and other taxes. The cumulative undistributed earnings that are considered to be indefinitely reinvested in foreign subsidiaries and corporate joint ventures are included in retained earnings on the consolidated balance sheets and amounted to \$6.7 billion as of 30 September 2022. An estimated \$621.6 in additional foreign withholding and other income taxes would be due if these earnings were remitted as dividends.

### Unrecognized Tax Benefits

A reconciliation of the beginning and ending amount of the unrecognized tax benefits, which excludes interest and penalties, is as follows:

	2022	2021	2020
Unrecognized tax benefits balance at beginning of year	\$140.3	\$237.0	\$231.7
Additions for tax positions of the current year	7.4	14.5	7.6
Additions for tax positions of prior years	6.6	3.5	17.7
Reductions for tax positions of prior years	(15.4)	(8.2)	(4.1)
Settlements	(0.6)	(3.1)	(1.2)
Statute of limitations expiration	(25.5)	(104.6)	(14.0)
Foreign currency translation	(9.3)	1.2	(0.7)
<b>Unrecognized tax benefits balance at end of year</b>	<b>\$103.5</b>	<b>\$140.3</b>	<b>\$237.0</b>

Of our unrecognized tax benefits as of 30 September 2022, \$74.9 would impact the effective tax rate from continuing operations if recognized.

In fiscal year 2022, reserves for unrecognized tax benefits decreased \$25.5 due to statute of limitation expirations. We released reserves of \$17.2 related to the sale of PMD. Upon release of the reserves, we recorded income tax benefits of \$14.8 as a component of discontinued operations. The PMD reserve was net of related deferred tax assets of \$2.4. Fiscal year 2022 also reflects a \$15.4 reduction for tax positions of prior years. This was primarily due to a \$10.6 reduction caused by changes to income tax rates.

In fiscal year 2021, reserves for unrecognized tax benefits decreased \$104.6 due to statute of limitation expirations. We released reserves of \$65.6 related to the sale of PMD, \$8.2 associated with our former Energy-from-Waste business (“EfW”), and \$27.5 for other reserves, including those associated with a tax election benefit related to a non-U.S. subsidiary in 2017. Upon release of the reserves related to PMD and EfW, we recorded income tax benefits of \$51.8 and \$8.2, respectively, as a component of discontinued operations. The PMD reserve was net of related deferred tax assets of \$13.8. The release of other reserves of \$27.5 was net of related deferred tax assets of \$8.4 and resulted in an income tax benefit, including interest, of \$21.5.

Interest and penalties related to unrecognized tax benefits are recorded as a component of income tax expense and totaled \$1.2, (\$0.2), and \$6.1 in fiscal years 2022, 2021, and 2020, respectively. Our 2022 and 2021 expense reflects a benefit from the reversal of accrued interest on reserves released during the period. Our accrued balance for interest and penalties was \$22.6 and \$24.9 as of 30 September 2022 and 2021, respectively.

### Income Tax Examinations

We are currently under examination in a number of tax jurisdictions. It is reasonably possible that a change in our unrecognized tax benefits may occur in fiscal year 2022 if any of these examinations are resolved during the next twelve months. However, quantification of an estimated range cannot be made as of the date of this report.

We generally remain subject to examination in the following major tax jurisdictions for the years indicated below:

Major Tax Jurisdiction	Open Tax Years
<b>North America</b>	
United States – Federal	2018 - 2022
United States – State	2013 - 2022
Canada	2015 - 2022
<b>Europe</b>	
France	2019 - 2022
Germany	2017 - 2022
Netherlands	2018 - 2022
Spain	2017 - 2022
United Kingdom	2019 - 2022
<b>Asia</b>	
China	2012 - 2022
South Korea	2014 - 2022
Taiwan	2017 - 2022
<b>Latin America</b>	
Chile	2018 - 2022

## 22. SUPPLEMENTAL INFORMATION

### NEOM Green Hydrogen Project

In the fourth quarter of fiscal year 2020, we announced the NEOM Green Hydrogen Project (the "NEOM project"), a multi-billion dollar green hydrogen-based ammonia production facility powered by renewable energy located in the NEOM city of the Kingdom of Saudi Arabia. We, along with our joint venture partners, ACWA Power and NEOM Company, are equal owners in the newly formed NEOM Green Hydrogen Company joint venture ("NGHC") that will develop, construct, own, operate, and finance the NEOM project. The NEOM project is expected to be financed through non-recourse project financing and the partners' investments.

During the third quarter of fiscal year 2022, we entered into an agreement with NGHC under which we commenced construction of the NEOM project. In addition, we executed an agreement with NGHC under which we will be the exclusive offtaker of green ammonia produced by the NEOM project under a long-term take-if-tendered agreement. The NEOM project is expected to be on-stream in 2026. We intend to transport green ammonia around the world to be dissociated to produce green hydrogen, primarily for the transportation market.

Air Products has one-third of the voting interests in the NGHC joint venture; however, substantially all the activities of the joint venture involve or are conducted on behalf of Air Products. Since we have disproportionately few voting rights relative to our economic interests in the joint venture, we determined that NGHC is a variable interest entity. In addition, we determined that we are the primary beneficiary of NGHC since we have the power to unilaterally direct certain significant activities, including key design and construction decisions, and we share power with our joint venture partners related to other activities that are significant to the economic performance of NGHC. Therefore, we consolidated NGHC within the Middle East and India segment beginning in the third quarter of fiscal year 2022.

As of 30 September 2022, our consolidated balance sheet includes the following balances attributable to NGHC: \$275 in "Cash and cash items," \$23 in "Other receivables and current assets," \$219 in "Plant and equipment, net," \$58 in "Payables and accrued liabilities," \$447 in "Long-term debt – related party," and \$30 in "Noncontrolling interests."

### Business and Asset Actions

During the fourth quarter of fiscal year 2022, we divested our small industrial gas business in Russia due to Russia's invasion of Ukraine. As a result, we recorded a noncash charge of \$73.7, which included transaction costs and cumulative currency translation losses. This charge is reflected as "Business and asset actions" on our consolidated income statements and was not recorded in the results of our Europe segment.

### Related Party Transactions

We have related party sales to some of our equity affiliates and joint venture partners as well as other income primarily from fees charged for use of Air Products' patents and technology. Sales to and other income from related parties totaled approximately \$300, \$225, and \$335 for the fiscal years ended 30 September 2022, 2021, and 2020, respectively. Sales agreements with related parties include terms that are consistent with those that we believe would have been negotiated at an arm's length with an independent party. As of 30 September 2022 and 2021, our consolidated balance sheets included related party trade receivables of approximately \$55 and \$90, respectively.

In addition, refer to Note 14, *Debt*, for information concerning debt owed to related parties.

### Facility Closure

During the second quarter of fiscal year 2021, we recorded a charge of \$23.2 primarily for a noncash write-down of assets associated with a contract termination in the Americas segment. This charge is reflected as "Facility closure" on our consolidated income statements for the fiscal year ended 30 September 2021 and was not recorded in the results of the Americas segment.

### Company Headquarters Relocation Income (Expense)

During the second quarter of fiscal year 2020, we sold property at our former corporate headquarters located in Trexlertown, Pennsylvania. We received net proceeds of \$44.1 and recorded a gain of \$33.8, which is reflected on our consolidated income statements as "Company headquarters relocation income (expense)" for the fiscal year ended 30 September 2020. The gain was not recorded in the results of the Corporate and other segment.

## Supplemental Balance Sheet Information

### Other Receivables and Current Assets

<b>30 September</b>	<b>2022</b>	<b>2021</b>
Derivative instruments	\$114.4	\$59.8
Contract fulfillment costs	84.1	125.5
Contract assets	69.0	119.4
Current lease receivables	77.8	84.4
Other	170.5	161.8
<b>Other receivables and current assets</b>	<b>\$515.8</b>	<b>\$550.9</b>

### Other Noncurrent Assets

<b>30 September</b>	<b>2022</b>	<b>2021</b>
Operating lease right-of-use assets	\$694.7	\$566.2
Pension benefits	133.9	219.2
Long-term deposits on plant and equipment	200.0	200.0
Deferred tax assets	135.7	100.2
Prepaid tax	17.0	75.0
Investments other than equity method	66.7	66.9
Derivative instruments	74.7	23.6
Other	319.1	255.4
<b>Other noncurrent assets</b>	<b>\$1,641.8</b>	<b>\$1,506.5</b>

### Payables and Accrued Liabilities

<b>30 September</b>	<b>2022</b>	<b>2021</b>
Trade creditors	\$1,120.7	\$736.8
Contract liabilities	439.1	366.8
Dividends payable	359.4	332.1
Accrued payroll and employee benefits	249.1	221.2
Obligation for future contribution to an equity affiliate	—	150.0
Current lease obligations	90.0	78.6
Derivative instruments	228.3	68.8
Pension and postretirement benefits	11.1	25.6
Other	273.9	238.4
<b>Payables and accrued liabilities</b>	<b>\$2,771.6</b>	<b>\$2,218.3</b>

## **Other Noncurrent Liabilities**

<b>30 September</b>	<b>2022</b>	<b>2021</b>
Operating lease liabilities	<b>\$592.1</b>	\$503.4
Asset retirement obligations	<b>265.0</b>	258.0
Pension benefits	<b>190.0</b>	255.3
Postretirement benefits	<b>15.0</b>	22.1
Derivative instruments	<b>138.2</b>	52.7
Long-term accrued income taxes related to U.S. tax reform	<b>134.6</b>	157.1
Contingencies related to uncertain tax positions	<b>95.6</b>	111.8
Contract liabilities	<b>67.2</b>	58.4
Environmental liabilities	<b>61.8</b>	68.5
Other	<b>131.7</b>	153.6
<b>Other noncurrent liabilities</b>	<b>\$1,691.2</b>	<b>\$1,640.9</b>

## **23. BUSINESS SEGMENT AND GEOGRAPHIC INFORMATION**

During the fiscal year ended 30 September 2022, we managed our operations, assessed performance, and reported earnings under the following reporting segments:

- Americas;
- Asia;
- Europe;
- Middle East and India; and
- Corporate and other

Our reporting segments reflect the manner in which our chief operating decision maker reviews results and allocates resources. We evaluate the performance of our segments based upon reported segment operating income. Except for the Corporate and other segment, each reporting segment meets the definition of an operating segment and does not include the aggregation of multiple operating segments. Our Corporate and other segment includes the aggregation of three operating segments that meet the aggregation criteria under GAAP.

### **Industrial Gases – Regional**

The results of our regional industrial gas businesses are reflected in the Americas, Asia, Europe, and Middle East and India segments. These businesses produce and sell gases to diversified customers in dozens of industries, including those in refining, chemicals, metals, electronics, manufacturing, medical, and food. Our industrial gas portfolio includes atmospheric gases such as oxygen, nitrogen, and argon; process gases such as hydrogen, helium, carbon dioxide (CO<sub>2</sub>), and carbon monoxide, as well as a mixture of hydrogen and carbon monoxide, or "syngas;" and specialty gases. Our regional industrial gas businesses also develop, build, and operate equipment such as air separation units and non-cryogenic generators for the production or processing of gases. We offer our industrial gas products through a variety of supply modes as described in Note 4, *Revenue Recognition*.

Electricity is the largest cost component in the production of atmospheric gases. Steam methane reformers utilize natural gas as the primary raw material, and gasifiers use liquid and solid hydrocarbons as the principal raw material for the production of hydrogen, carbon monoxide, and syngas. We mitigate energy, natural gas, and hydrocarbon price fluctuations contractually through pricing formulas, surcharges, and cost pass-through and tolling arrangements.

Our regional industrial gas segments also include our share of the results of several joint ventures accounted for by the equity method. The largest of these joint ventures operate in China, India, Italy, Mexico, Saudi Arabia, South Africa, and Thailand.

Each of the regional industrial gases segments competes against global industrial gas companies as well as regional competitors. Competition is based primarily on price, reliability of supply, and the development of industrial gas applications. We derive a competitive advantage in locations where we have pipeline networks, which enable us to provide reliable and economic supply of products to larger customers.



## Corporate and other

The Corporate and other segment includes sales of cryogenic and gas processing equipment for air separation that is sold worldwide to customers in a variety of industries, including chemical and petrochemical manufacturing, oil and gas recovery and processing, and steel and primary metals processing. Our Corporate and other segment also includes the results of our liquefied natural gas ("LNG"), turbo machinery equipment and services, and distribution sale of equipment businesses. Competition for our sale of equipment businesses is based primarily on technological performance, service, technical know-how, price, and performance guarantees.

Our Corporate and other segment also incurs costs to provide corporate support functions and global management activities that benefit all segments. These costs include those for product development, research and development, and administrative support. The results of our Corporate and other segment also include income and expense not directly associated with the regional segments, such as foreign exchange gains and losses.

In addition to assets of the global businesses included in this segment, other assets include cash and cash items, short-term investments, deferred tax assets, and financial instruments.

## Customers

We do not have a homogeneous customer base or end market, and no single customer accounts for more than 10% of our consolidated sales.

## Business Segment Information

	Americas	Asia	Europe	Middle East and India	Corporate and other	Total
<b>2022</b>						
Sales	\$5,368.9	\$3,143.3	\$3,086.1	\$129.5	\$970.8	\$12,698.6 <sup>(A)</sup>
Operating income (loss)	1,174.4	898.3	503.4	21.1	(184.7)	2,412.5 <sup>(B)</sup>
Depreciation and amortization	629.5	436.5	195.2	26.9	50.1	1,338.2
Equity affiliates' income	98.2	22.1	78.2	293.9	3.9	496.3 <sup>(B)</sup>
Expenditures for long-lived assets	1,353.1	779.2	312.6	271.6	210.0	2,926.5
Investments in net assets of and advances to equity affiliates	434.4	268.9	435.0	2,143.3	72.2	3,353.8
Total assets	8,237.7	6,968.7	3,645.1	2,980.7	5,360.4	27,192.6
<b>2021<sup>(C)</sup></b>						
Sales	\$4,167.6	\$2,920.8	\$2,345.6	\$99.3	\$789.7	\$10,323.0 <sup>(A)</sup>
Operating income (loss)	1,065.5	838.3	529.4	28.0	(193.4)	2,267.8 <sup>(B)</sup>
Depreciation and amortization	611.9	444.4	204.5	25.3	35.2	1,321.3
Equity affiliates' income	112.5	35.9	62.8	76.4	6.5	294.1 <sup>(B)</sup>
Expenditures for long-lived assets	909.6	792.3	300.3	71.0	391.0	2,464.2
Investments in net assets of and advances to equity affiliates	383.8	330.4	455.4	409.7	70.0	1,649.3
Total assets	7,092.5	7,349.4	3,830.3	800.6	7,786.4	26,859.2
<b>2020<sup>(C)</sup></b>						
Sales	\$3,630.7	\$2,716.5	\$1,847.0	\$79.3	\$582.8	\$8,856.3 <sup>(A)</sup>
Operating income (loss)	1,012.4	870.3	454.8	18.5	(152.2)	2,203.8 <sup>(B)</sup>
Depreciation and amortization	559.5	399.4	175.9	20.0	30.2	1,185.0
Equity affiliates' income	84.3	32.1	51.8	51.9	10.9	231.0 <sup>(B)</sup>
Expenditures for long-lived assets	1,264.7	690.3	295.9	31.7	226.4	2,509.0

<sup>(A)</sup> Sales relate to external customers only. All intersegment sales are eliminated in consolidation.

<sup>(B)</sup> Refer to the *Reconciliations to Consolidated Results* section below.

<sup>(C)</sup> Segment information presented for fiscal years 2021 and 2020 has been updated to reflect the reorganization of our reporting segments effective 1 October 2021. The reorganization included the separation of our former Industrial Gases – EMEA (Europe, Middle East, and Africa) segment into two separate reporting segments: (1) Europe and (2) Middle East and India. The results of an affiliate formerly reflected in the Asia segment are now reported in the Middle East and India segment. Additionally, the results of our Industrial Gases – Global operating segment are reflected in the Corporate and other segment. The reorganization did not impact the Americas segment.

## Reconciliations to Consolidated Results

### Operating Income

The table below reconciles total operating income disclosed in the table above to consolidated operating income as reflected on our consolidated income statements:

<b>Fiscal Year Ended 30 September</b>	<b>2022</b>	2021	2020
Total	<b>\$2,412.5</b>	\$2,267.8	\$2,203.8
Facility closure	—	(23.2)	—
Business and asset actions	<b>(73.7)</b>	—	—
Gain on exchange with joint venture partner	—	36.8	—
Company headquarters relocation income (expense)	—	—	33.8
<b>Consolidated Operating Income</b>	<b>\$2,338.8</b>	\$2,281.4	\$2,237.6

### Equity Affiliates' Income

The table below reconciles total equity affiliates' income disclosed in the table above to consolidated equity affiliates' income as reflected on our consolidated income statements:

<b>Fiscal Year Ended 30 September</b>	<b>2022</b>	2021	2020
Total	<b>\$496.3</b>	\$294.1	\$231.0
Equity method investment impairment charge	<b>(14.8)</b>	—	—
India Finance Act 2020	—	—	33.8
<b>Consolidated Equity Affiliates' Income</b>	<b>\$481.5</b>	\$294.1	\$264.8

### Geographic Information

The geographic information presented below is based on country of origin.

### Sales to External Customers

<b>Fiscal Year Ended 30 September</b>	<b>2022</b>	2021	2020
United States	<b>\$5,230.2</b>	\$3,895.8	\$3,359.6
China	<b>1,989.8</b>	1,828.0	1,719.7
Other foreign operations	<b>5,478.6</b>	4,599.2	3,777.0
<b>Total</b>	<b>\$12,698.6</b>	\$10,323.0	\$8,856.3

### Long-Lived Assets<sup>(A)</sup>

<b>30 September</b>	<b>2022</b>	2021	2020
United States	<b>\$6,022.0</b>	\$5,187.8	\$4,633.9
China	<b>3,886.0</b>	4,137.7	3,719.4
Other foreign operations	<b>4,252.5</b>	3,929.1	3,611.4
<b>Total</b>	<b>\$14,160.5</b>	\$13,254.6	\$11,964.7

<sup>(A)</sup> "Long-lived assets" represents plant and equipment, net.

## **Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

Not applicable.

## **Item 9A. Controls and Procedures**

### **Disclosure Controls and Procedures**

We maintain a comprehensive set of disclosure controls and procedures (as defined in Rules 13a-15 (e) and 15d-15(e) under the Exchange Act). Under the supervision of the Chief Executive Officer and Chief Financial Officer, our management conducted an evaluation of the effectiveness of our disclosure controls and procedures as of 30 September 2022. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that, as of 30 September 2022, the disclosure controls and procedures were effective.

### **Internal Control Over Financial Reporting**

Our management is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act). Management has evaluated the effectiveness of our internal control over financial reporting as of 30 September 2022 based on criteria established in Internal Control—Integrated Framework (2013) issued by the Committee of Sponsoring Organizations of the Treadway Commission ("COSO"). Based on that evaluation, management concluded that, as of 30 September 2022, our internal control over financial reporting was effective. Management's Report on Internal Control over Financial Reporting is provided under Part II, Item 8, of this Form 10-K.

There was no change in our internal control over financial reporting during the fourth quarter of fiscal year 2022 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Deloitte & Touche LLP, our independent registered public accounting firm, has audited our internal control over financial reporting as of 30 September 2022. The Report of the Independent Registered Public Accounting Firm is provided under Part II, Item 8, of this Form 10-K.

## **Item 9B. Other Information**

Not applicable.

## PART III

### **Item 10. Directors, Executive Officers and Corporate Governance**

The information required by this item relating to our directors and nominees is incorporated herein by reference to the section captioned “The Board of Directors” in the Proxy Statement for the Annual Meeting of Shareholders to be held on 26 January 2023. The information required by this item relating to our executive officers is set forth in Part I, Item 1 of this Form 10-K.

The information required by this item relating to our Audit and Finance Committee and our Audit and Finance Committee Financial Expert is incorporated herein by reference to the sections captioned “Board Structure—Standing Committees of the Board” in the Proxy Statement for the Annual Meeting of Shareholders to be held on 26 January 2023.

The information required by this item relating to our procedures regarding the consideration of candidates recommended by shareholders and a procedure for submission of such candidates is incorporated herein by reference to the section captioned “The Board of Directors—Selection of Directors” in the Proxy Statement for the Annual Meeting of Shareholders to be held on 26 January 2023.

The information required by this item relating to Section 16(a) Beneficial Ownership Reporting Compliance is incorporated herein by reference to the section captioned “Section 16(a) Beneficial Ownership Reporting” in the Proxy Statement for the Annual Meeting of Shareholders to be held on 26 January 2023.

We have adopted a Code of Conduct that applies to all employees, including the Chief Executive Officer, the Chief Financial Officer, and the Principal Accounting Officer. The Code of Conduct can be found at our website at [www.airproducts.com/company/governance/code-of-conduct](http://www.airproducts.com/company/governance/code-of-conduct).

### **Item 11. Executive Compensation**

The information required by this item is incorporated herein by reference to the sections captioned “Executive Compensation” and “Compensation of Directors” in the Proxy Statement for the Annual Meeting of Shareholders to be held on 26 January 2023.

### **Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

The information required by this item is incorporated herein by reference to the sections captioned “Information About Stock Ownership” and “Equity Compensation Plan Information” in the Proxy Statement for the Annual Meeting of Shareholders to be held on 26 January 2023.

### **Item 13. Certain Relationships and Related Transactions, and Director Independence**

The information required by this item is incorporated herein by reference to the sections captioned “The Board of Directors—Director Independence” and “Board Practices, Processes and Policies—Transactions with Related Persons” in the Proxy Statement for the Annual Meeting of Shareholders to be held on 26 January 2023.

### **Item 14. Principal Accountant Fees and Services**

The information required by this item is incorporated herein by reference to the section captioned “Fees of Independent Registered Public Accounting Firm” in the Proxy Statement for the Annual Meeting of Shareholders to be held on 26 January 2023.

## PART IV

### Item 15. Exhibits and Financial Statement Schedules

(a) The documents below are filed as a part of this report:

(1) *Financial Statements.*

The following is a list of the Consolidated Financial Statements of Air Products and Chemicals, Inc. and its subsidiaries included in Part II, Item 8. Financial Statements and Supplementary Data:

Report of Deloitte & Touche LLP, Independent Registered Public Accounting Firm .....	55
Consolidated Income Statements – Fiscal Years Ended 30 September 2022, 2021, and 2020 .....	58
Consolidated Comprehensive Income Statements – Fiscal Years Ended 30 September 2022, 2021, and 2020 ..	59
Consolidated Balance Sheets – 30 September 2022 and 2021 .....	60
Consolidated Statements of Cash Flows – Fiscal Years Ended 30 September 2022, 2021, and 2020 .....	61
Consolidated Statements of Equity – Fiscal Years Ended 30 September 2022, 2021, and 2020 .....	62

(2) *Financial Statement Schedules.*

Financial statement schedules are omitted as they are either not required or the information is otherwise included in the consolidated financial statements or notes thereto.

(3) *Exhibits.*

The exhibits filed as a part of this report as required by Item 601 of Regulation S-K are listed in the Index to Exhibits beginning on page 120.

### Item 16. Form 10-K Summary

None.

## INDEX TO EXHIBITS

Exhibit No.	Description
(3)	Articles of Incorporation and Bylaws.
3.1	Restated Certificate of Incorporation of the Company. (Filed as Exhibit 3.2 to the Company's Annual Report on Form 10-K for the fiscal year ended 30 September 1987.)*
3.2	Amendment to the Restated Certificate of Incorporation of the Company dated 25 January 1996. (Filed as Exhibit 3.3 to the Company's Annual Report on Form 10-K for the fiscal year ended 30 September 1996.)*
3.3	Amendment to the Restated Certificate of Incorporation of the Company dated 28 January 2014. (Filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended 30 June 2014.)*
3.4	Amended and Restated Bylaws of the Company. (Filed as Exhibit 3.1 to the Company's Current Report on Form 8-K dated 26 November 2019.)*
(4)	Instruments defining the rights of security holders, including indentures. Upon request of the Securities and Exchange Commission, the Company hereby undertakes to furnish copies of the instruments with respect to its long-term debt.
4.1	Indenture, dated as of 10 January 1995, between the Company and The Bank of New York Trust, N.A. (formerly Wachovia Bank, National Association and initially First Fidelity Bank Company, National Association), as Trustee. (Filed as Exhibit 4(a) to the Company's Registration Statement on Form S-3 filed 19 January 1995, File No. 033-57357.)*
4.2	Indenture, dated as of 30 April 2020, between the Company and The Bank of New York Trust Company, N.A., as Trustee. (Filed as Exhibit 4.1 to the Company's Current Report on Form 8-K filed 30 April 2020.)*
4.3	Description of Securities. (Filed as Exhibit 4.3 to the Company's Annual Report on Form 10-K for the fiscal year ended 30 September 2021.)*
(10)	Material Contracts.
10.1	Amended and Restated Long-Term Incentive Plan of the Company effective 1 October 2014. (Filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed on 23 September 2014.)*†
10.2	Air Products and Chemicals, Inc. 2021 Long-Term Incentive Plan. (Filed as Exhibit 4.5 to the Company's Registration Statement on Form S-8 (File No. 333-252722) filed on 4 February 2021.)*†
10.2(a)	Form of Restricted Stock Unit Award Agreement under the Long-Term Incentive Plan of the Company, used for FY2021 awards. (Filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended 31 December 2020.)*†
10.2(b)	Form of Performance Share Award Agreement under the Long-Term Incentive Plan of the Company, used for FY2021 awards. (Filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended 31 December 2020.)*†
10.2(c)	Form of Restricted Stock Unit Award Agreement under the Long-Term Incentive Plan of the Company, used for FY2022 awards. (Filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended 31 December 2021.)*†
10.2(d)	Form of Performance Share Award Agreement under the Long-Term Incentive Plan of the Company, used for FY2022 awards. (Filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended 31 December 2021.)*†
10.3	Air Products and Chemicals, Inc. Retirement Savings Plan as amended and restated effective 1 January 2022. (Filed as Exhibit 10.3 to the Company's Quarterly Report on Form 10-Q for the quarter ended 31 December 2021.)*†
10.3(a)	Amendment No. 1 to the Air Products and Chemicals, Inc. Retirement Savings Plan as amended and restated effective 1 January 2022. (Filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended 30 June 2022.)*†

## INDEX TO EXHIBITS

Exhibit No.	Description
10.4	Supplementary Pension Plan of Air Products and Chemicals, Inc. as Amended and Restated effective 1 August 2014. (Filed as Exhibit 10.10 to the Company's Annual Report on Form 10-K for the fiscal year ended 30 September 2014.)*†
10.4(a)	Amendment No. 1 dated as of 30 September 2015 to the Supplementary Pension Plan of Air Products and Chemicals, Inc. as Amended and Restated effective 1 August 2014. (Filed as Exhibit 10.10(a) to the Company's Annual Report on Form 10-K for the fiscal year ended 30 September 2015.)*†
10.4(b)	Amendment No. 2 dated as of 30 September 2016 to the Supplementary Pension Plan of Air Products and Chemicals, Inc. as Amended and Restated effective 1 August 2014. (Filed as Exhibit 10.7(b) to the Company's Annual Report on Form 10-K for fiscal year ended 30 September 2016.)*†
10.4(c)	Amendment No. 3 dated as of 26 July 2017 to the Supplementary Pension Plan of Air Products and Chemicals, Inc. as Amended and Restated effective 1 August 2017. (Filed as Exhibit 10.7(c) to the Company's Annual Report on Form 10-K for the fiscal year ended 30 September 2017.)*†
10.5	Deferred Compensation Plan as Amended and Restated effective 1 January 2018. (Filed as Exhibit 10.5 to the Company's Quarterly Report on Form 10-Q for the quarter ended 31 December 2017.)*†
10.6	Air Products and Chemicals, Inc. Executive Separation Program as amended effective as of 1 October 2022.†
10.7	Air Products and Chemicals, Inc. Senior Management Severance Plan and Summary Plan Description effective 1 August 2022. (Filed as Exhibit 10.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended 30 June 2022.)*†
10.8	Form of Change in Control Severance Agreement for an Executive Officer. (filed as Exhibit 10.2 of the Company's Current Report on Form 8-K dated 23 September 2014.)*†
10.9	Amended and Restated Employment Agreement dated 14 November 2017, between the Company and Seifollah Ghasemi. (Filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed 14 November 2017.)*†
10.9(a)	Amendment to Employment Agreement, dated 21 May 2020, between Air Products and Chemicals, Inc. and Seifollah Ghasemi. (Filed as Exhibit 10.1 to the Company's Current Report on Form 8-K filed 21 May 2020.)*†
10.10	Compensation Programs for Nonemployee Directors effective 22 November 2022.
10.11	Deferred Compensation Program for Directors, effective 7 October 2019. (Filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for quarter ended 31 December 2019.)*†
10.12	Revolving Credit Agreement dated as of 31 March 2021 for \$2,500,000,000. (Filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended 31 March 2021.)*
10.12(a)	Amendment to the Revolving Credit Agreement dated as of 29 September 2021. (Filed as Exhibit 10.13(a) to the Company's Annual Report on Form 10-K for the fiscal year ended 30 September 2021.)*
10.12(b)	Amendment No. 2 to the Revolving Credit Agreement dated as of 31 March 2022. (Filed as Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended 31 March 2022.)*
(21)	Subsidiaries of the Registrant.
21.1	Subsidiaries of the Registrant.
(23)	Consents of Experts and Counsel.
23.1	Consent of Independent Registered Public Accounting Firm.
(24)	Power of Attorney.
24.1	Power of Attorney.
(31)	Rule 13a-14(a)/15d-14(a) Certifications.

## INDEX TO EXHIBITS

Exhibit No.	Description
31.1	Certification by the Principal Executive Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification by the Principal Financial Officer pursuant to Rule 13a-14(a) or Rule 15d-14(a) of the Securities Exchange Act of 1934, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
(32)	Section 1350 Certifications.
32.1	Certification by the Principal Executive Officer and Principal Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.††
(101)	Interactive Data Files.
101.INS	Inline XBRL Instance Document. The XBRL Instance Document does not appear in the Interactive Data File because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	Inline XBRL Taxonomy Extension Schema Document.
101.CAL	Inline XBRL Taxonomy Extension Calculation Linkbase Document.
101.LAB	Inline XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	Inline XBRL Taxonomy Extension Presentation Linkbase Document.
101.DEF	Inline XBRL Taxonomy Extension Definition Linkbase Document.
104	Cover Page Interactive Data File, formatted in Inline XBRL (included in Exhibit 101).

\* Previously filed as indicated and incorporated herein by reference. Exhibits incorporated by reference are located in SEC File No. 001-04534 unless otherwise indicated.

† Indicated management contract or compensatory arrangement.

†† The certification attached as Exhibit 32.1 that accompanies this Annual Report on Form 10-K, is not deemed filed with the SEC and is not to be incorporated by reference into any filing of Air Products and Chemicals, Inc. under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended, whether made before or after the date of this Form 10-K, irrespective of any general incorporation language contained in such filing.





**Signature and Title**

**Date**

\*

22 November 2022

---

(Edward L. Monser)  
Director

\*

22 November 2022

---

(Matthew H. Paull)  
Director

\*

22 November 2022

---

(Wayne T. Smith)  
Director

\* Sean D. Major, Executive Vice President, General Counsel and Secretary, by signing his name hereto, does sign this document on behalf of the above noted individuals, pursuant to a power of attorney duly executed by such individuals, which is filed with the Securities and Exchange Commission herewith.

/s/ Sean D. Major

---

Sean D. Major

Executive Vice President, General Counsel and  
Secretary

Date: 22 November 2022

## SHAREHOLDERS' INFORMATION

---

### Common stock information

Ticker Symbol: APD  
Exchange Listing: New York Stock Exchange  
Transfer Agent and Registrar:  
Broadridge Corporate Issuer Solutions, Inc.  
P.O. Box 1342  
Brentwood, NY 11717  
Phone: 844-318-0129  
International: 720-358-3595  
Fax: 215-553-5402  
[shareholder.broadridge.com/apd](http://shareholder.broadridge.com/apd)

### Publications for shareholders

In addition to this Annual Report and the accompanying Annual Report on Form 10-K, Air Products informs shareholders about Company news through:

Notice of Annual Meeting and Proxy Statement—made available to shareholders on December 9 and posted to the Company's website at [investors.airproducts.com/shareholder-info](http://investors.airproducts.com/shareholder-info).

Earnings information—shareholders and investors can obtain copies of earnings releases, periodic and current reports, and news releases by visiting [investors.airproducts.com](http://investors.airproducts.com). Shareholders and investors can also register for e-mail updates at that website.

### Direct investment program

Current shareholders and new investors can conveniently and economically purchase shares of Air Products' common stock and reinvest cash dividends through Broadridge Corporate Issuer Solutions. Registered shareholders can purchase shares on Broadridge Corporate Issuer Solutions, [shareholder.broadridge.com/airproducts](http://shareholder.broadridge.com/airproducts). New investors can obtain information on the website or by calling:  
Phone: 844-318-0129  
International: 720-358-3595

### Annual meeting

The 2023 annual meeting of shareholders will be held on Thursday, January 26, 2023.

### Annual certifications

The most recent certifications by our Chief Executive Officer and Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002 are filed as exhibits to our Form 10-K. We have also filed with the New York Stock Exchange the most recent Annual CEO Certification as required by Section 303A.12(a) of the New York Stock Exchange Listed Company Manual.

### Additional information

The forward-looking statements contained in this Annual Report are qualified by reference to the section entitled "Forward-Looking Statements" beginning on page 3 of the accompanying Annual Report on Form 10-K.

**For more information,  
please contact us at:**

**Corporate Headquarters**

Air Products  
1940 Air Products Boulevard  
Allentown, PA 18106-5500  
T 610-481-4911

**Corporate Secretary's Office**

Sean D. Major, Executive Vice President,  
General Counsel and Secretary  
T 610-481-4880

**Investor Relations Office**

Sidd Manjeshwar, Vice President,  
Treasury and Investor Relations  
T 610-481-4426



**tell me more**  
[airproducts.com](http://airproducts.com)

